

Integration: Critical at the Start of the Chemical Industry, *Not So Much Now.....*



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■ What I hope to leave you with

- Integration was crucial in the development of the chemical industry but has decreased in importance
- Inorganic chemistry created the chemical industry and remains important, but not particularly valued
- Scale remains the major source of competitive advantage in commodity chemicals

Chemical Industry Technology Waves

Inorganic

- mined materials
- electrochemical
- active reagents allow transformations

Functionalization

- use inorganics to transform organic substrates
- make dyes, solvents and drugs

Cellulosics

- use inorganics to transform natural materials
- partially synthetic polymers

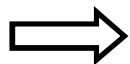
Polymers

- took off with synthetic rubber
- continues today



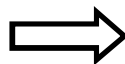
1760-1910

rocks



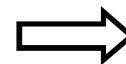
1870-1930

coal



1895-1935

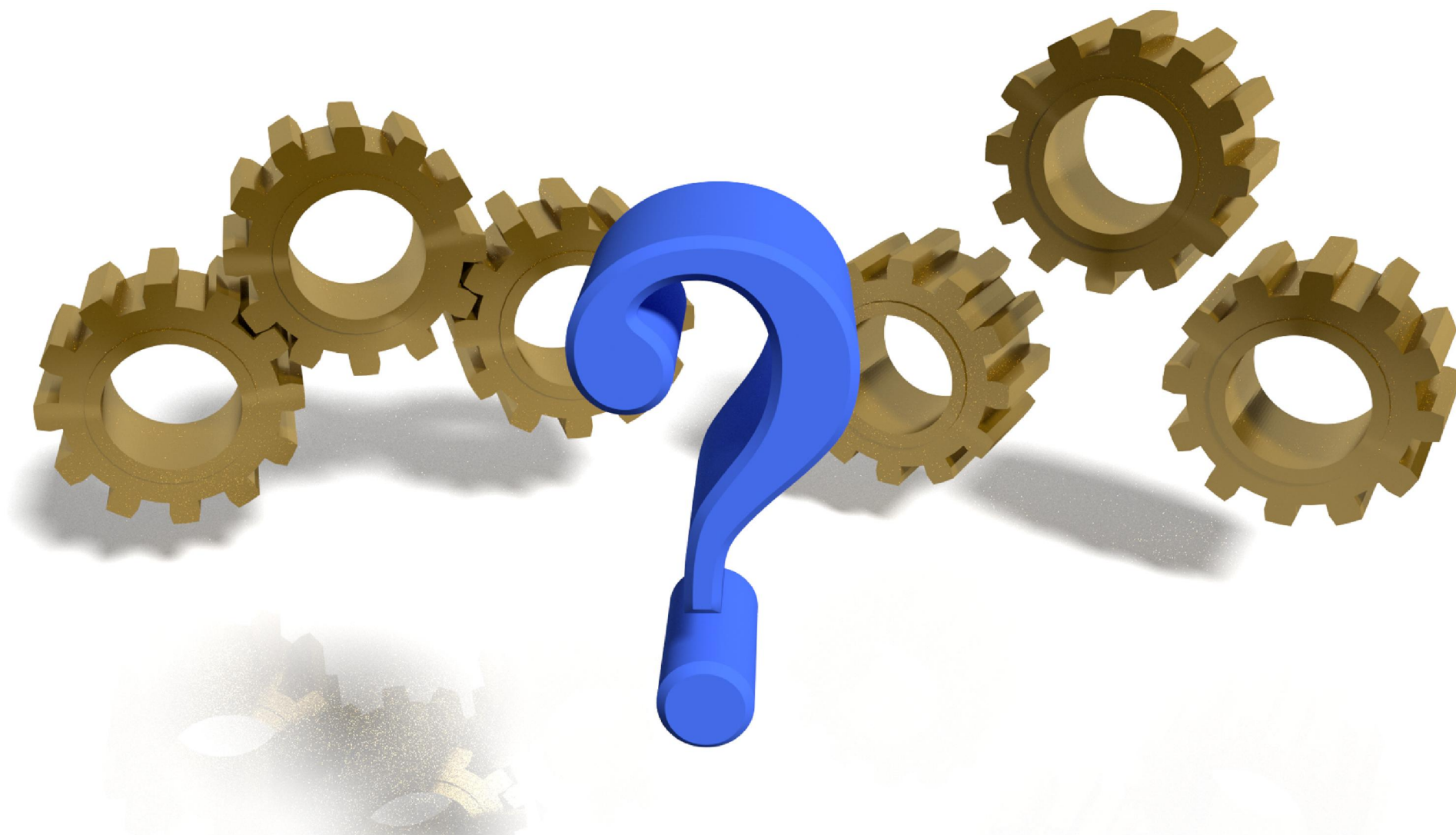
biomass



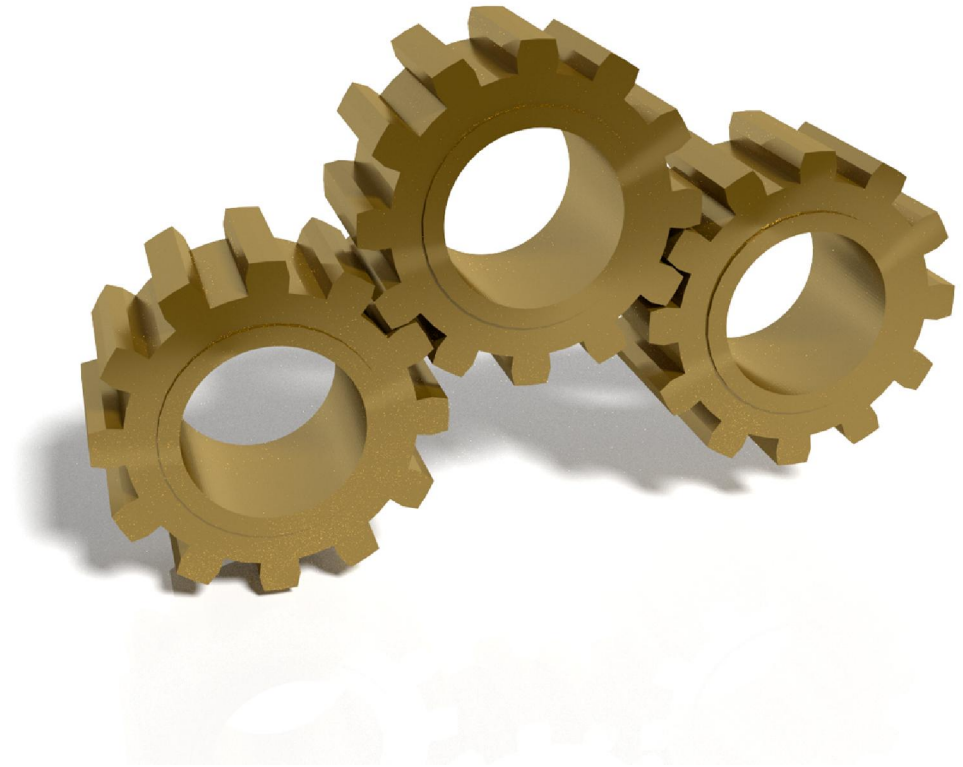
1925-present

petroleum
NGL

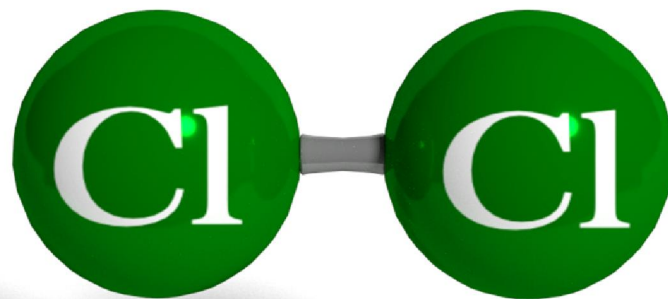
■ What is Integration?



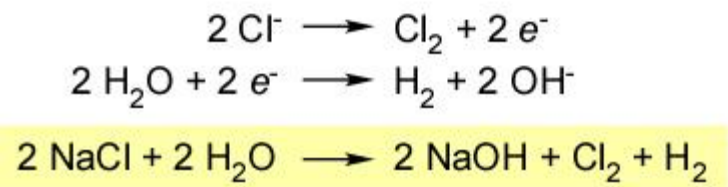
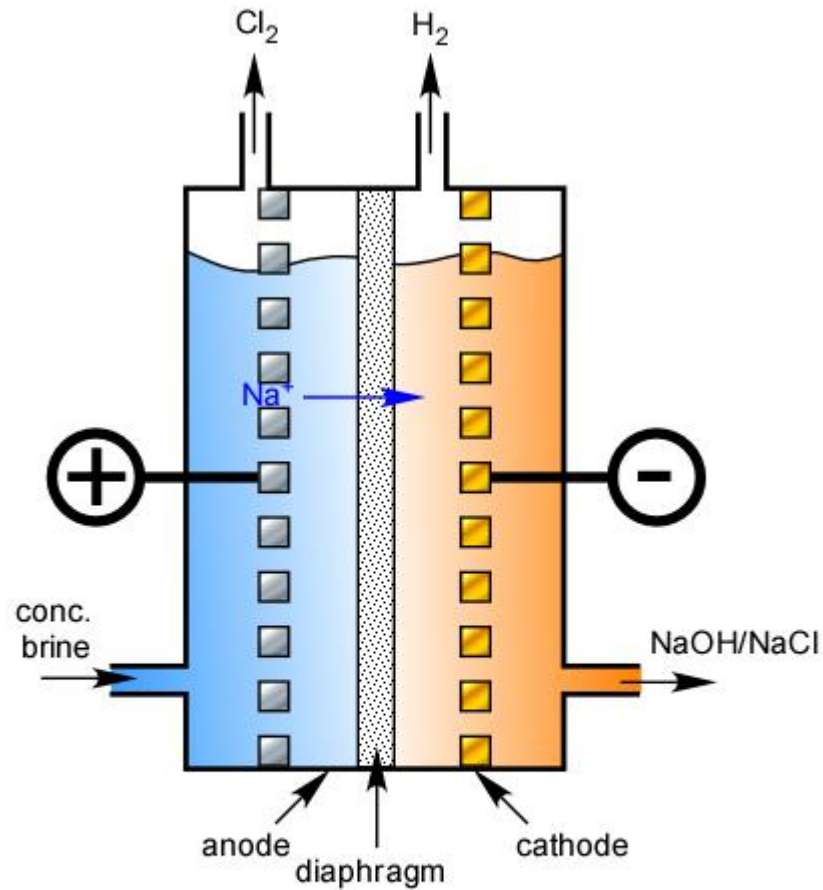
■ Integration



Linkage of mass and energy flows that create a significant advantage.



Chlor-Alkali





■ Bleach was the Product

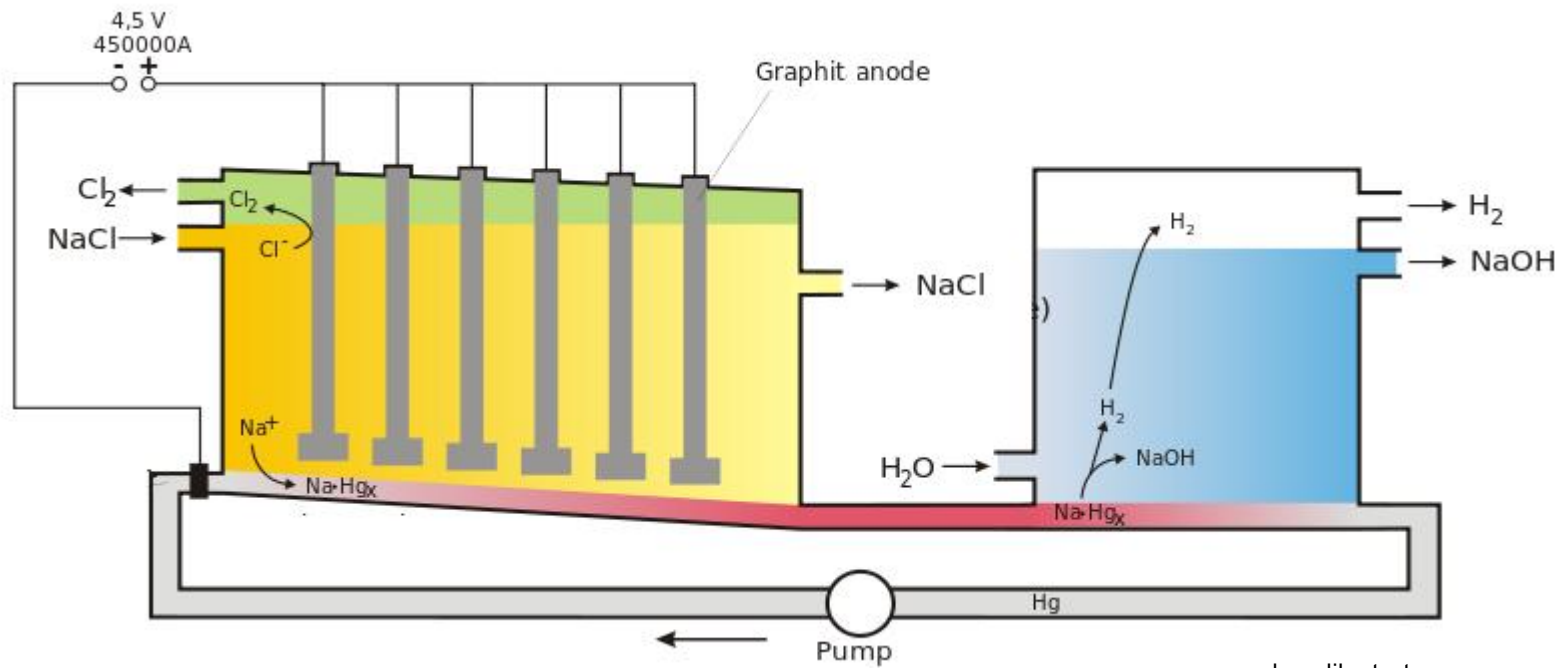


The oxidizing power of chlorine was what was desired.

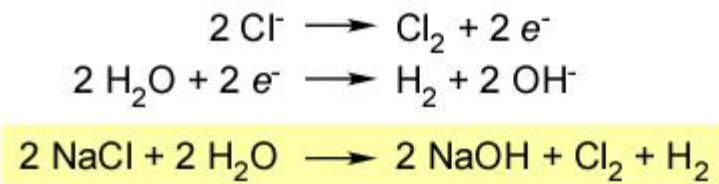
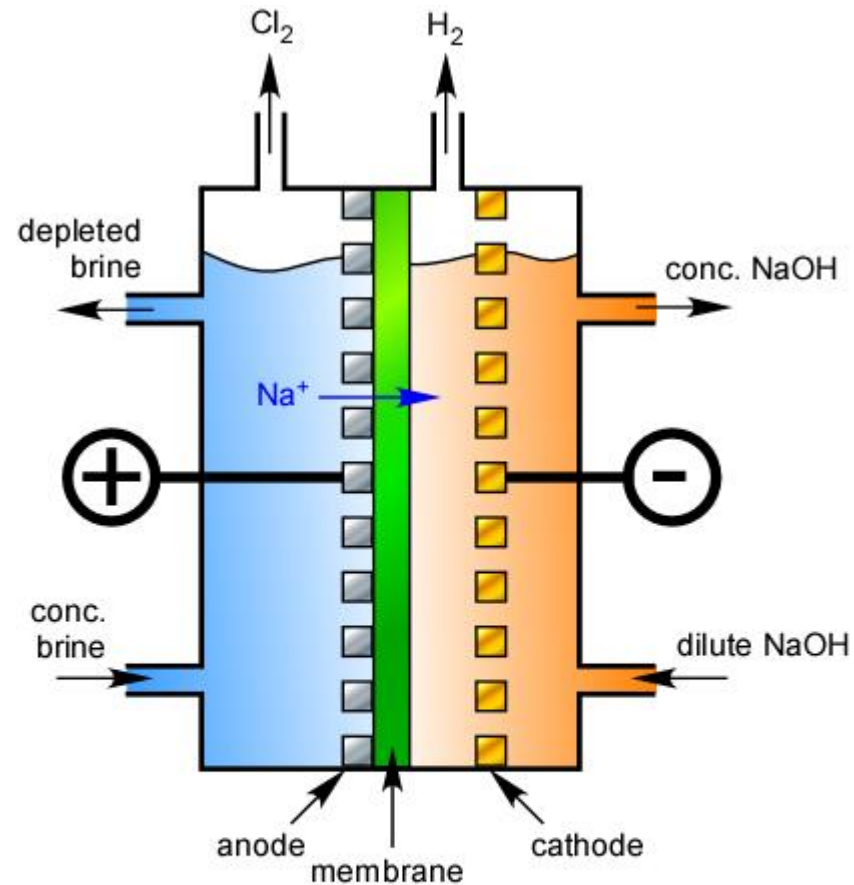
No net production of alkali



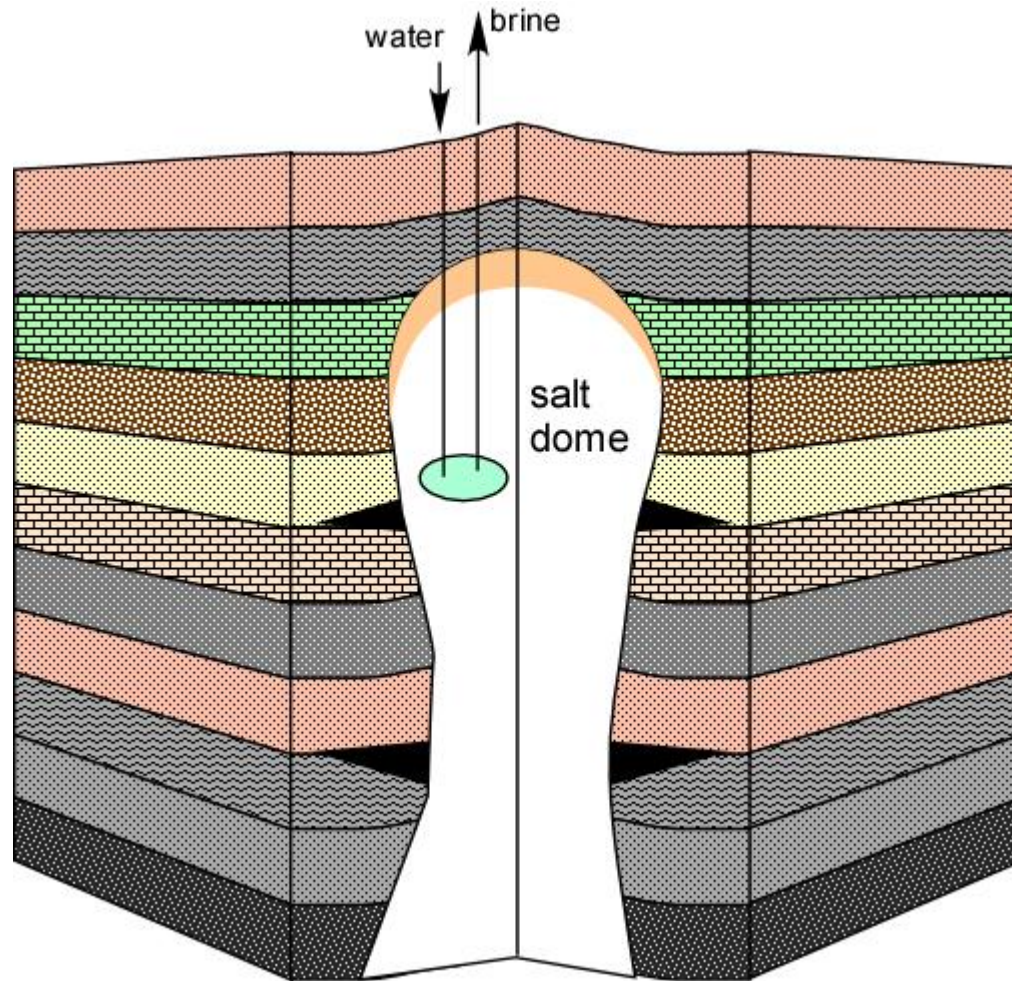
Mercury Cells



Membrane Cells



■ Brine Mining

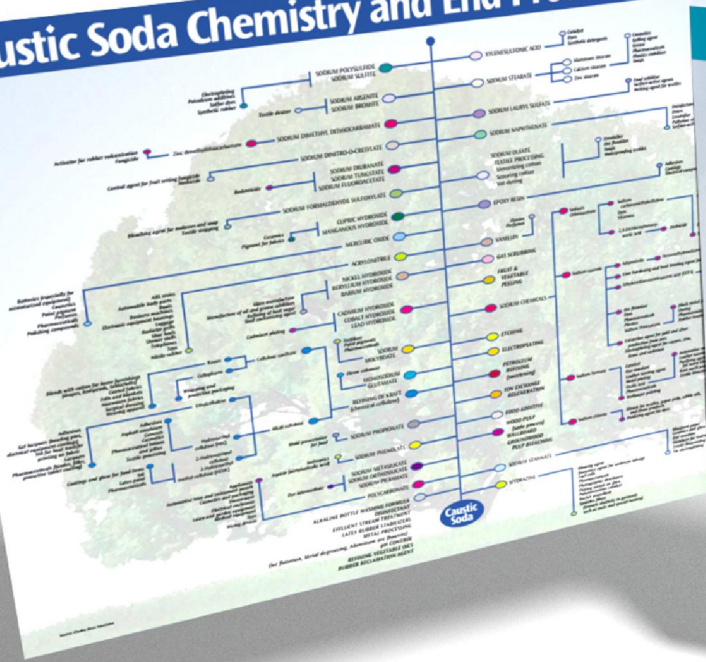


■ Balancing the ECU

Cl_2

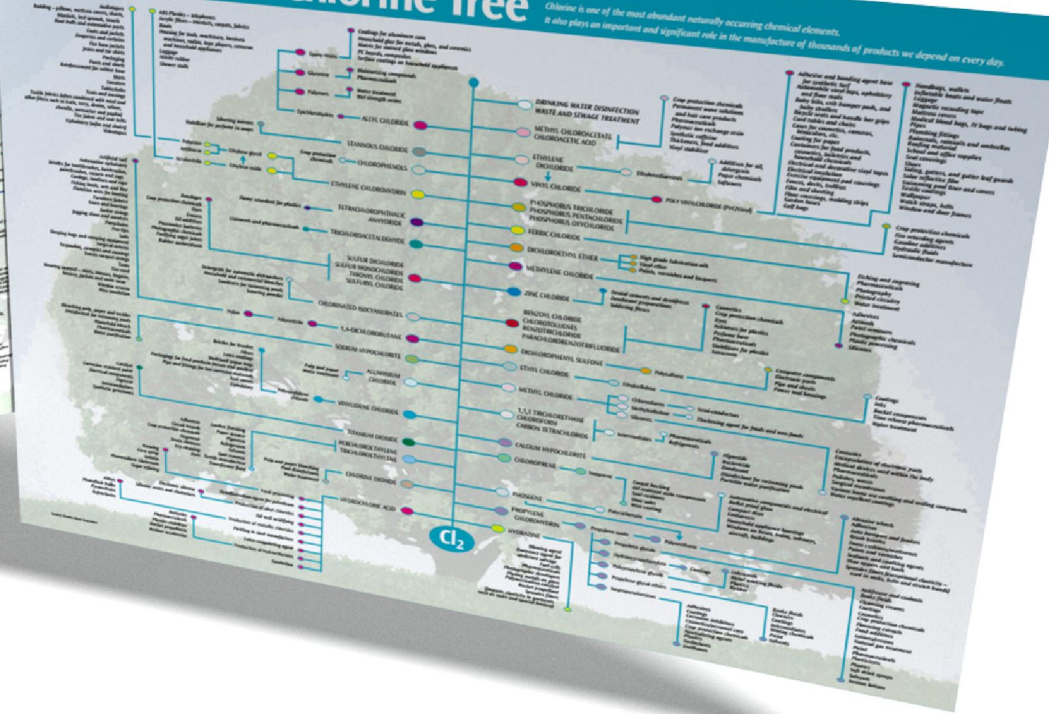
NaOH

Caustic Soda Chemistry and End Product Uses

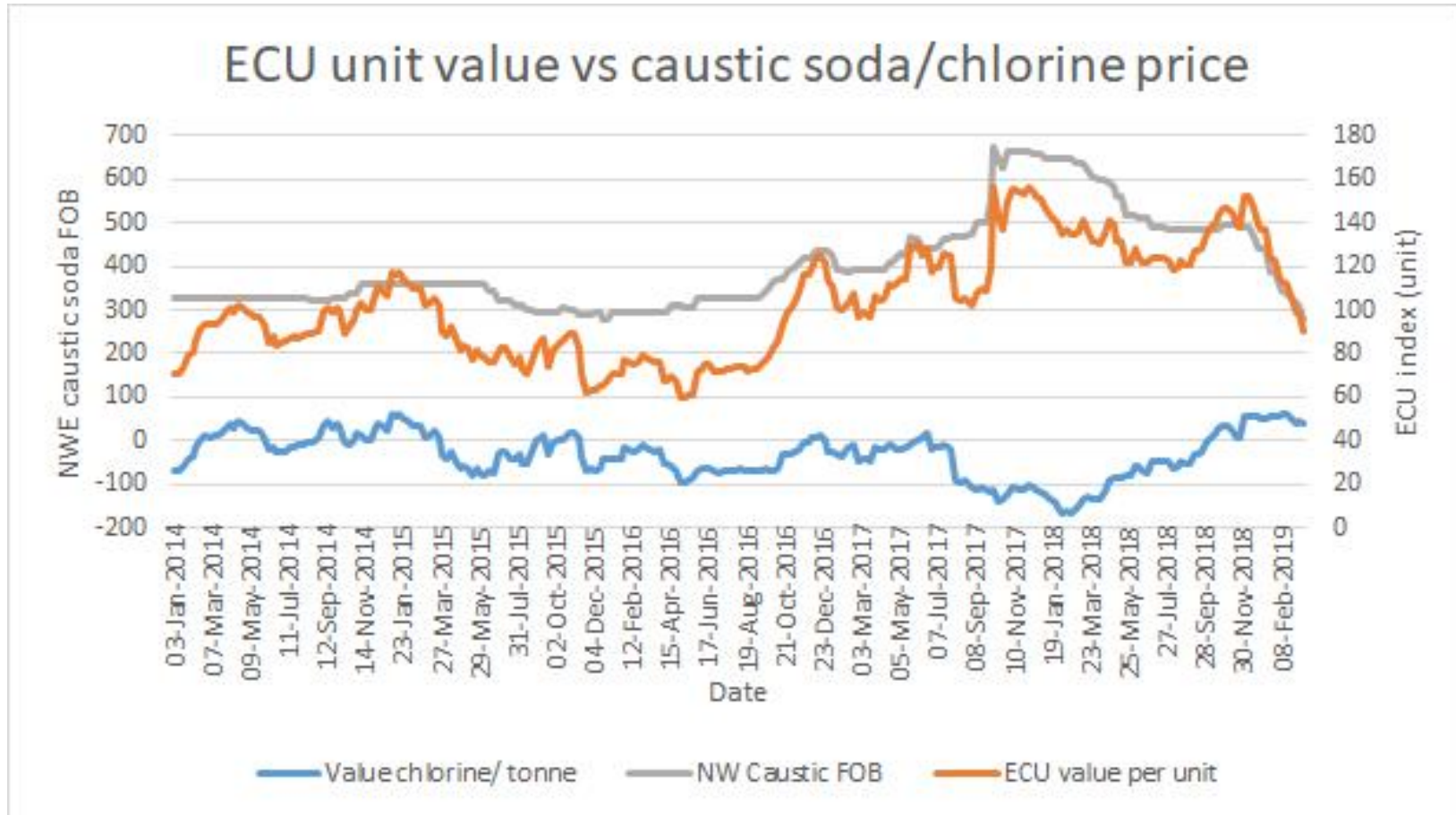


Products of the Chlorine Tree

Chlorine is one of the most abundant naturally occurring chemical elements, and it plays an important and significant role in the manufacture of thousands of products we depend on every day.



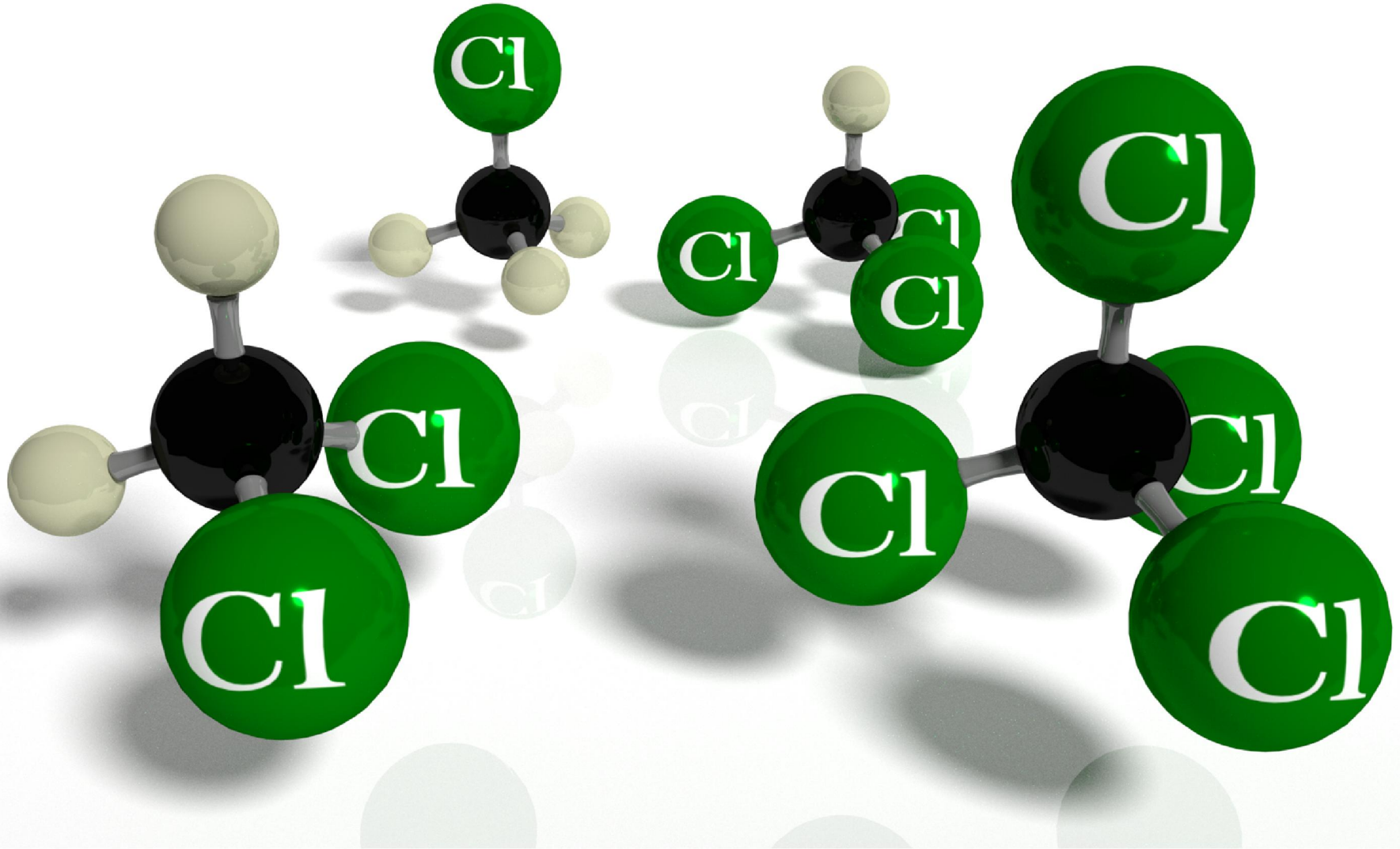
■ ECU Pricing



<https://www.icas.com/explore/resources/news/2019/03/21/10336962/insight-european-ecu-values-fall-to-the-lowest-level-since-2016/>

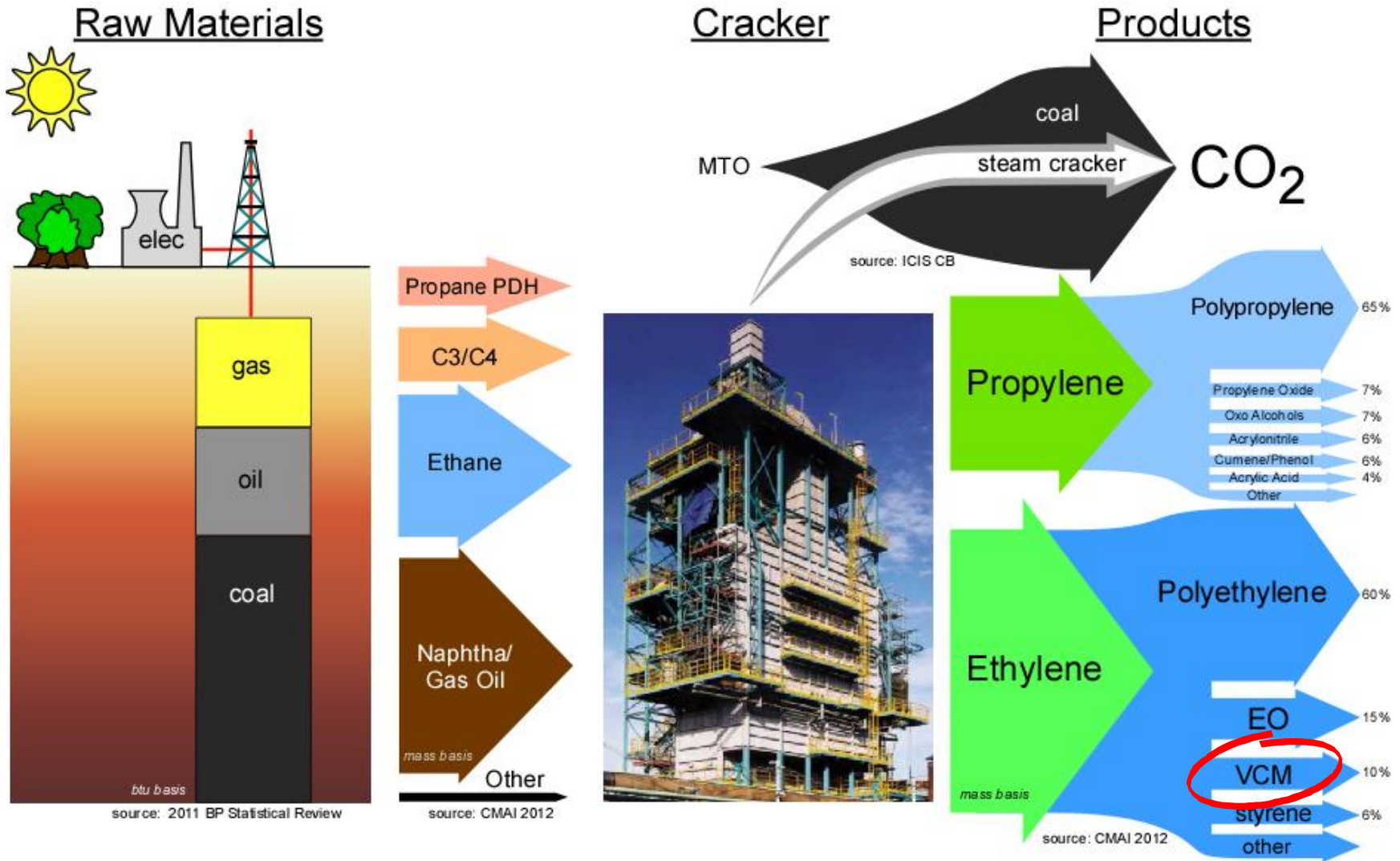


■ Organochlorides

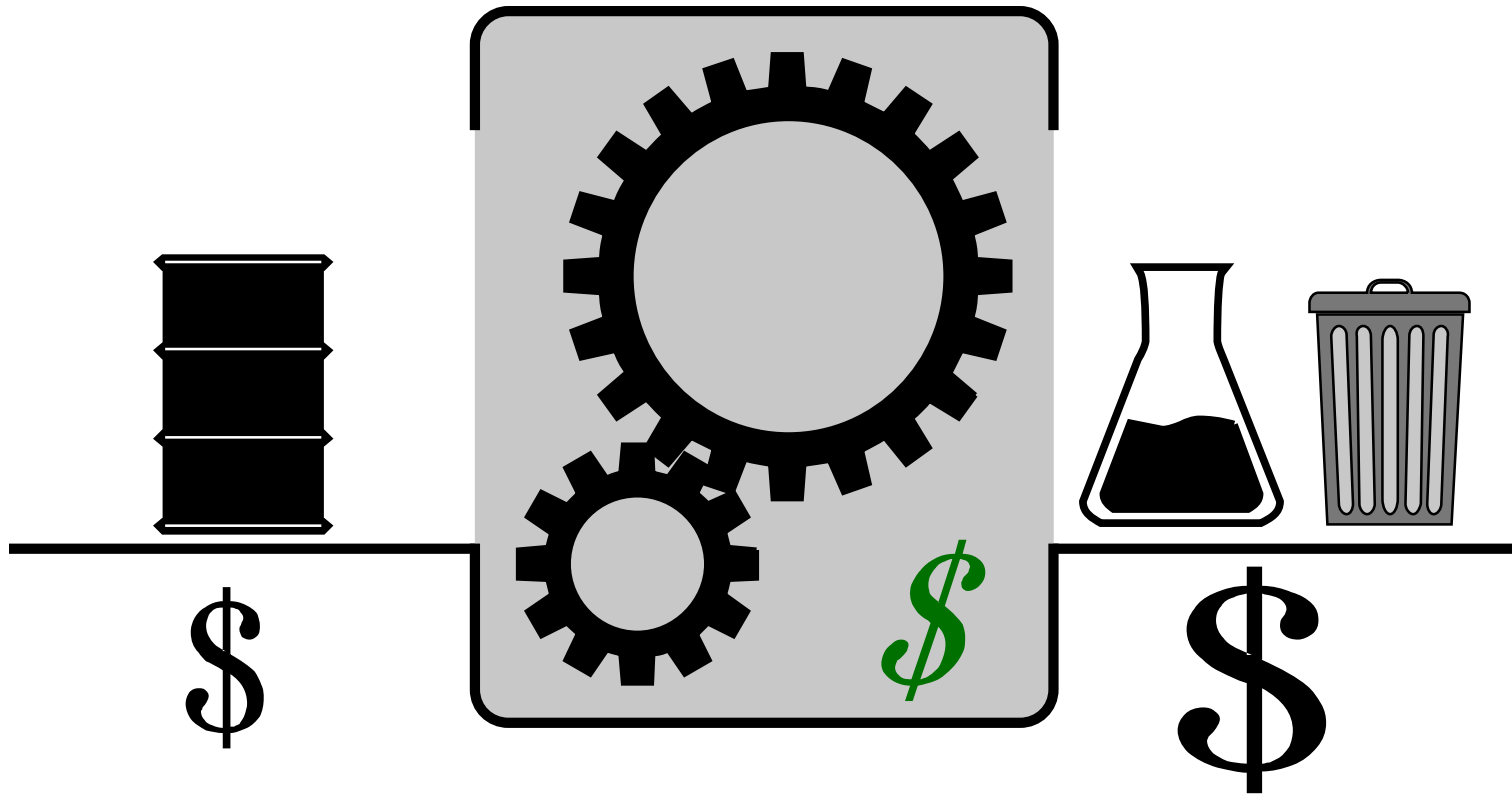




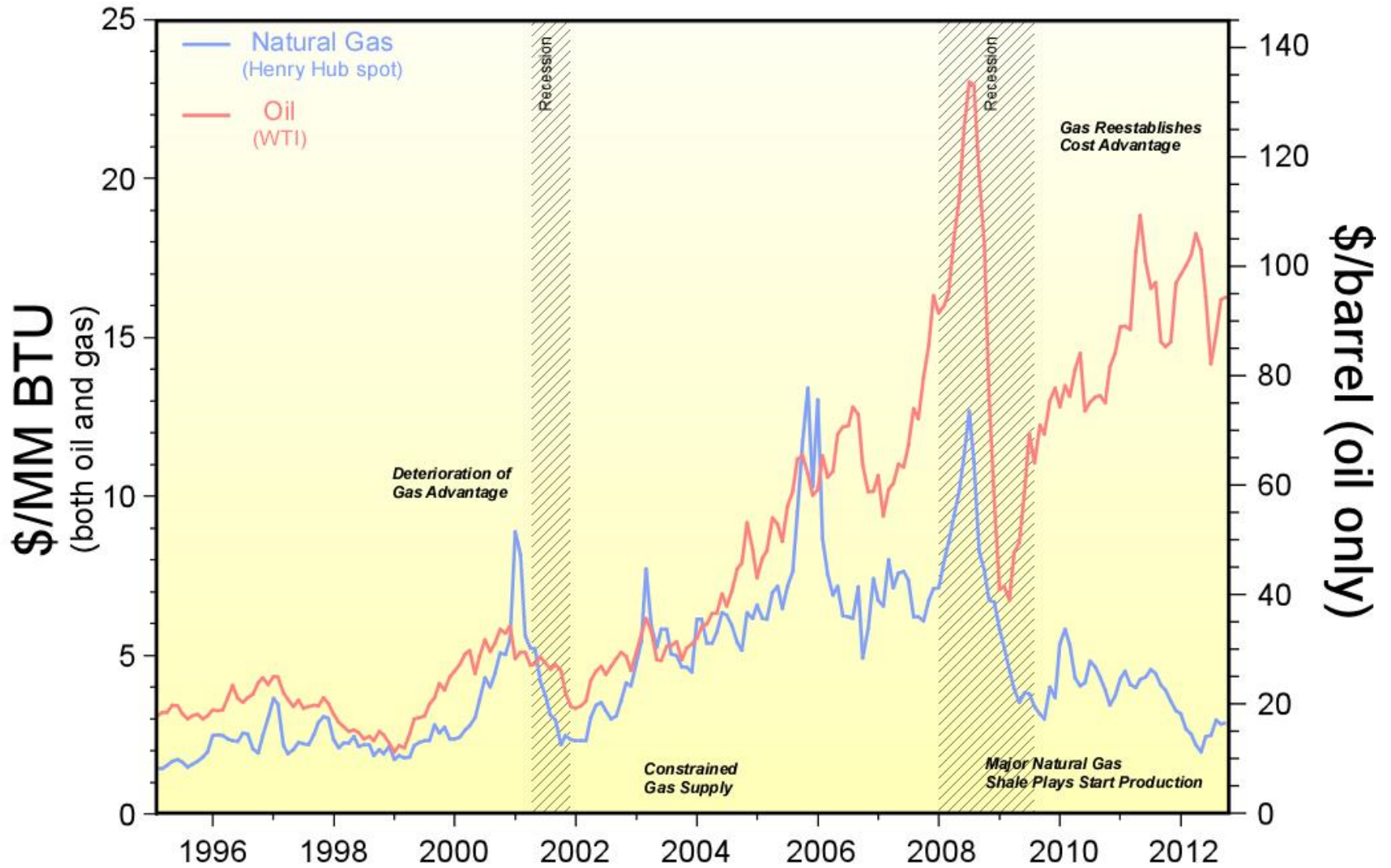
Chemical Industry Snapshot



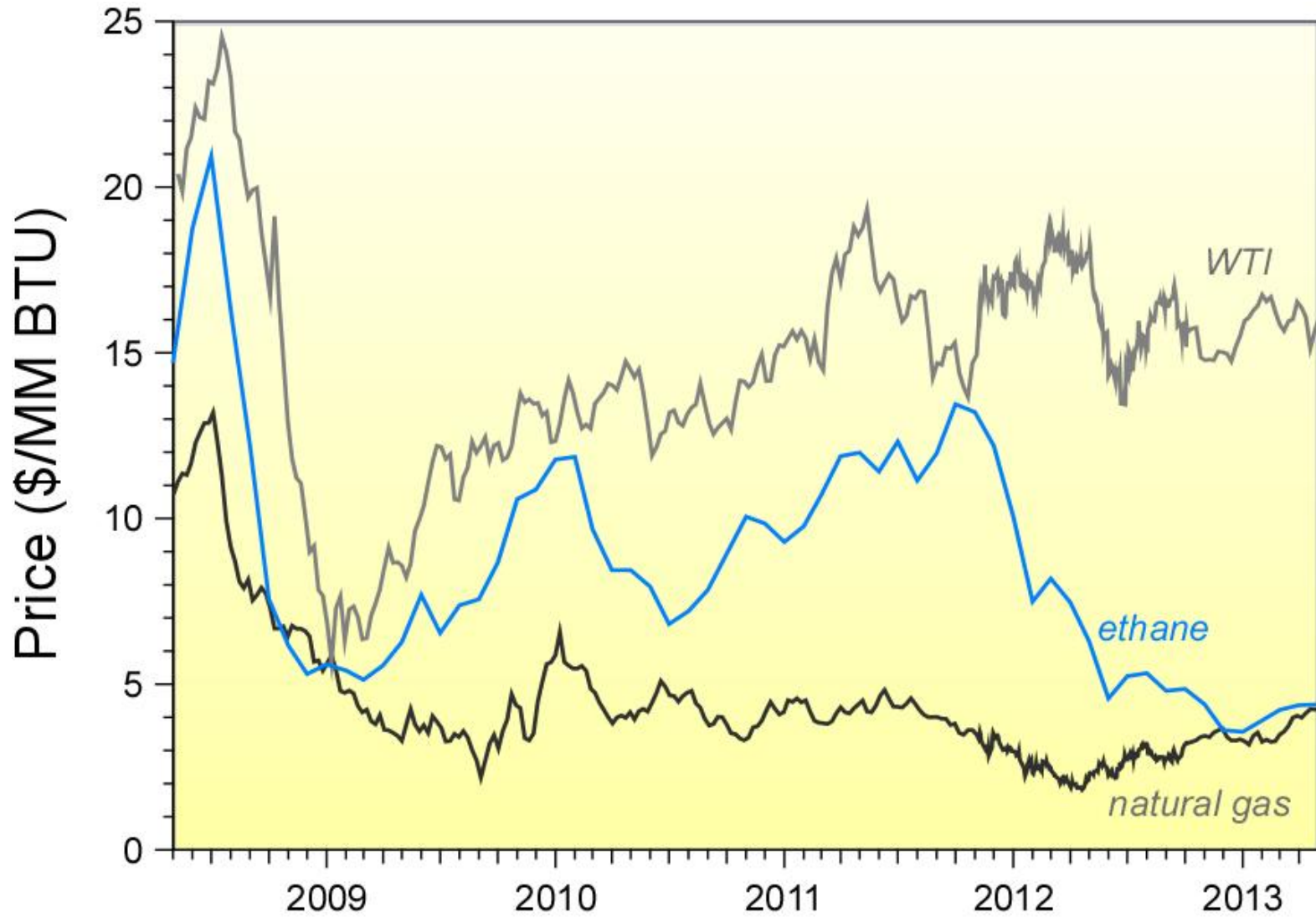
■ Simplified Chemical Industry



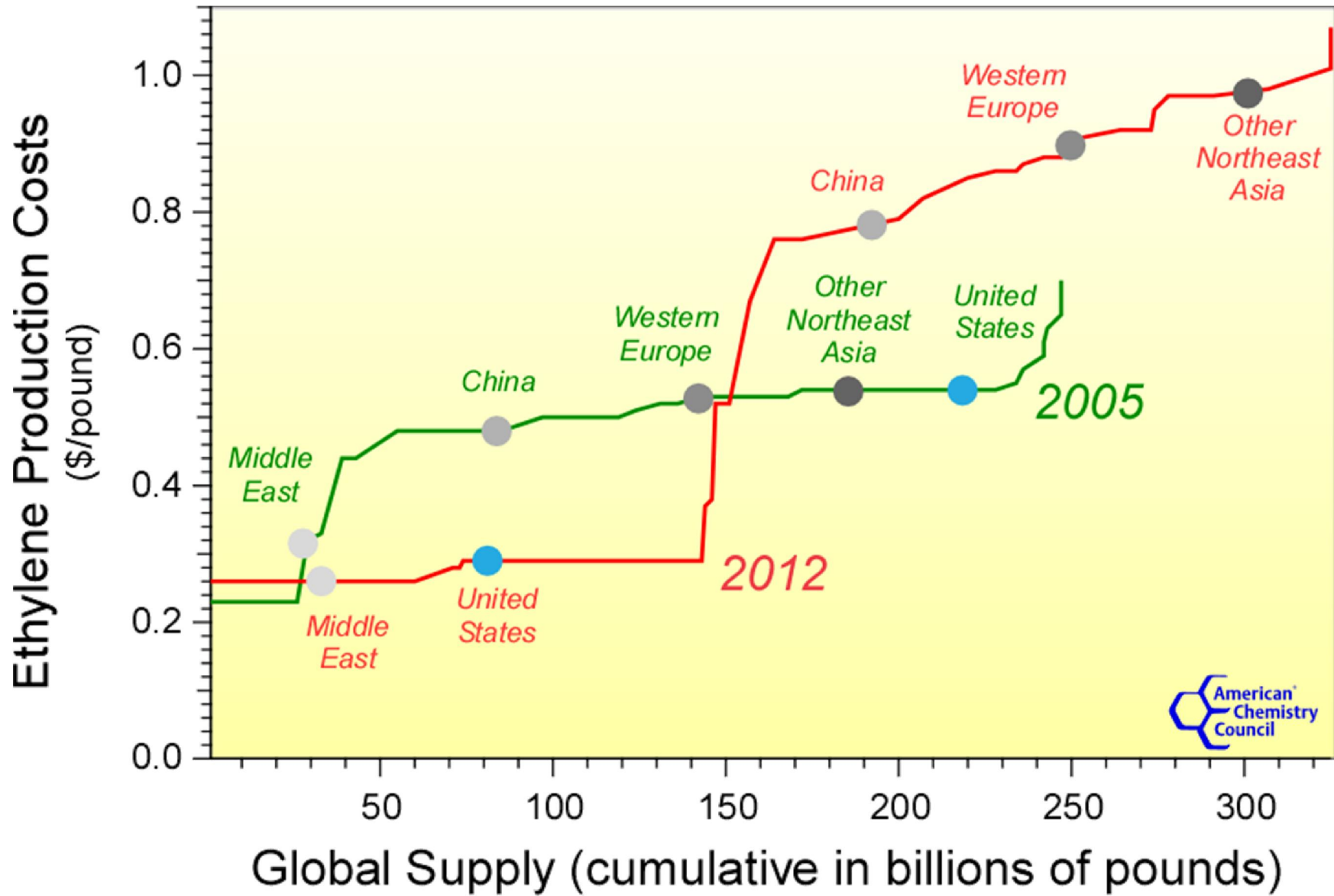
Recent Industry History



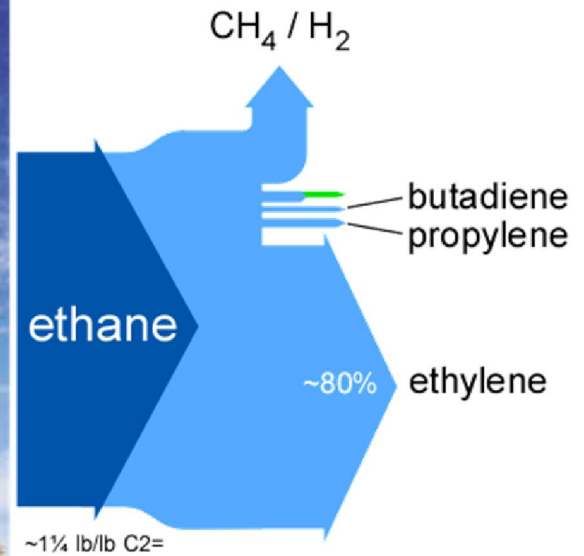
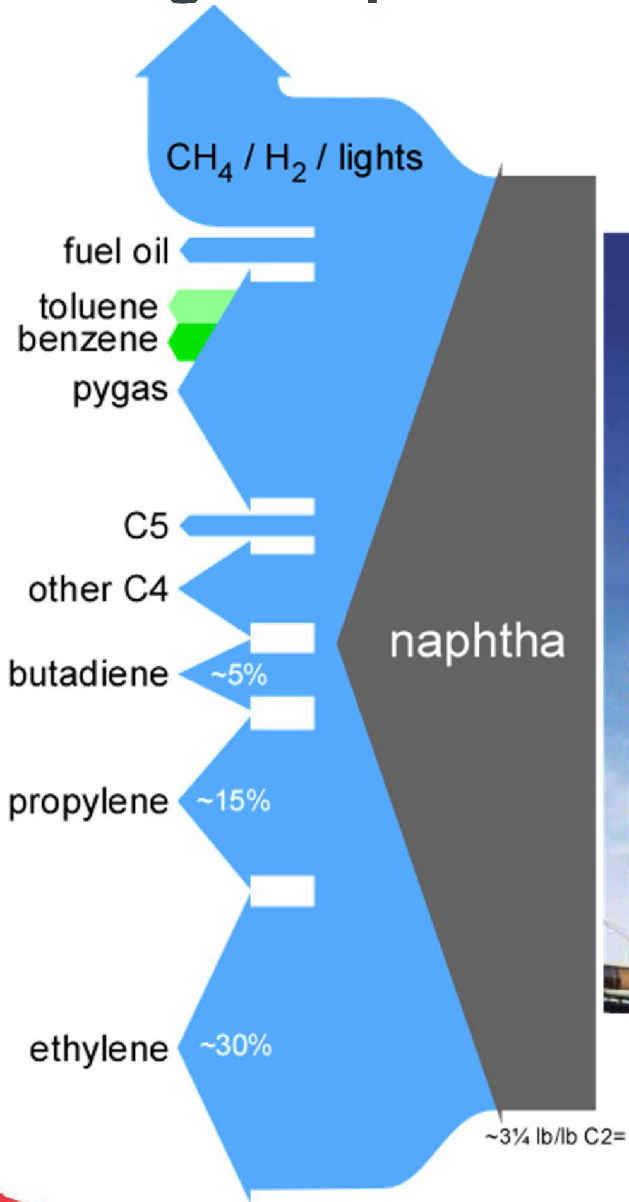
■ Ethane Price Now Tracks Gas



■ Impact of Low Gas Prices

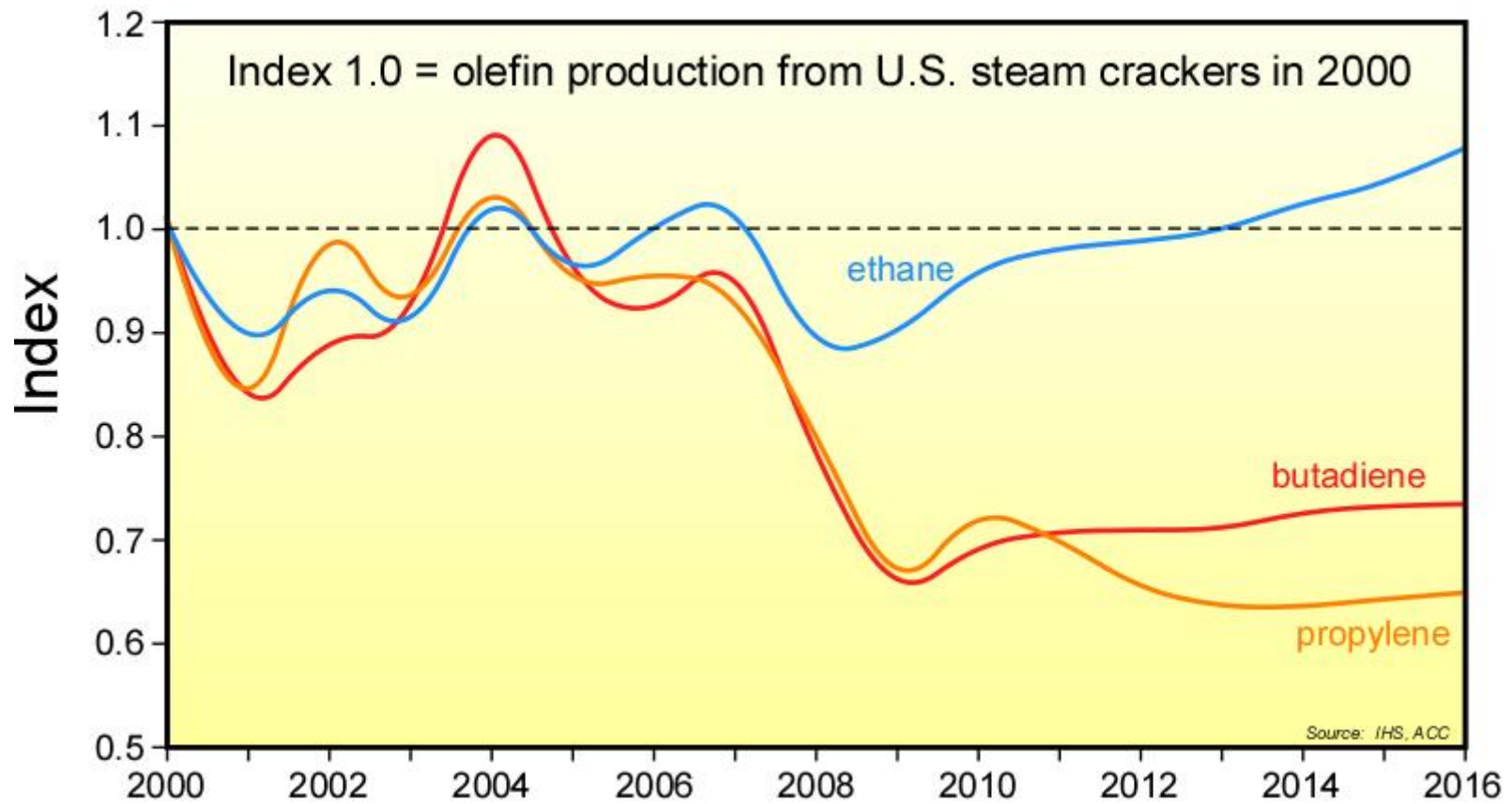


Cracking Comparison

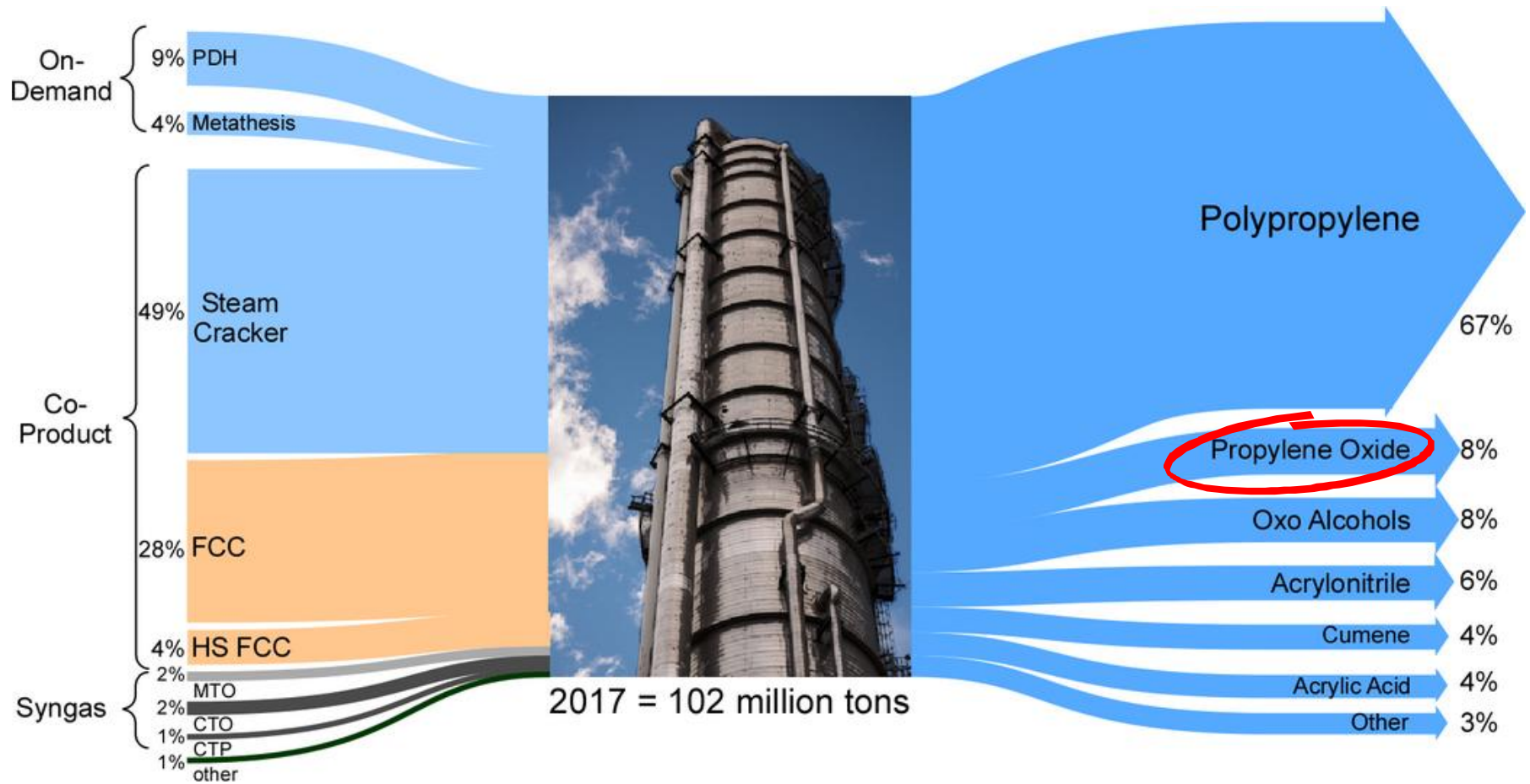


same amount of ethylene

■ Production of C3/C4 Dropped



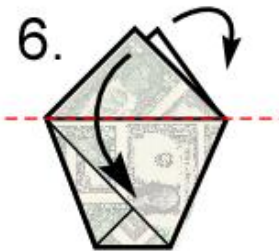
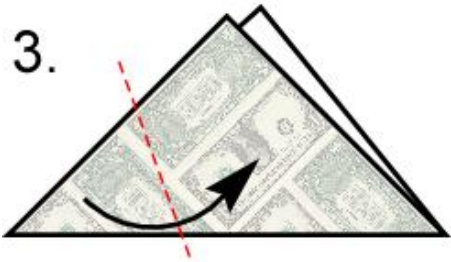
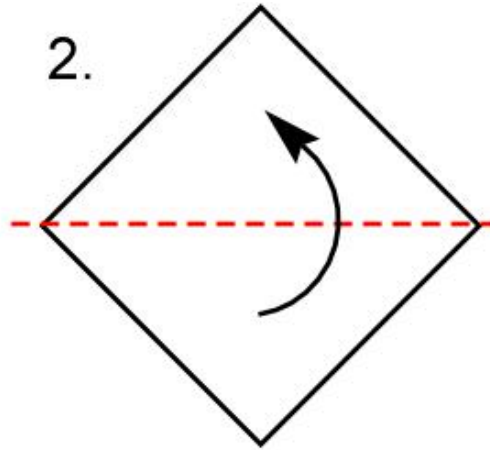
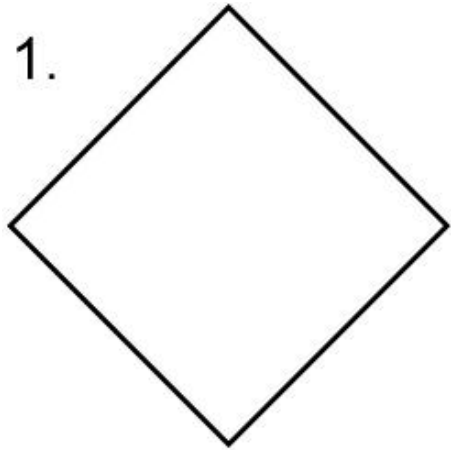
World Propylene



■ Scale Is Important

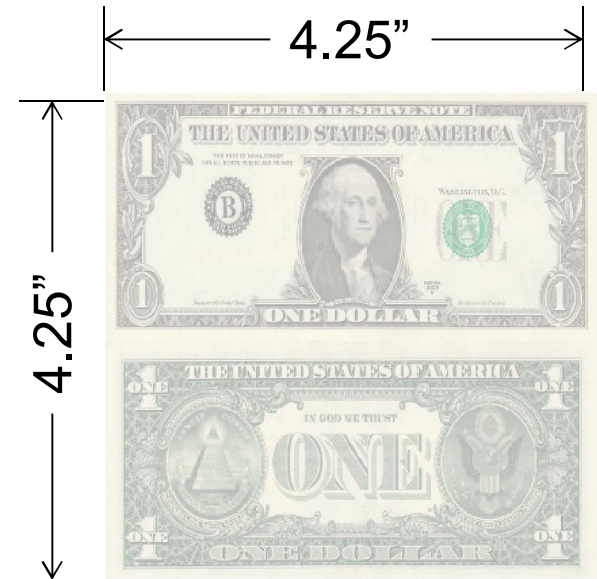
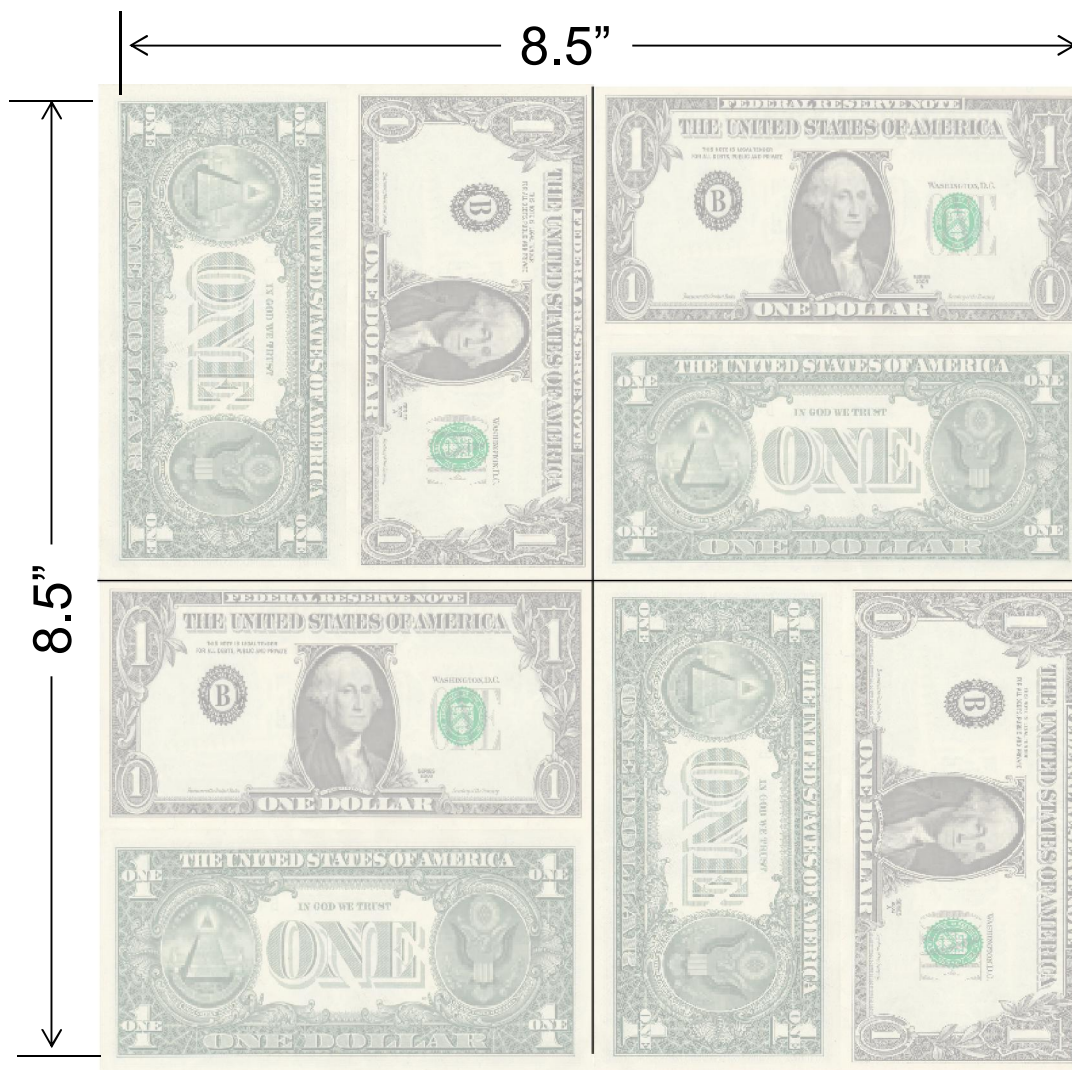


Scale Demo

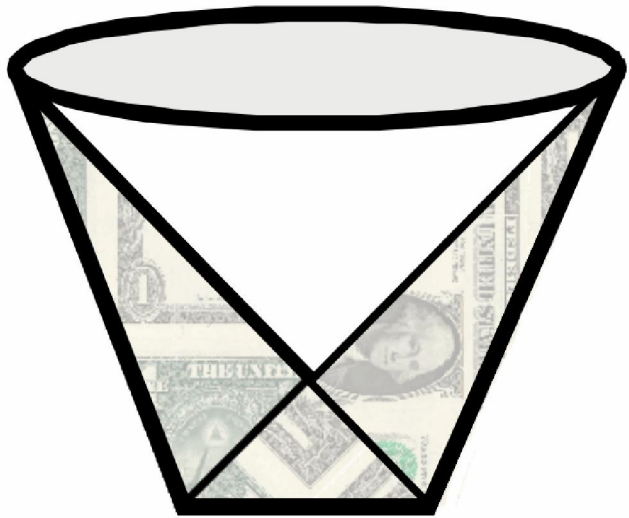


Make a cup with an 8½" square and another with a 4¼" square

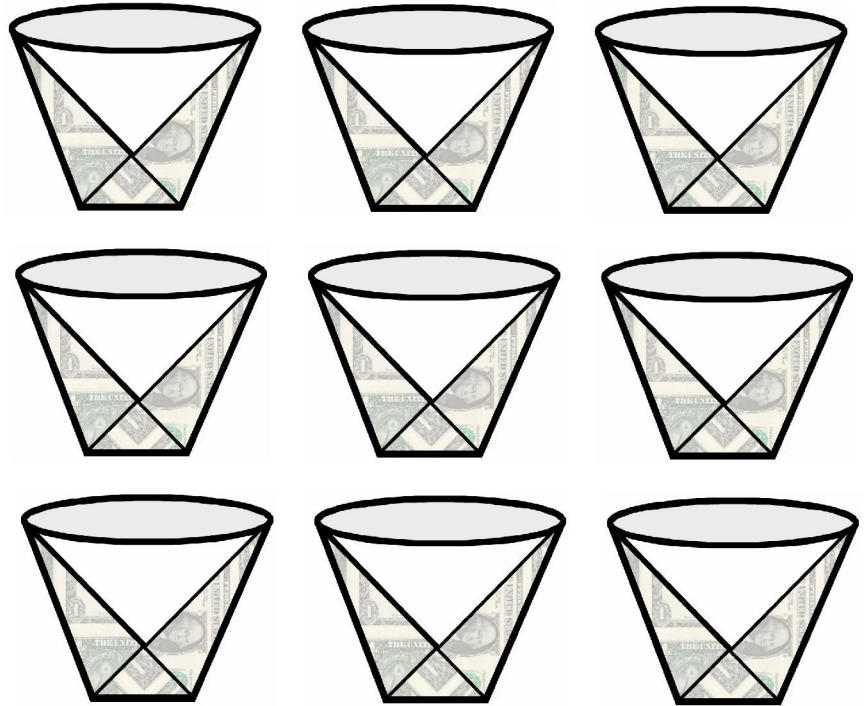
Video Demo



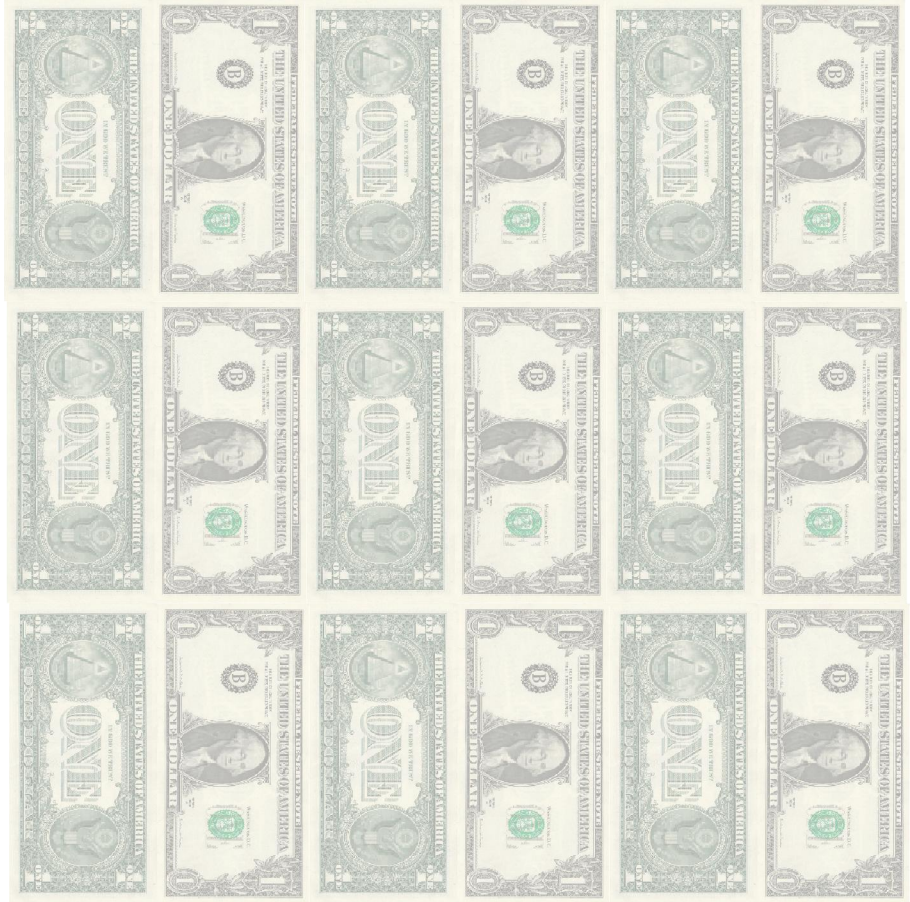
Scale Wins



==



Scale Wins

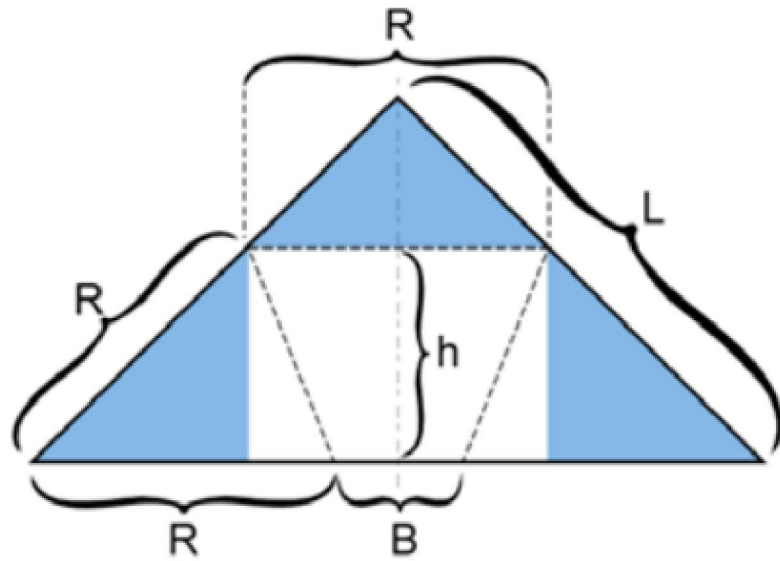


■ Scale Always Wins



If you are moving mass around, scale reduces cost faster than experience.

Demo Math



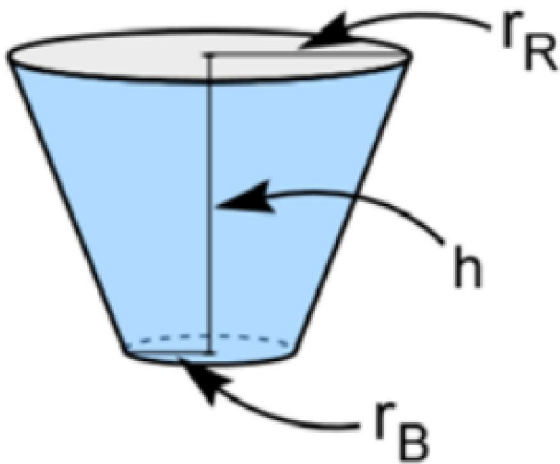
$$A = L^2$$

$$h = \frac{L}{1 + \sqrt{2}}$$

$$R = \frac{\sqrt{2} L}{1 + \sqrt{2}}$$

$$B = \frac{L(2 - \sqrt{2})}{1 + \sqrt{2}}$$

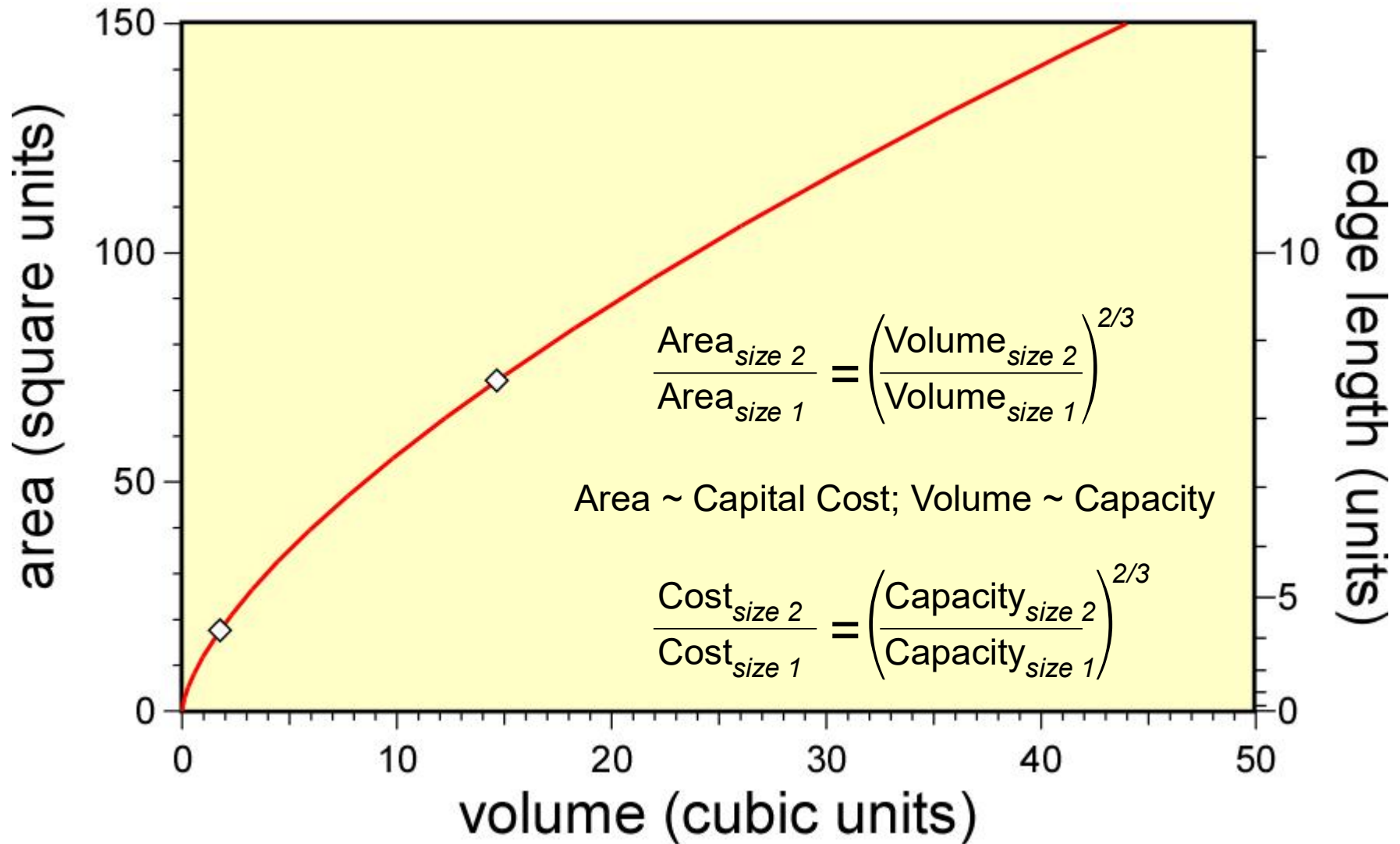
$$\frac{V_L}{V_{L/2}} = 8$$



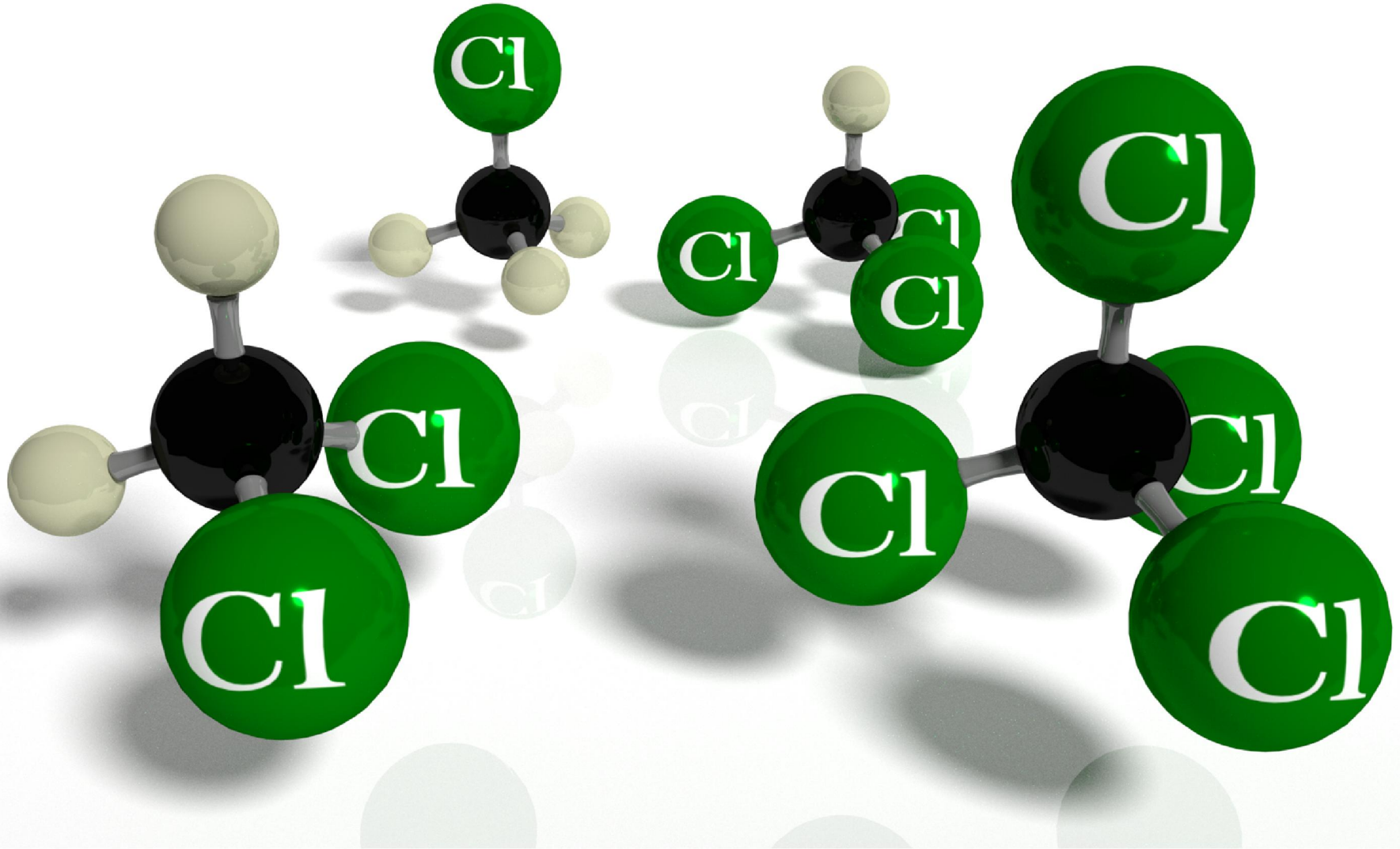
$$r_B = \frac{B}{\pi} = \frac{L(2 - \sqrt{2})}{\pi(1 + \sqrt{2})}$$

$$r_R = \frac{R}{\pi} = \frac{\sqrt{2} L}{\pi(1 + \sqrt{2})}$$

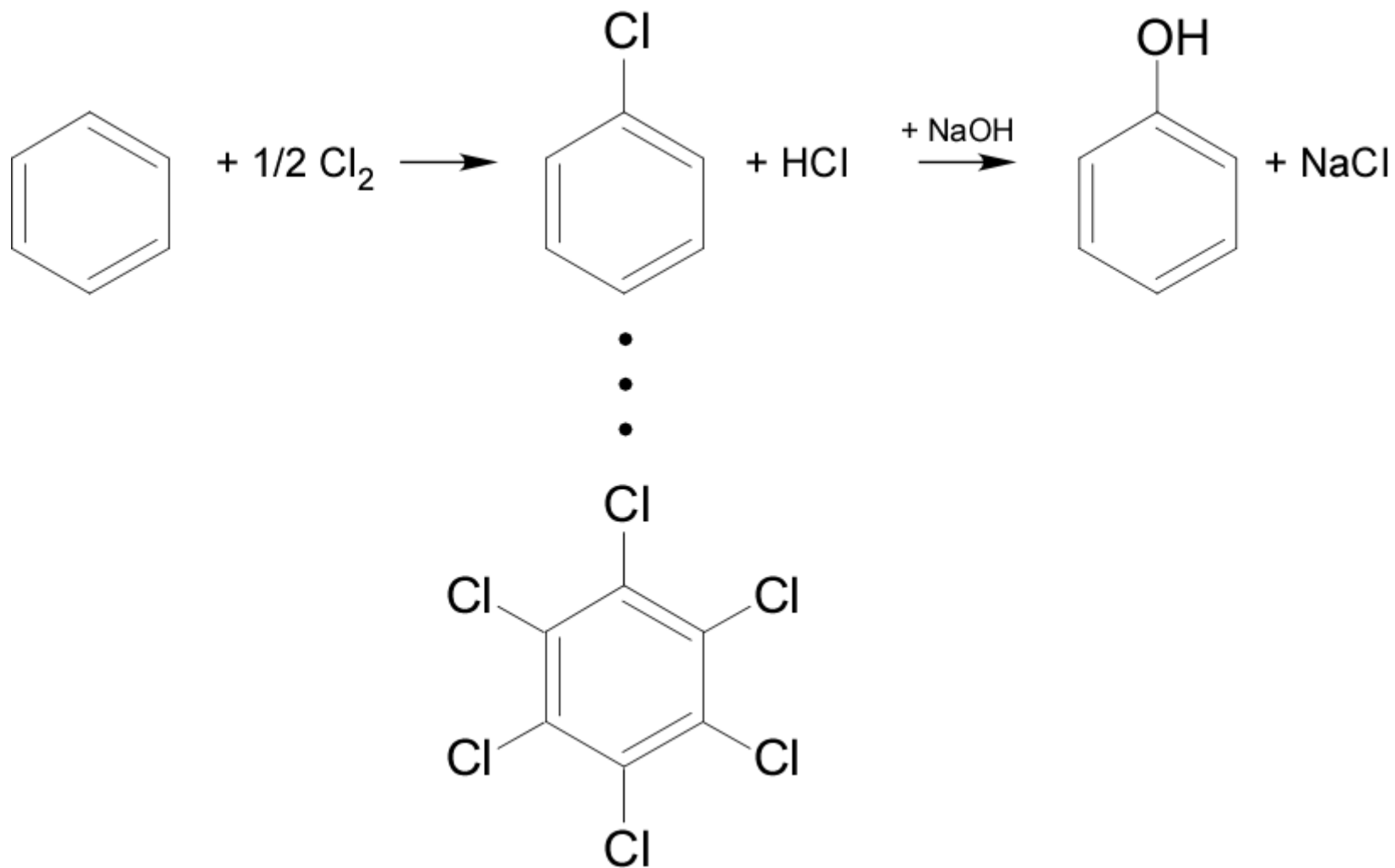
■ Power Law



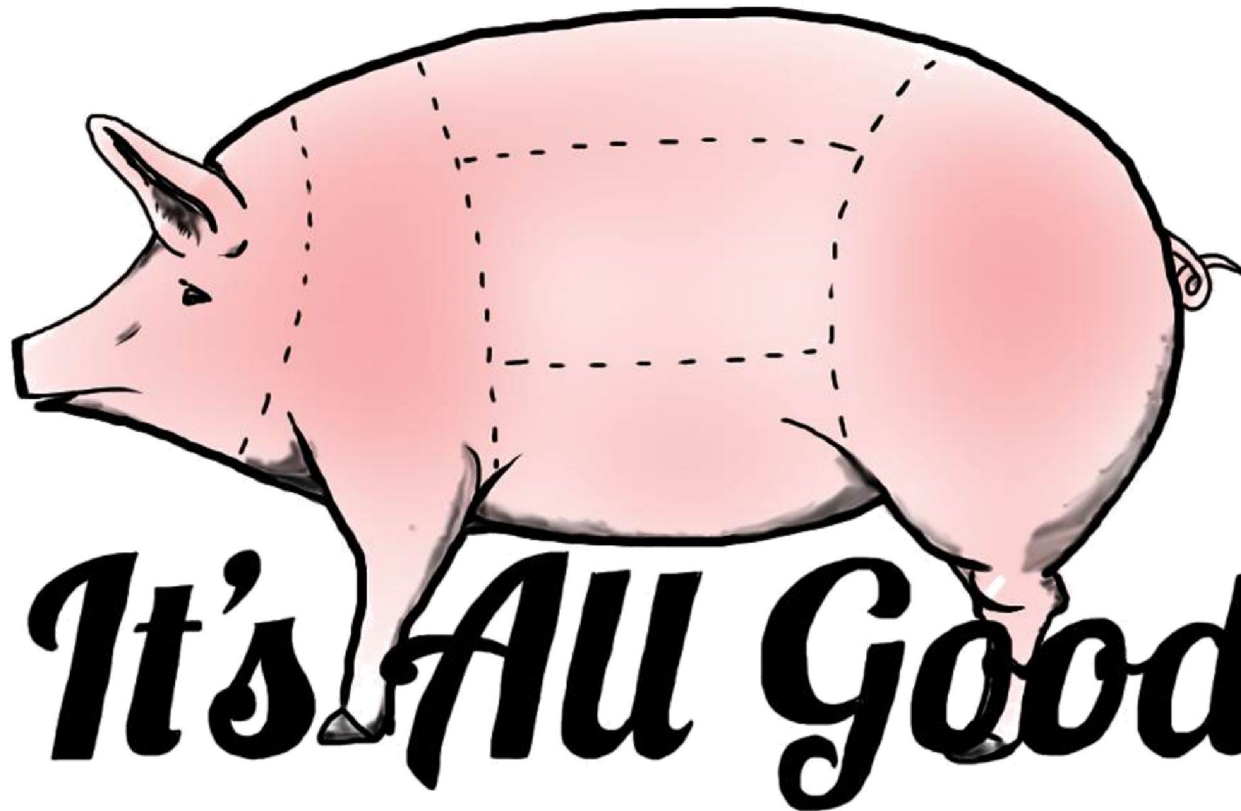
■ Organochlorides



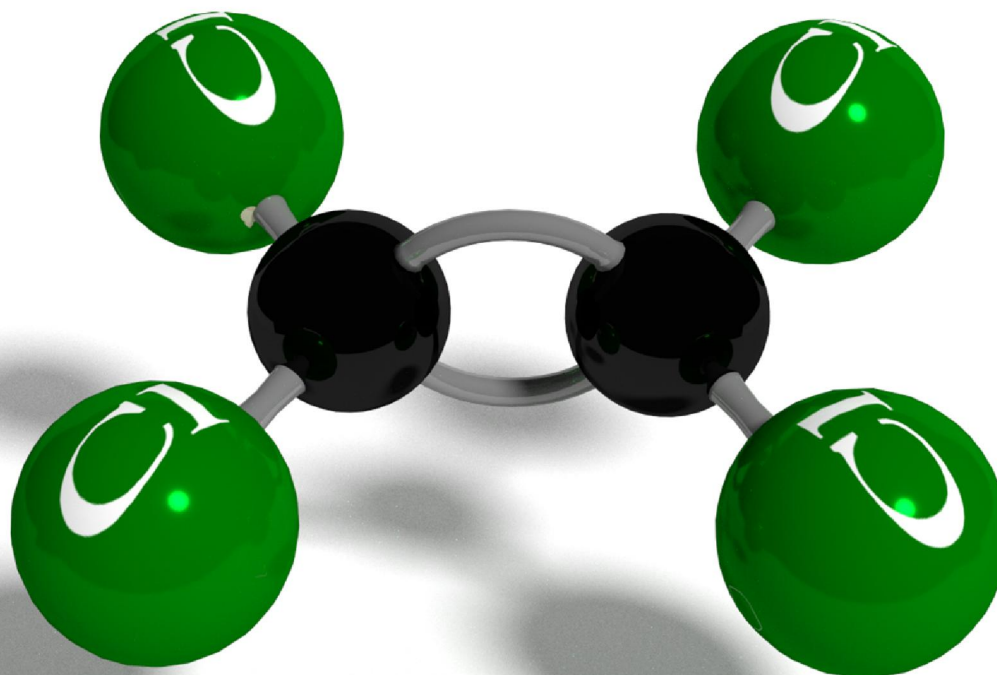
■ Chlorine as an Oxidant



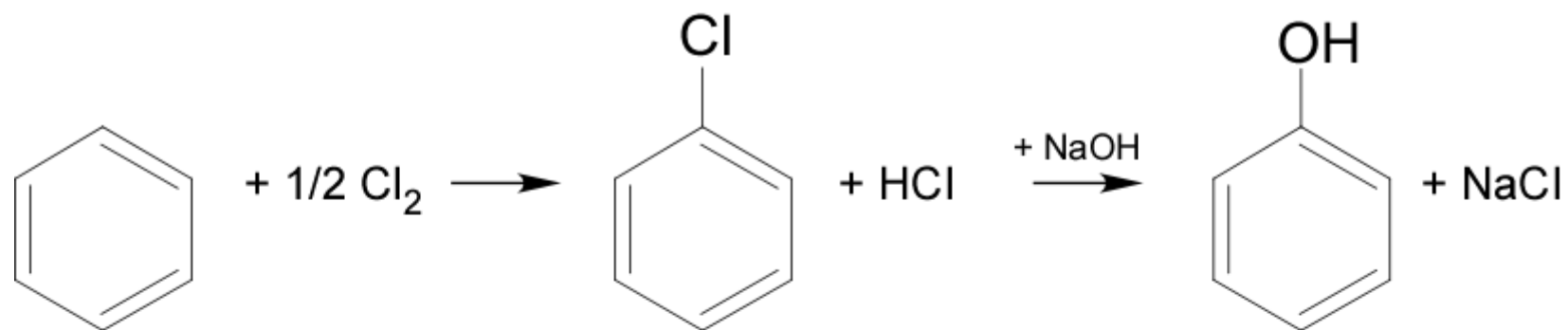
■ All Reaction Products Find Uses



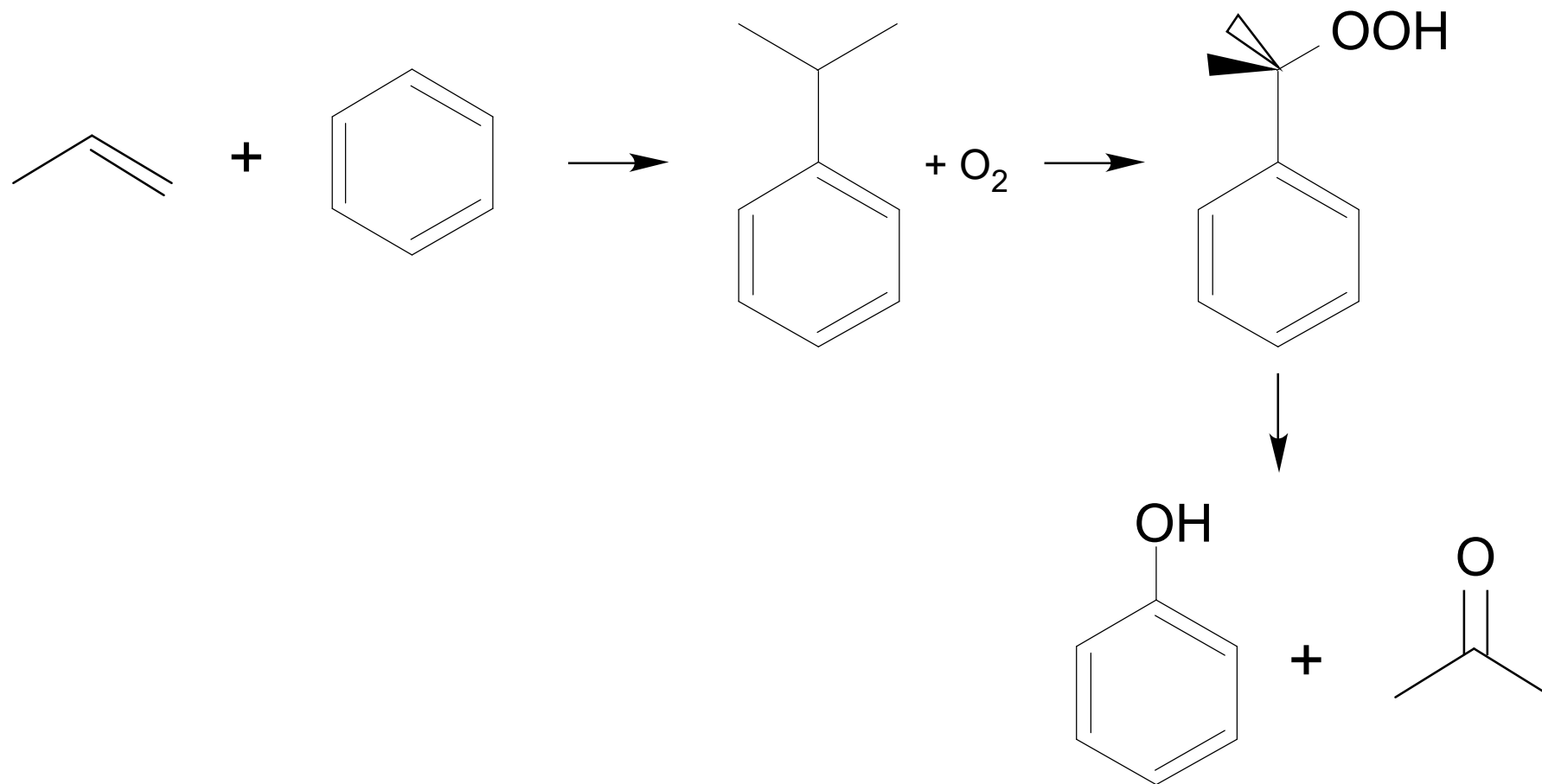
■ Perchloroethylene



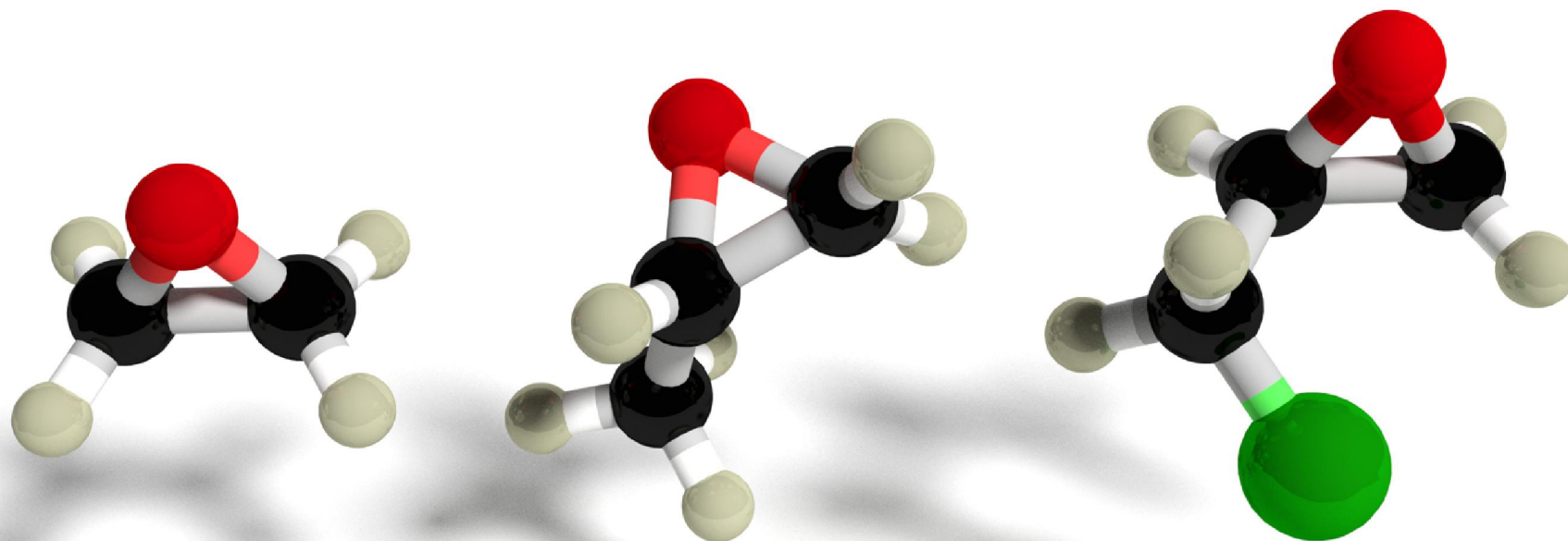
■ Chlorine as an Oxidant



■ Phenol Today

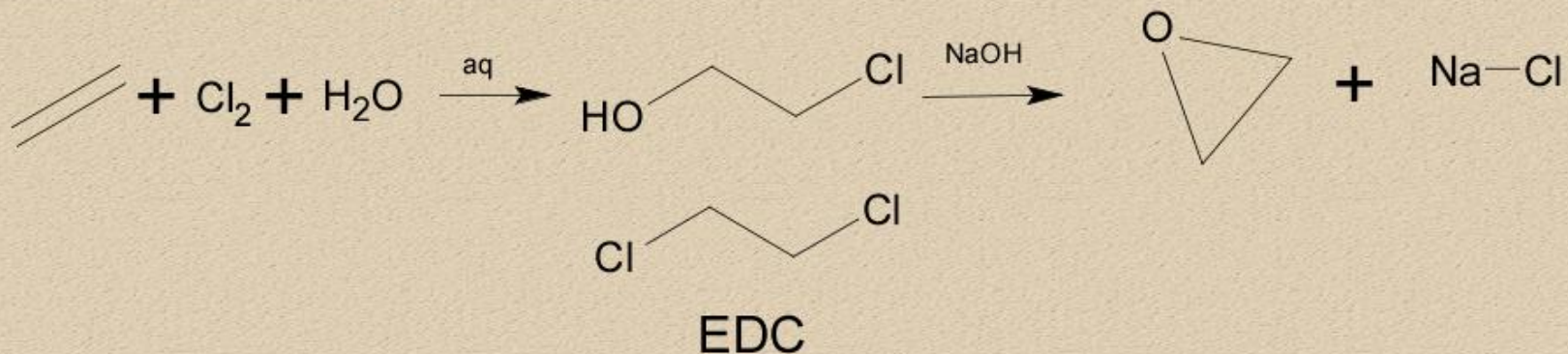


■ Epoxides



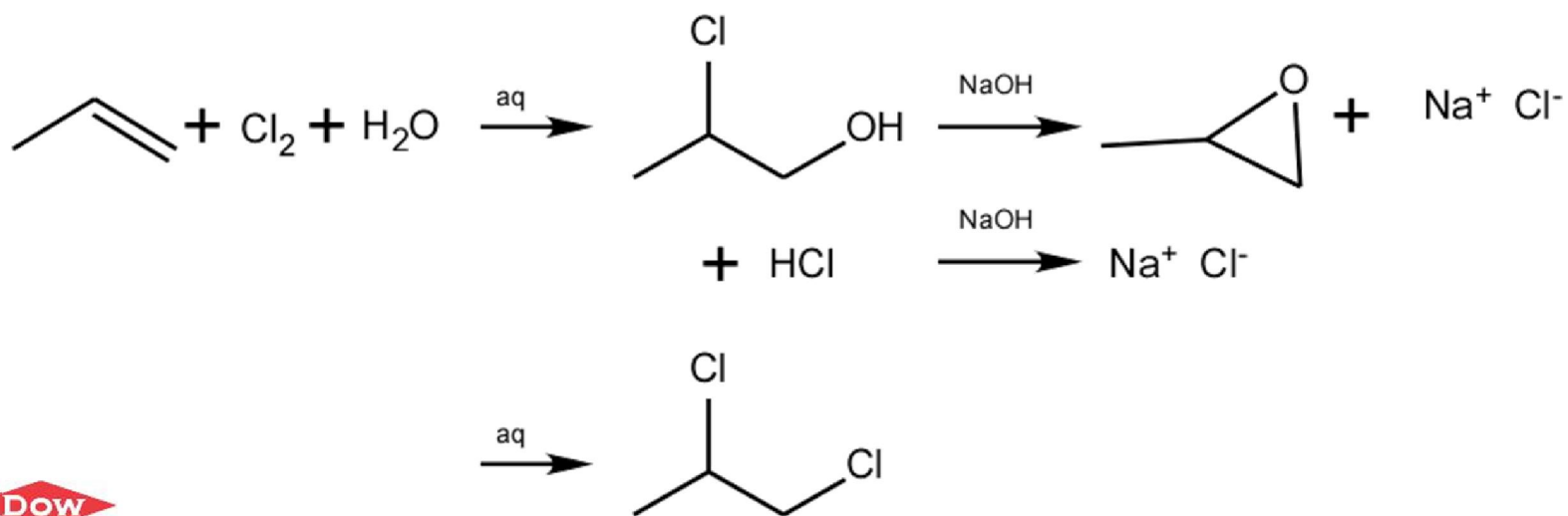
Chlorohydrin Chemistry

Chlorohydrin Ethylene Oxide



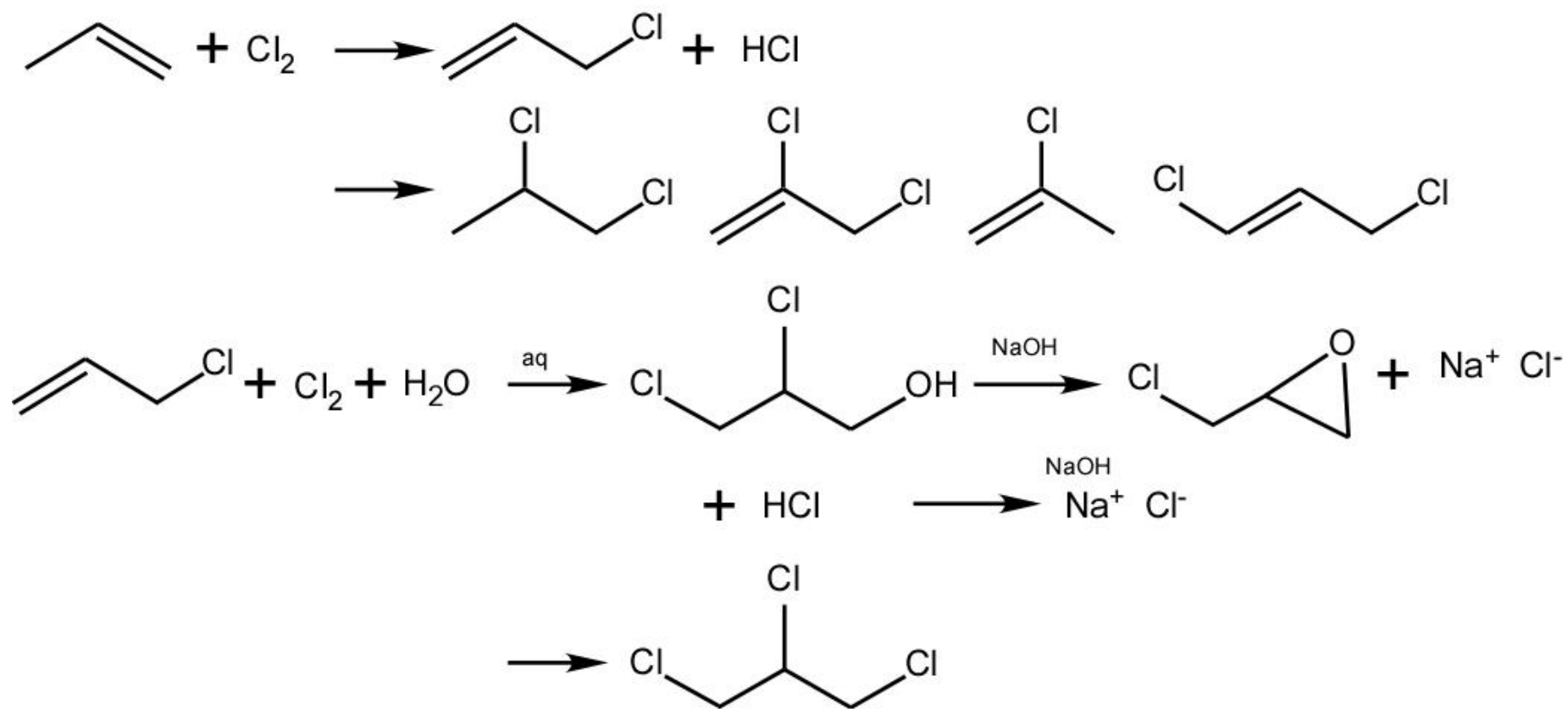
1915-1975

Chlorohydrin Propylene Oxide

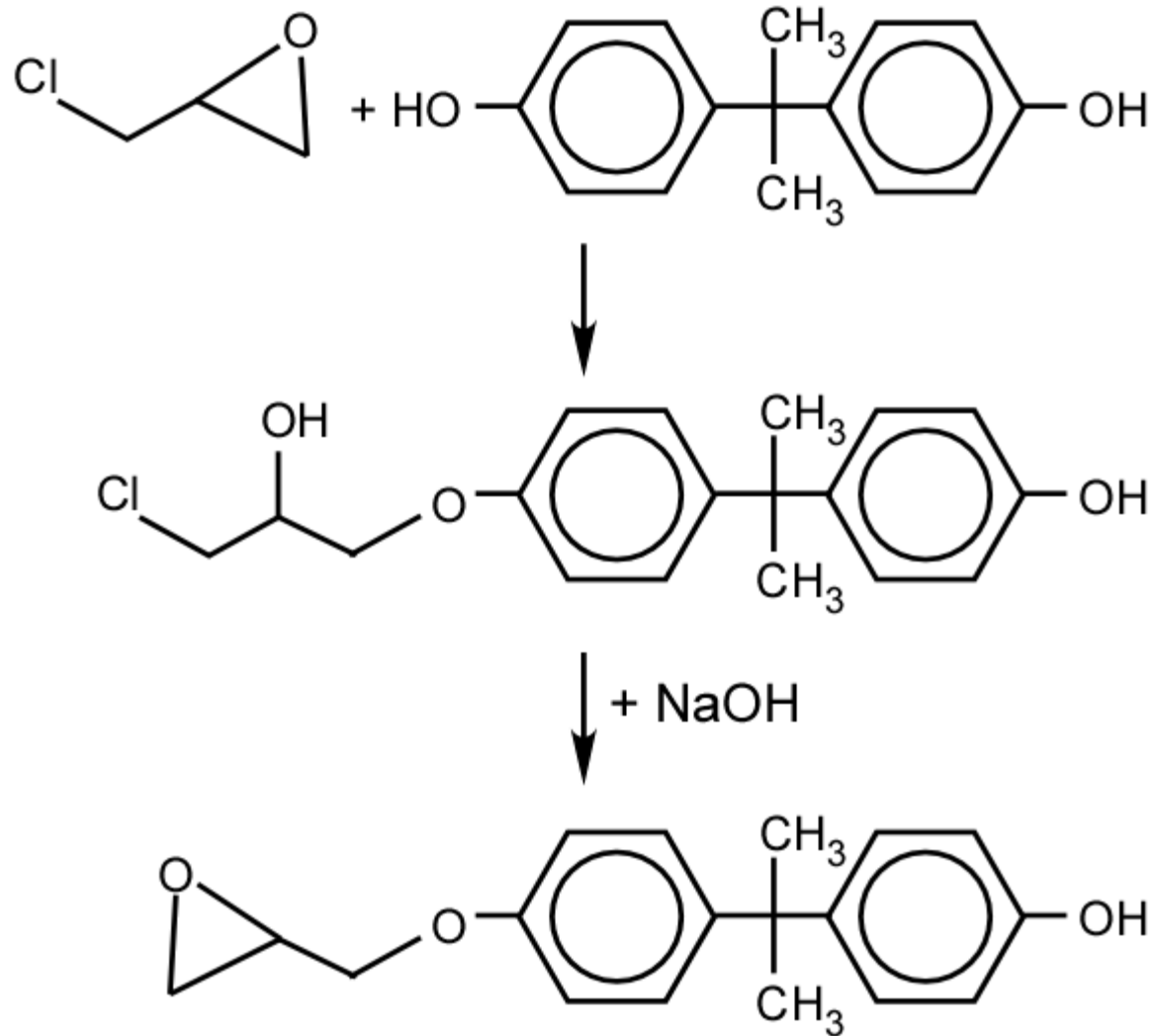


More Chlorohydrin Chemistry

Chlorohydrin Epichlorohydrin

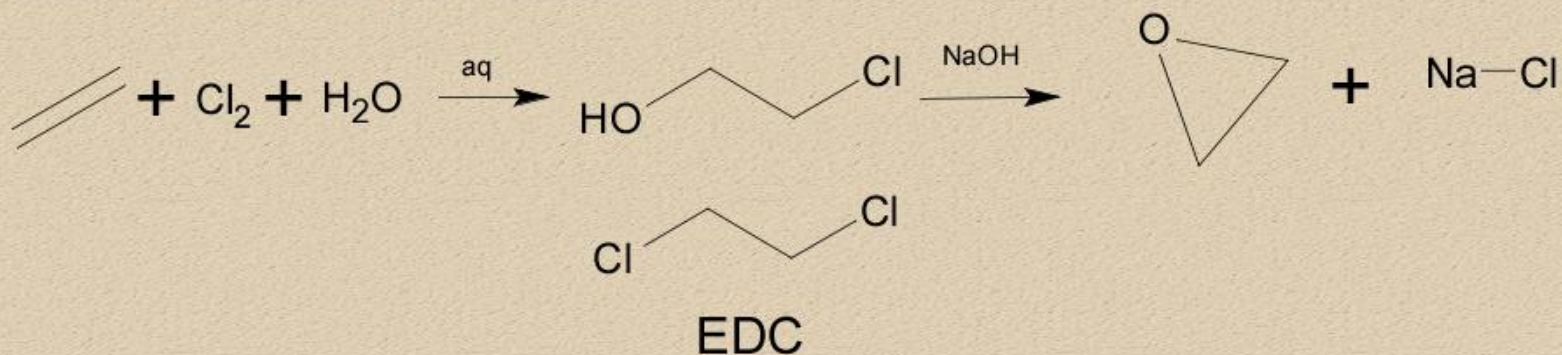


■ Epoxy Resins

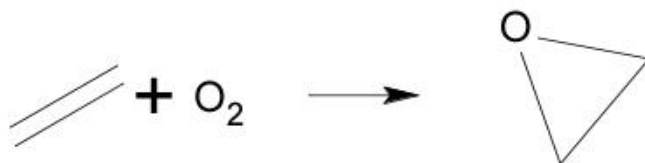


Direct Oxidation

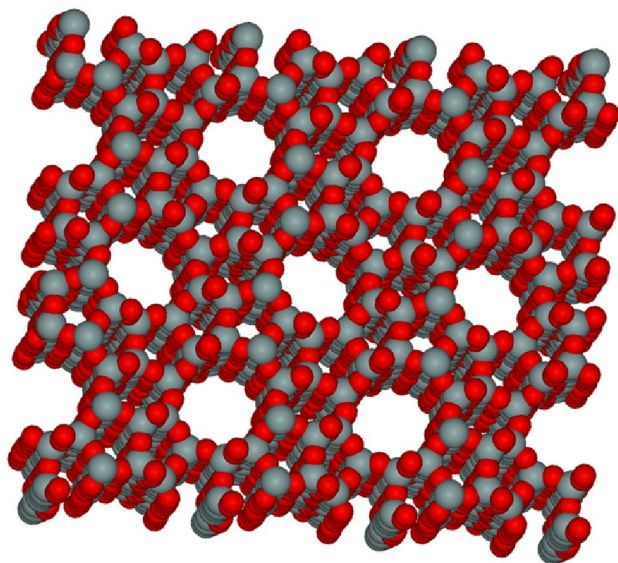
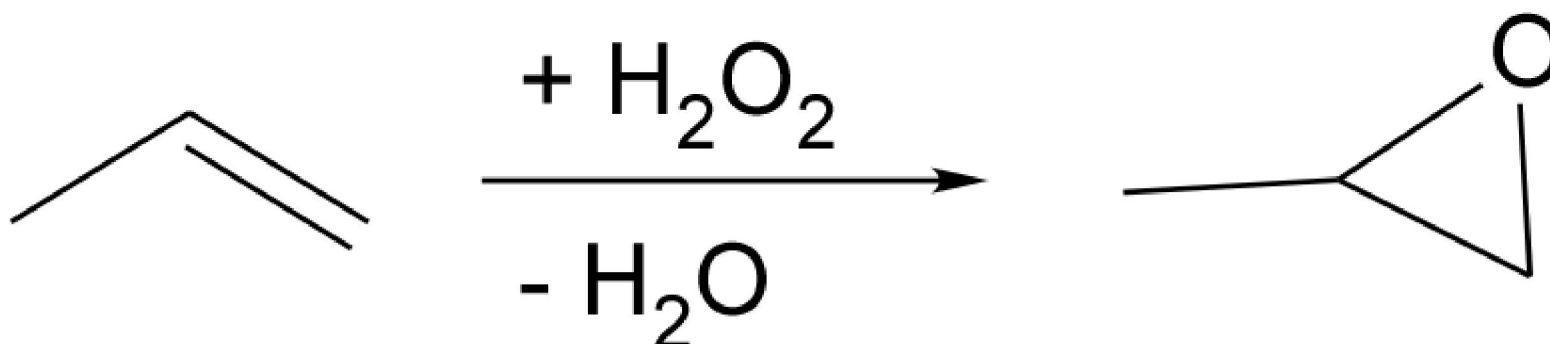
Chlorhydrin Ethylene Oxide



Direct Oxidation Ethylene Oxide



Hydroperoxidation

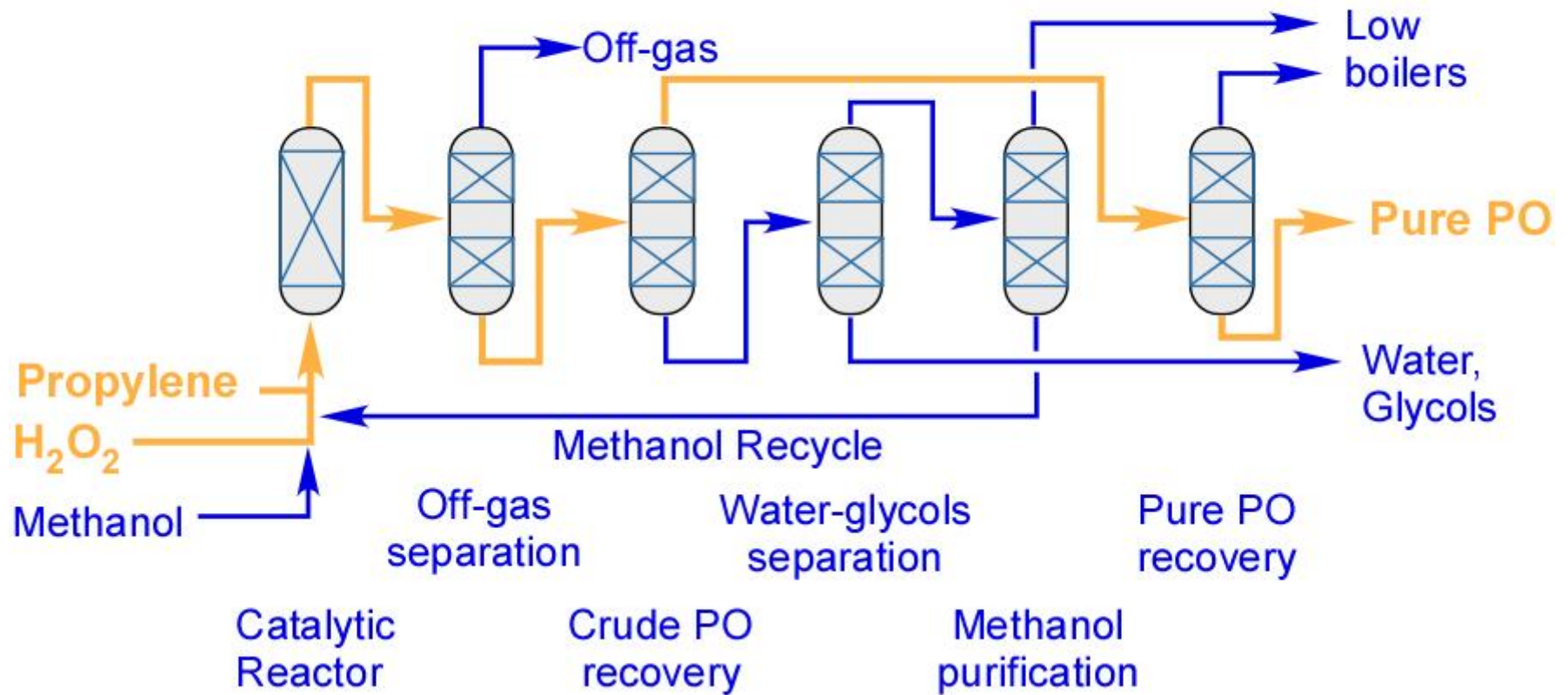


titanium silicate catalyst

0.5 nm pores

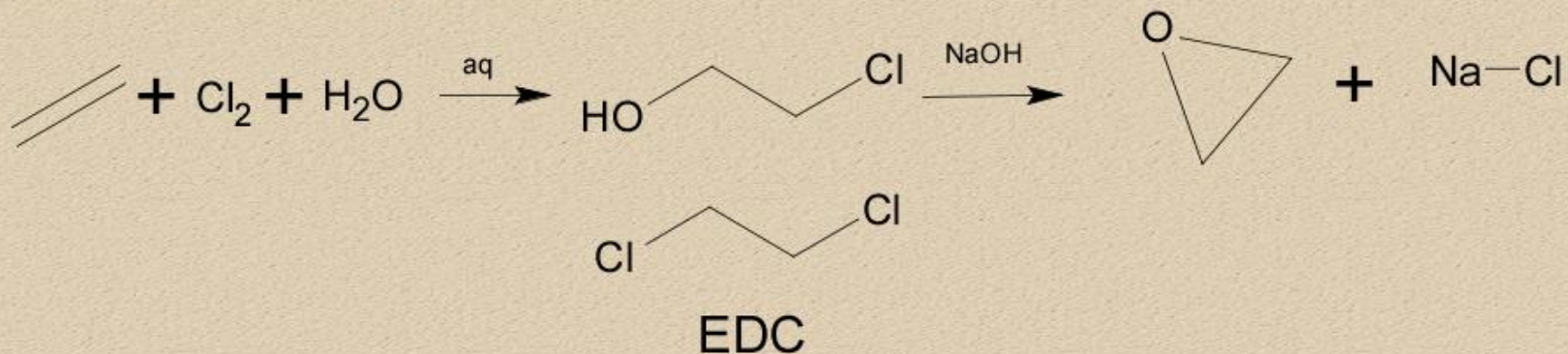
suitable for packed bed reactor

Simplified Process Flowsheet

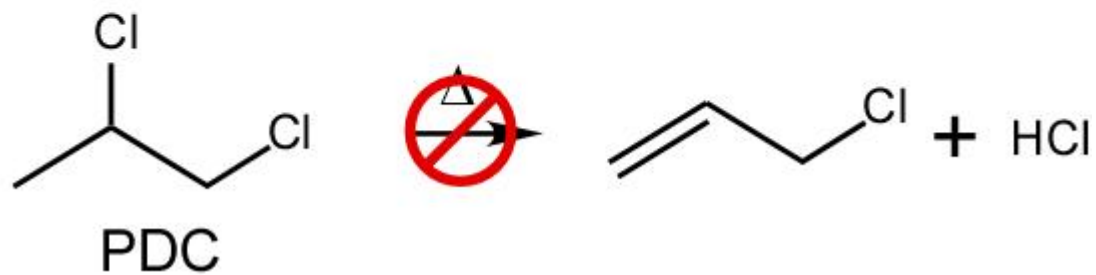
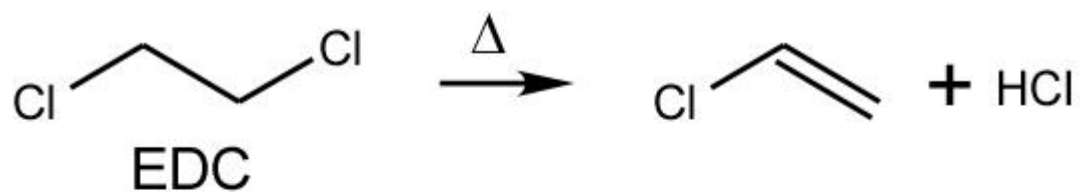


Chlorohydrin Chemistry

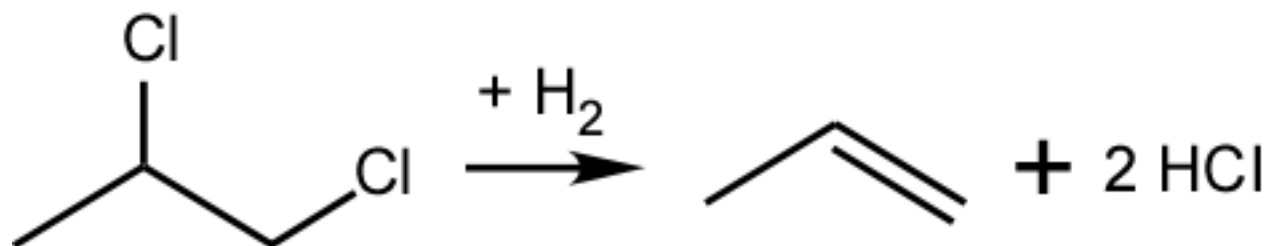
Chlorohydrin Ethylene Oxide



1915-1975



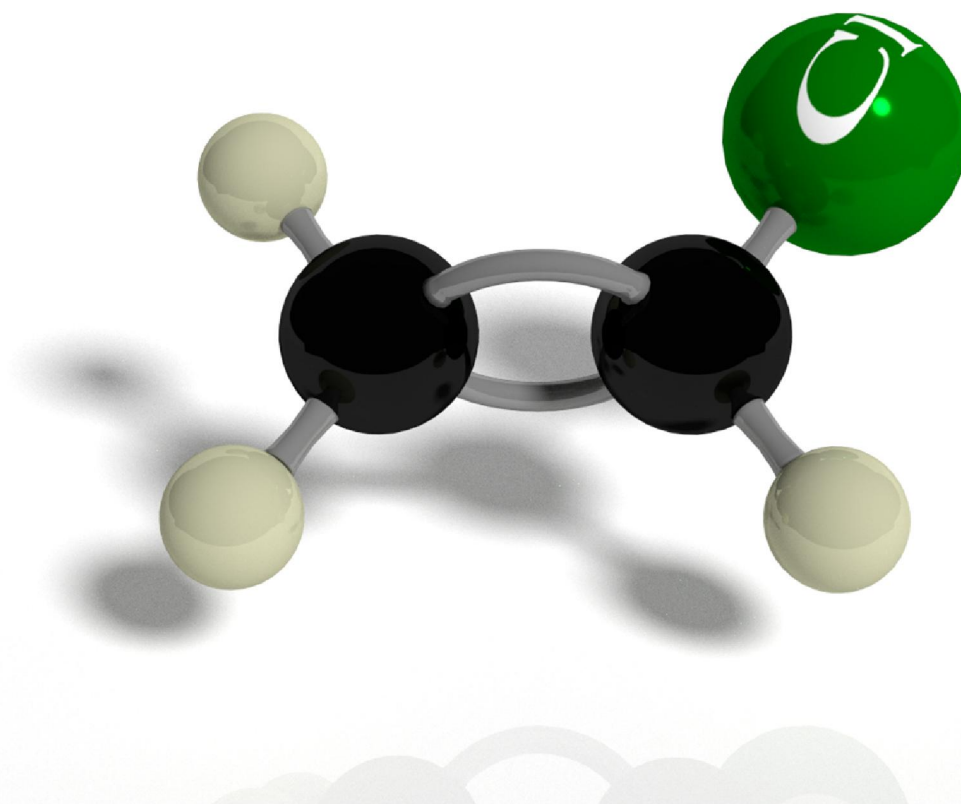
■ PDC Hydro

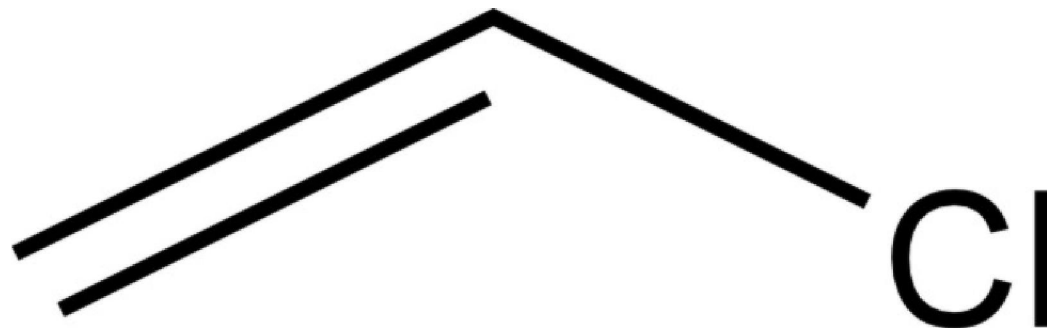


PtCu catalyst developed by Larry Ito

Carbon supported

■ Vinyl Chloride





Vinyl Chloride Monomer(VCM)

Dow produced ~5 billion pounds/year

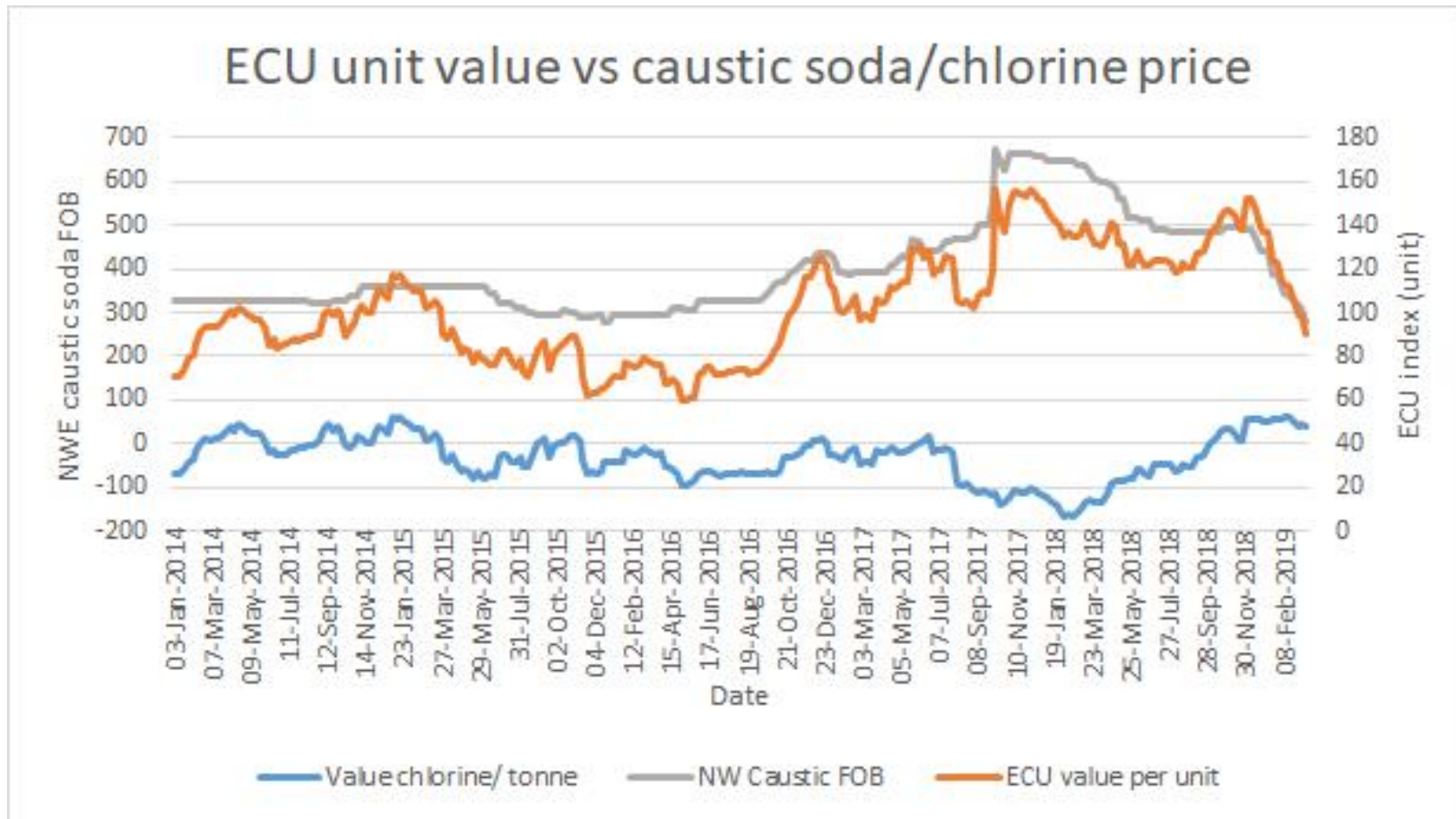
World demand is 49 billion pounds

Growth averages 4-5%

Source: Chemical Week product focus



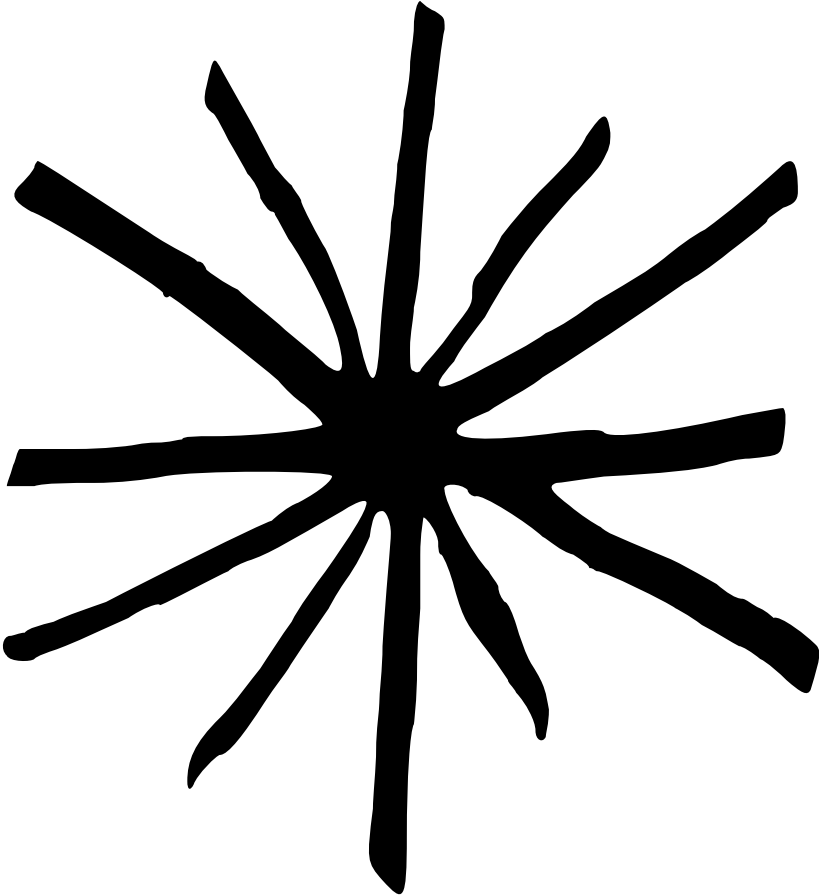
ECU Pricing



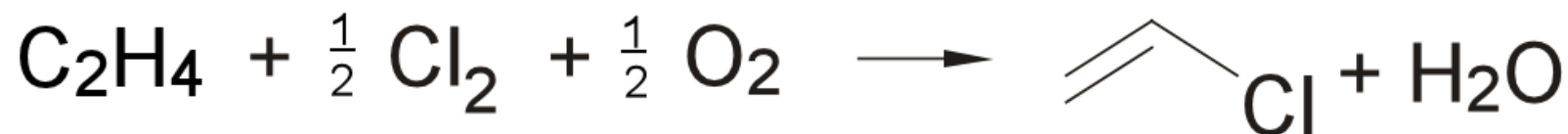
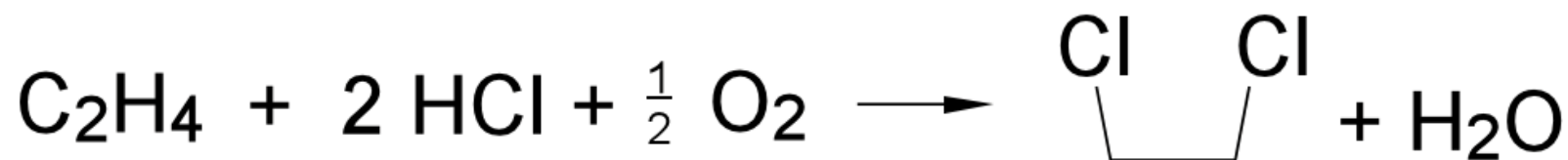
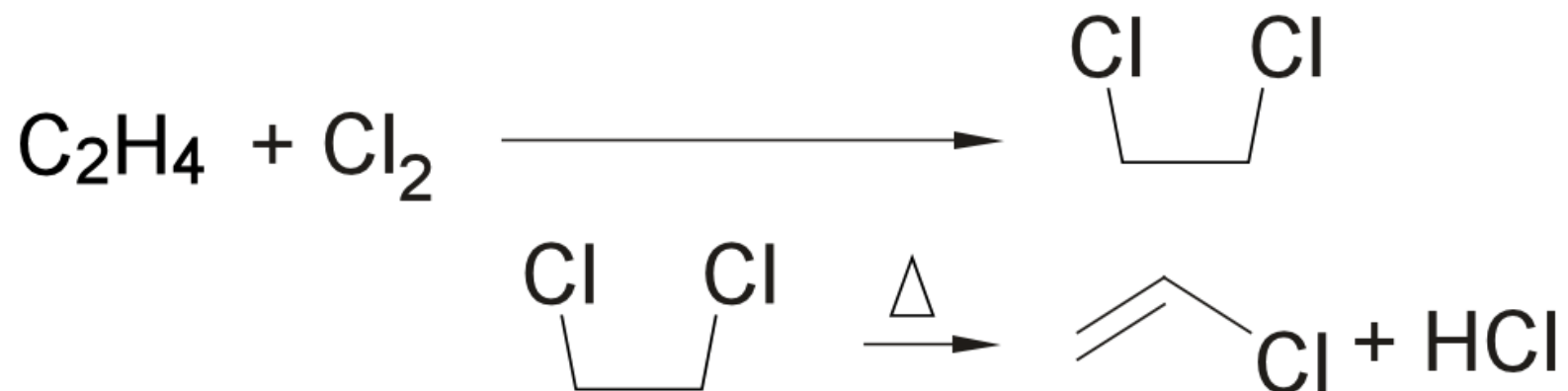
<https://www.icas.com/explore/resources/news/2019/03/21/10336962/insight-european-ecu-values-fall-to-the-lowest-level-since-2016/>



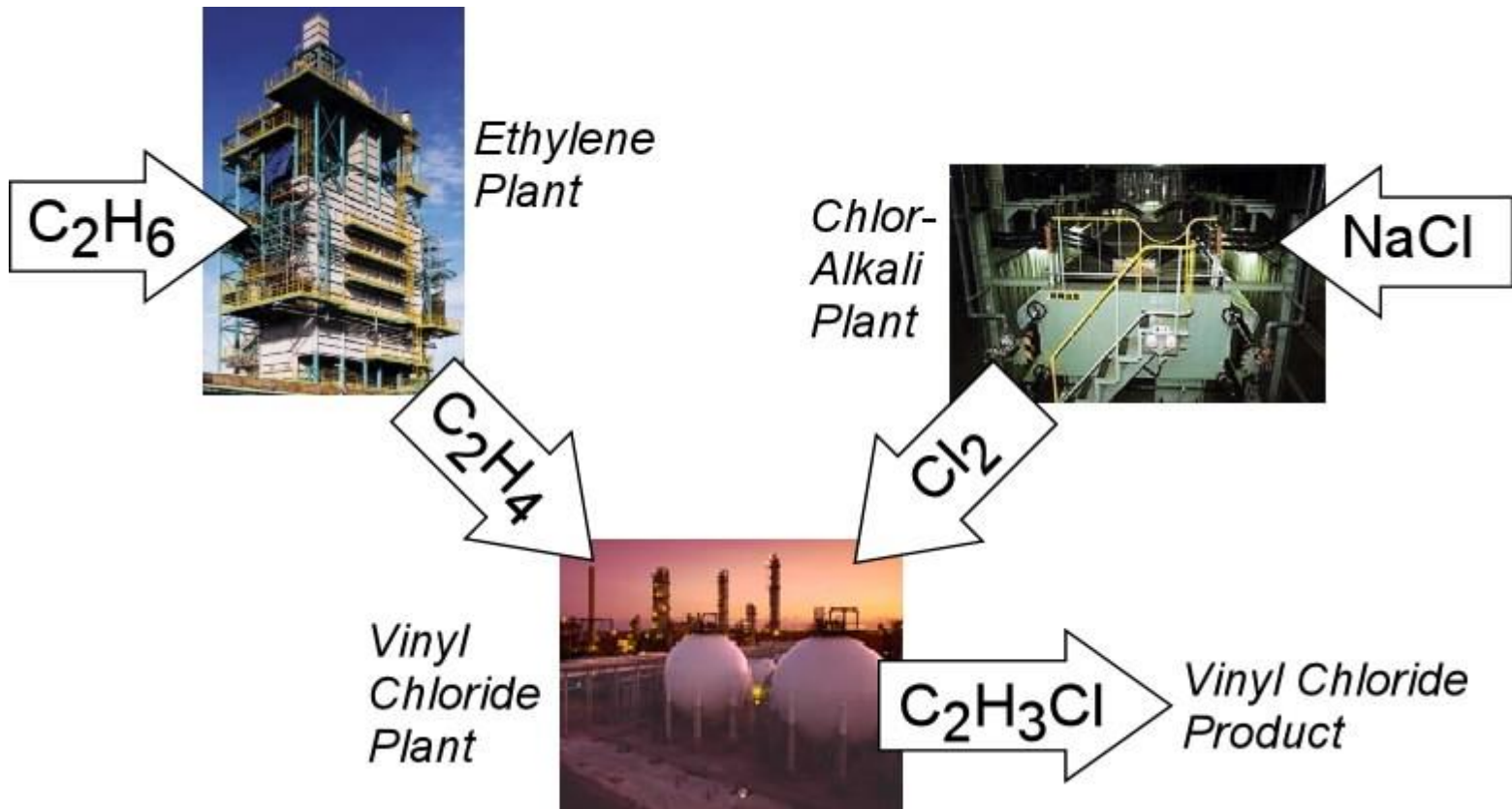
Breakfast of Champions



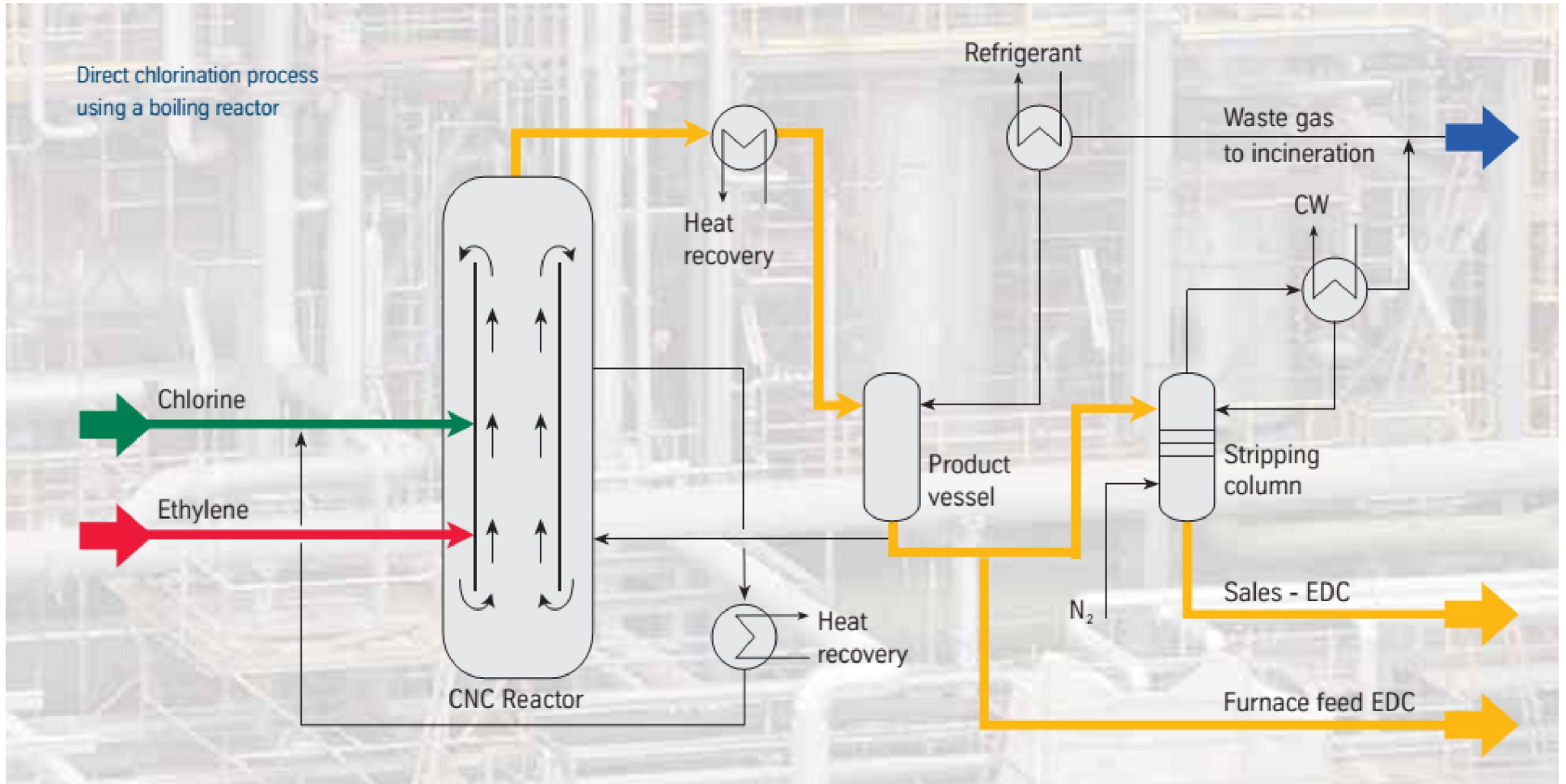
■ Conventional Production



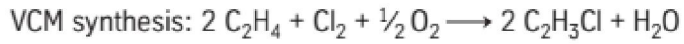
Conventional VCM



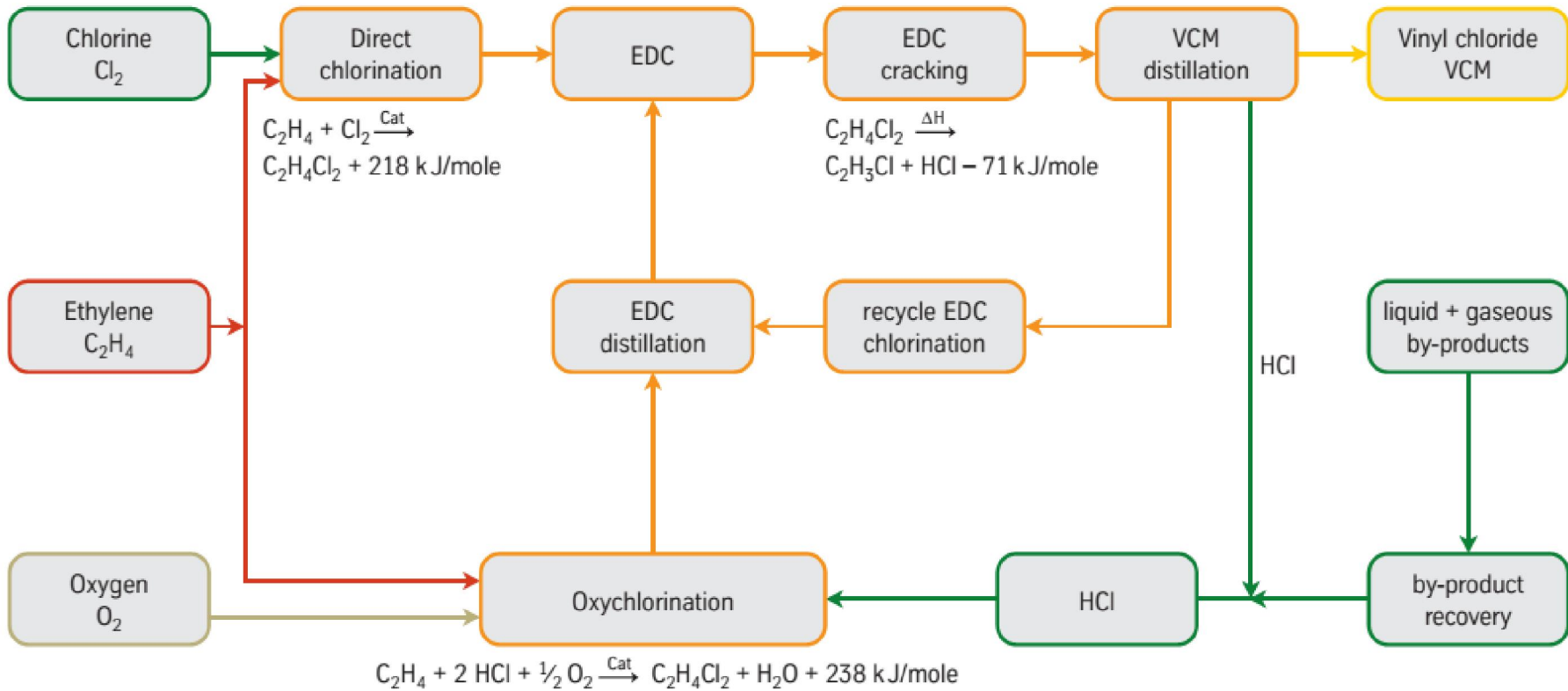
Direct Chlorination



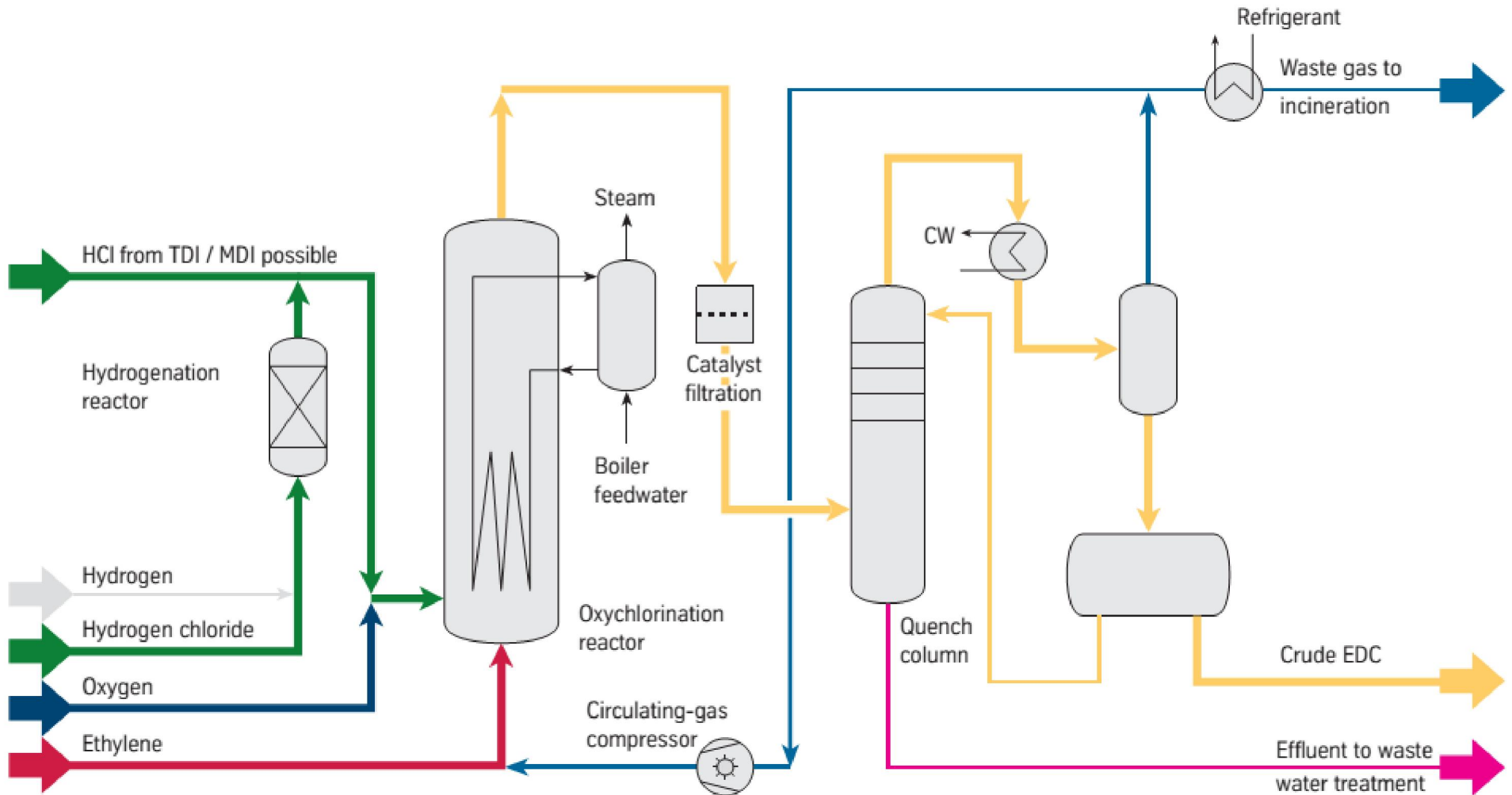
More Detail



Schematic diagram of a VCM plant



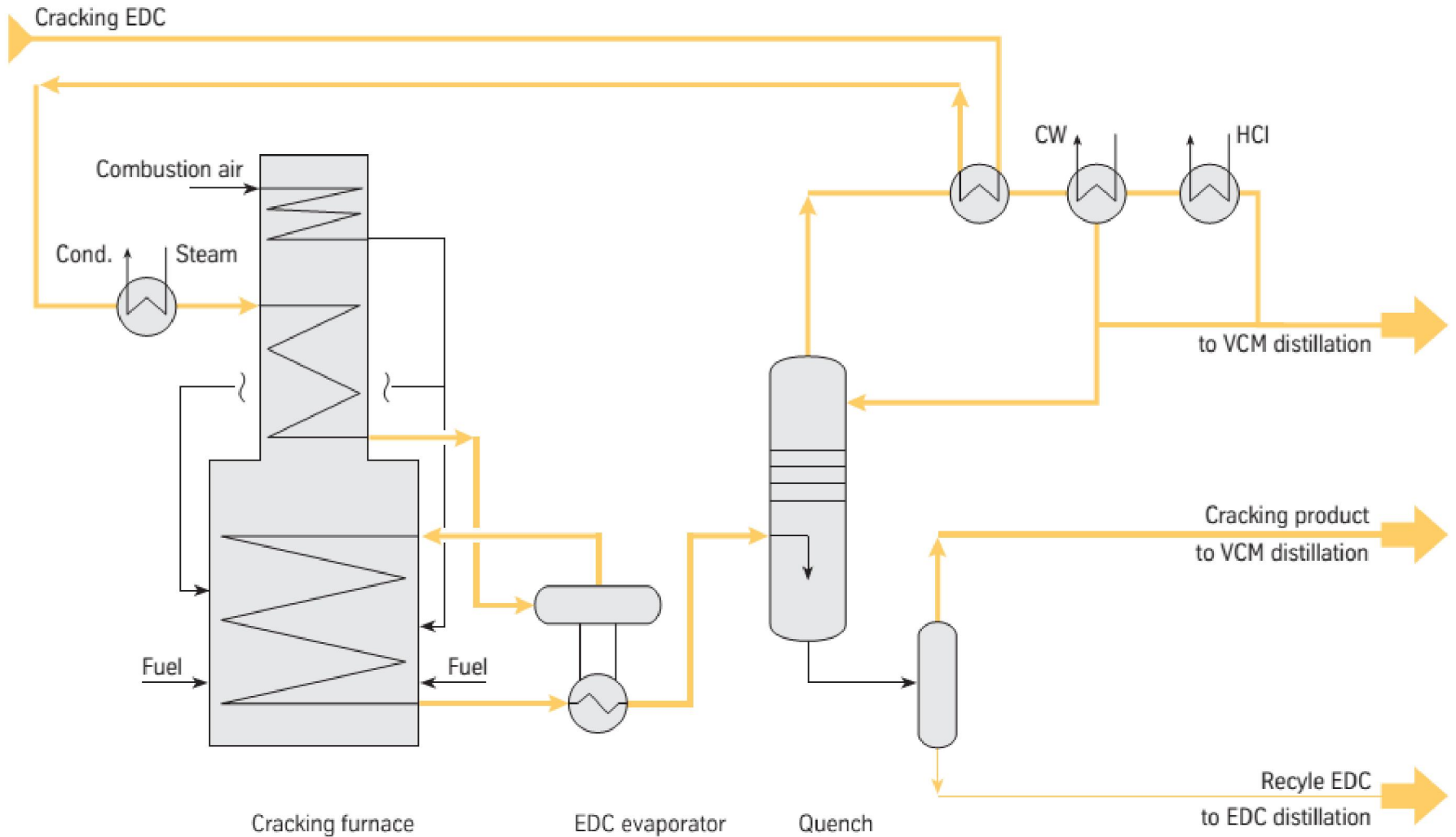
Oxychlorination

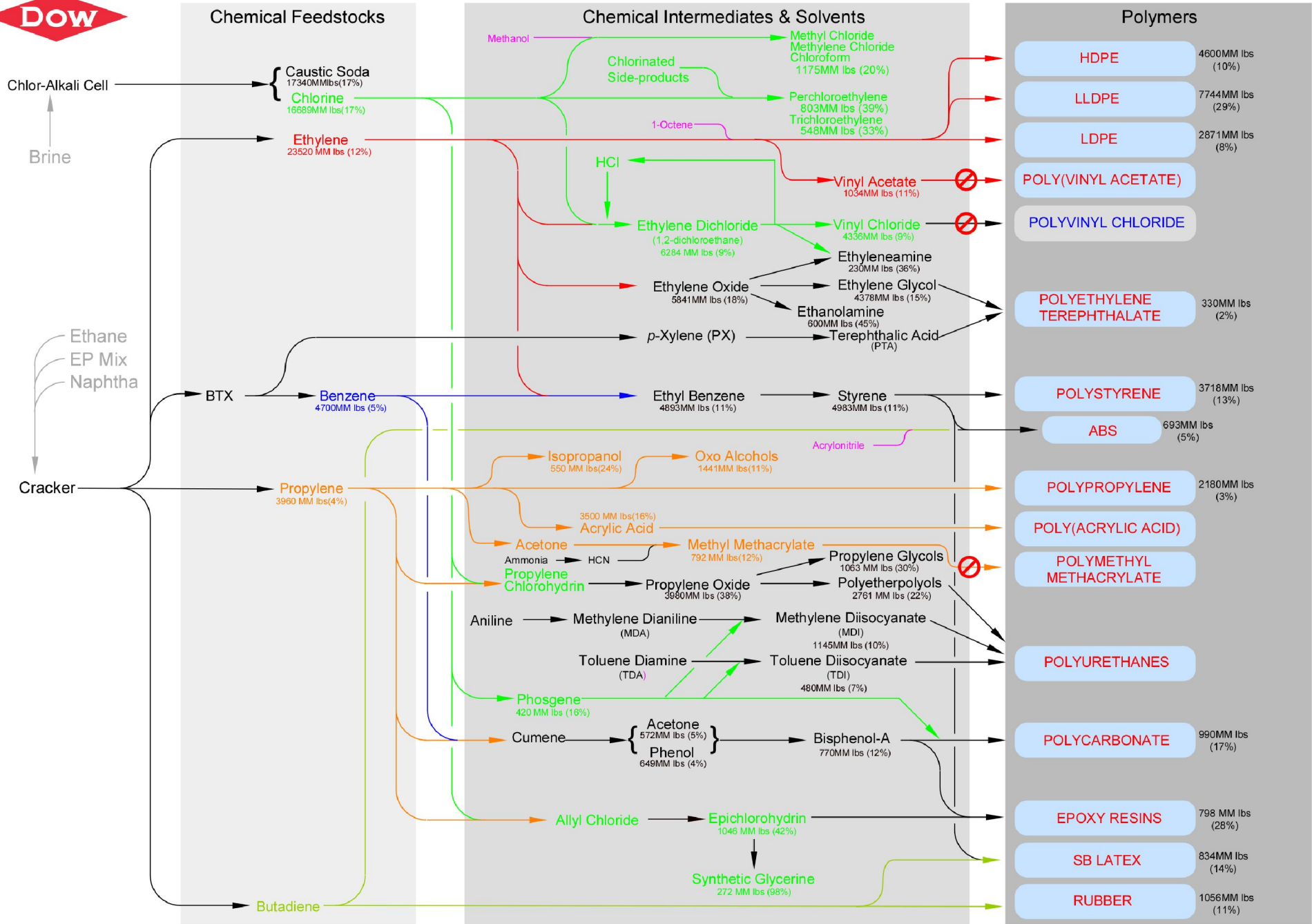


Vinnolit



Cracking





Volumes are world production unless noted.

Purchased chemicals are in pink.

NON-Confidential - from published sources

MEJ-2/2003



Chlor-Alkali Cell

Brine

Ethane
EP Mix
Naphtha

Cracker

Chemical Feedstocks

SOLD
Caustic Soda
1,630MM lbs (17%)

SOLD
Ethylene
23520 MM lbs (12%)

BTX

Benzene
4700MM lbs (5%)

SOLD
Propylene
3900 MM lbs (4%)

SOLD
Cumene

Butadiene

Chemical Intermediates & Solvents

SOLD

SOLD

SOLD

SOLD
Ethylene Oxide
584MM lbs (18%)

p-Xylene (PX)

SOLD
Ethyl Benzene
4853MM lbs (11%)

SOLD
Isopropanol
550 MM lbs (24%)

SOLD
Acetone
192 MM lbs (12%)

SOLD
Propylene Oxide
3580MM lbs (28%)

SOLD
Methylene Diamine (MDA)

SOLD
Phosgene
420 MM lbs (19%)

SOLD
Acetone
372MM lbs (5%)

SOLD
Phenol
545MM lbs (4%)

SOLD

SOLD

SOLD
Methanol
16,860MM lbs (20%)

SOLD
1-Octene
220MM lbs (23%)

SOLD

SOLD
Ethylamine
230MM lbs (26%)

SOLD
Ethylene Glycol
437MM lbs (15%)

SOLD
Ethanolamine
500MM lbs (45%)

SOLD
Terephthalic Acid

SOLD
Oxo Alcohols
1,641MM lbs (11%)

SOLD
Methyl Methacrylate
192 MM lbs (12%)

SOLD
Propylene Glycols
1053 MM lbs (20%)

SOLD
Polyetherpolyols
2761 MM lbs (22%)

SOLD
Methylene Diisocyanate (MDI)
1145MM lbs (10%)

SOLD
Toluene Diisocyanate (TDI)
450MM lbs (7%)

SOLD
Bisphenol A
270MM lbs (12%)

SOLD

SOLD
Styrene
4853MM lbs (11%)

Polymers

SOLD
HDPE
4800MM lbs (10%)

SOLD
LLDPE
2744MM lbs (29%)

SOLD
LDPE
2871MM lbs (8%)

SOLD
POLY(VINYL ACETATE)

SOLD
POLYVINYL CHLORIDE

SOLD
POLYETHYLENE TEREPHTHALATE

SOLD
POLYSTYRENE
3718MM lbs (13%)

SOLD
POLYPROPYLENE
2180MM lbs (3%)

SOLD
POLYMETHYL METHACRYLATE

SOLD
POLYURETHANES

SOLD
POLYCARBONATE

SOLD
EPOXY RESINS

SOLD
SILICONES

SOLD
RUBBER

4800MM lbs (10%)

2744MM lbs (29%)

2871MM lbs (8%)

330MM lbs (2%)

3718MM lbs (13%)

893MM lbs (5%)

2180MM lbs (3%)

330MM lbs (2%)

3718MM lbs (13%)

893MM lbs (5%)

2180MM lbs (3%)

2180MM lbs (3%)

2180MM lbs (3%)

2180MM lbs (3%)

1053 MM lbs (20%)

2761 MM lbs (22%)

1145MM lbs (10%)

450MM lbs (7%)

270MM lbs (12%)

270MM lbs (12%)

798 MM lbs (28%)

834MM lbs (14%)

1056MM lbs (11%)

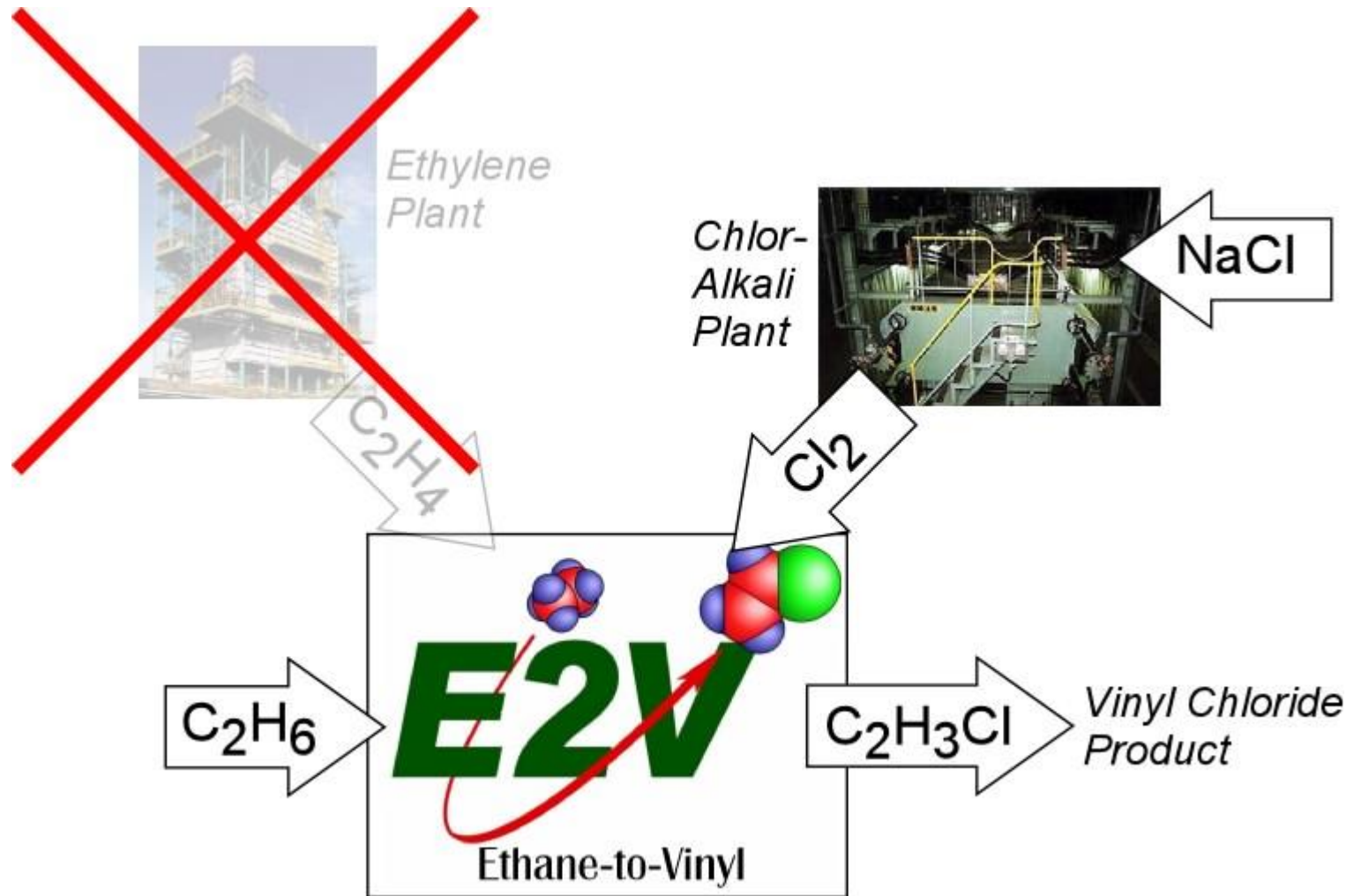
Volumes are world production unless noted.

Purchased chemicals are in pink.

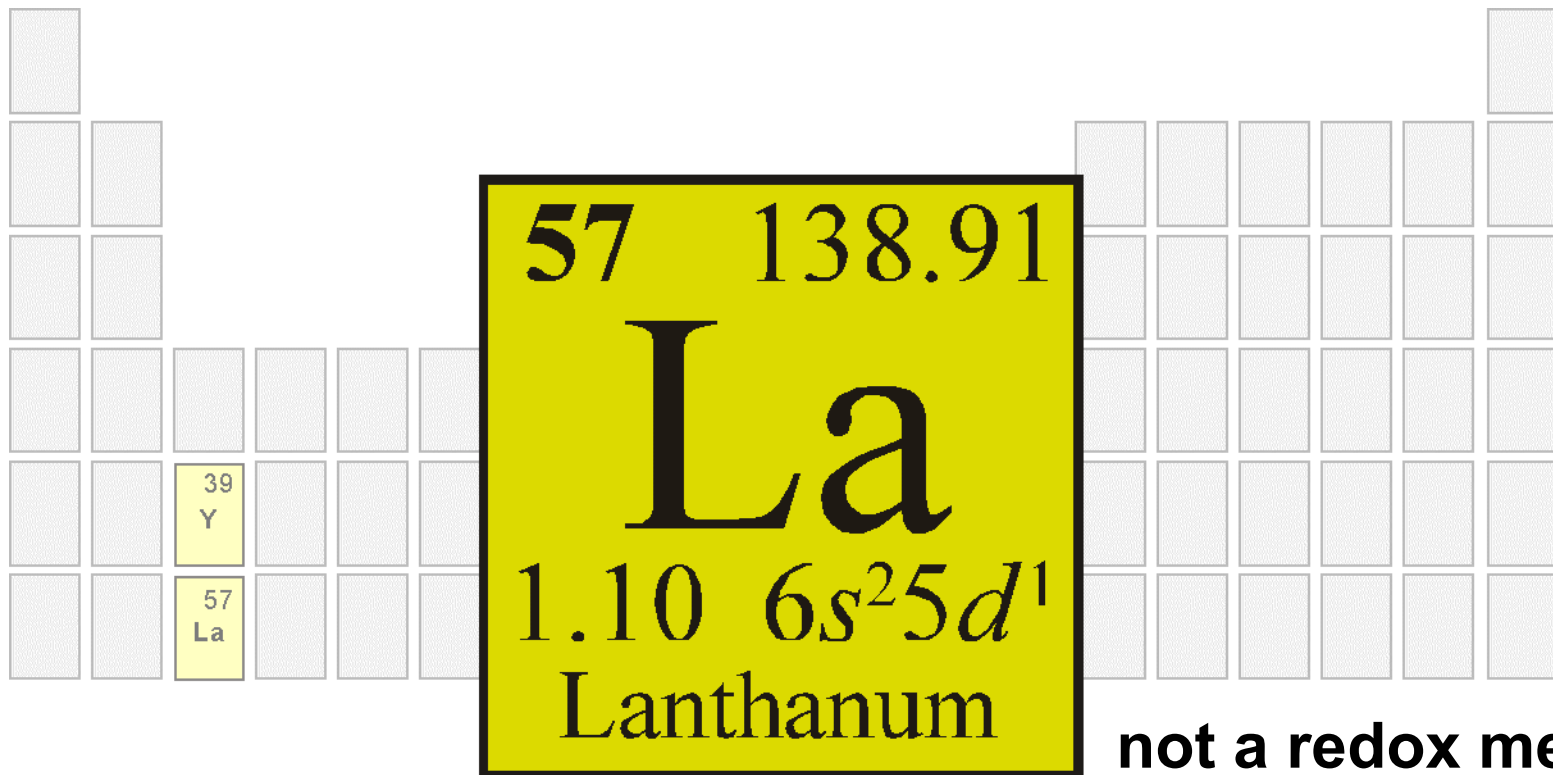
NON-Confidential - from published sources

MEJ-2/2003

E2V



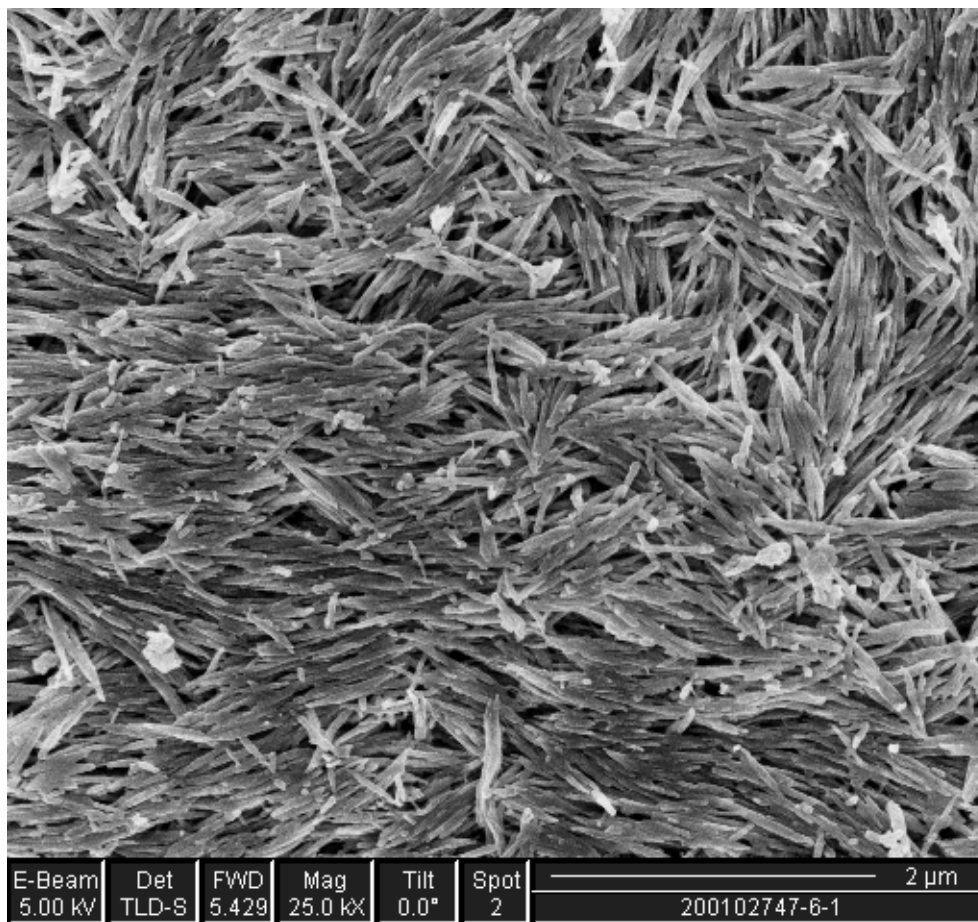
Lanthanide Catalyst



58	59	60	61	62	63	64	65	66	67	68	69	70	71
Ce	Pr	Nd	Pm	Sm	Eu	Gd	Tb	Dy	Ho	Er	Tm	Yb	Lu



LaOCl



Fluidized Bed

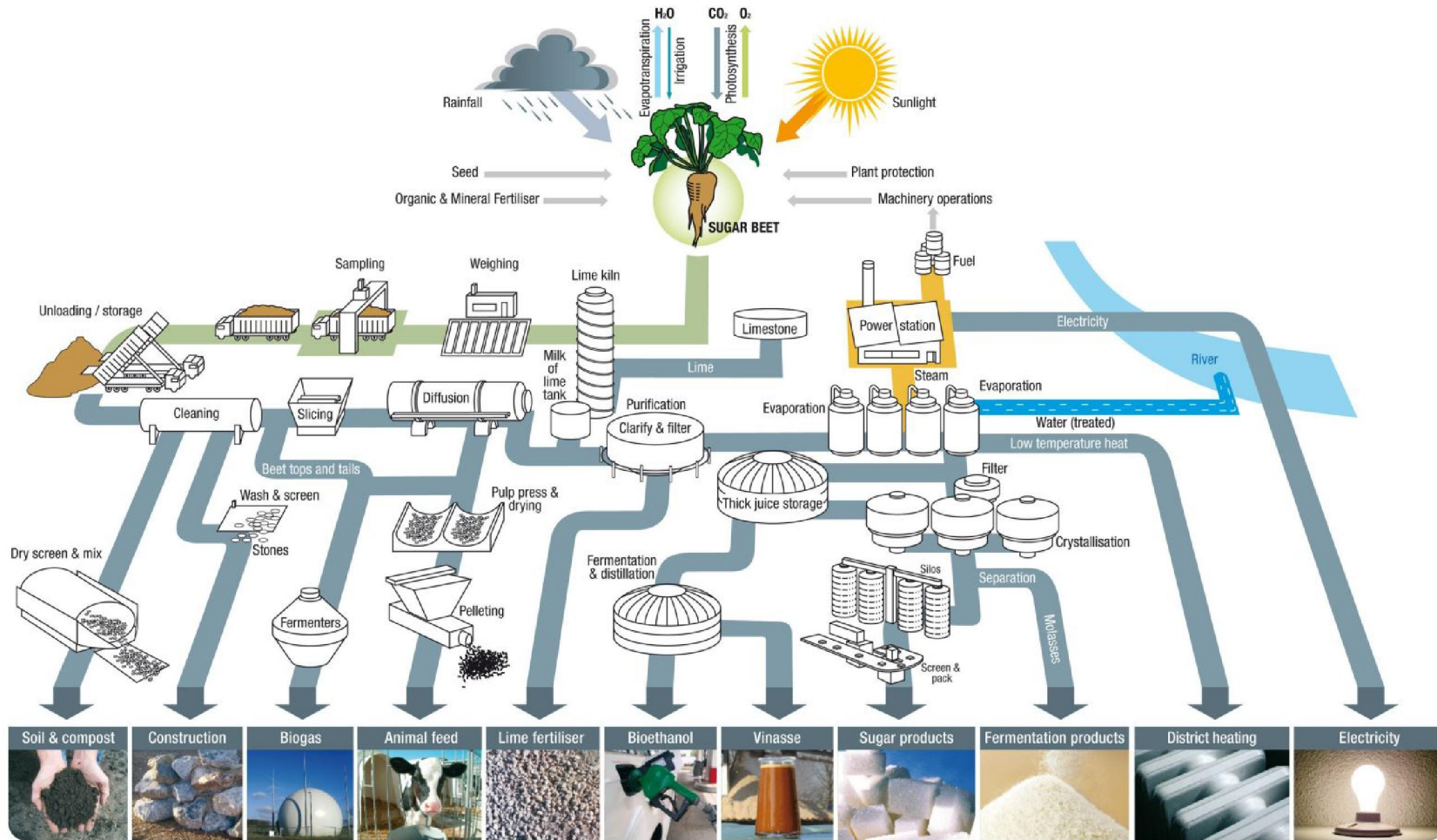


■ What I hope to leave you with

- Integration was crucial in the development of the chemical industry but has decreased in importance
chlorine has largely been replaced as an oxidant
- Inorganic chemistry created the chemical industry and remains important, but not particularly valued
vinyl and caustic are critical, just not particularly profitable
- Scale remains the major source of competitive advantage in commodity chemicals
for undifferentiated materials, production cost is king and scale lowers production cost

Integrated Biorefinery

FROM BEET FIELD TO SUGAR FACTORY

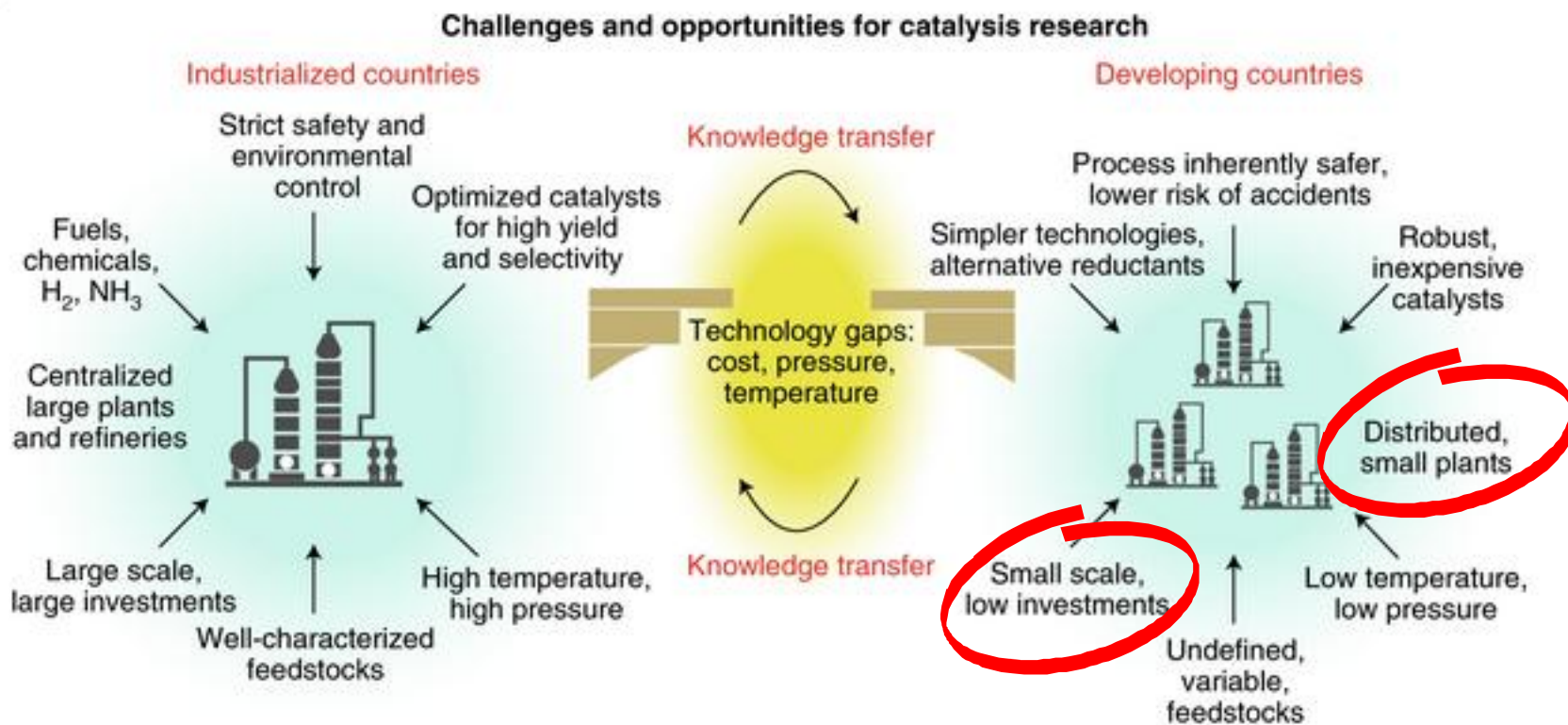


Source: CIBE and CEFS (after British Sugar)

prokris.nl/production/



Distributed Manufacturing



Resasco DE, Wang B, Sabatini D. Distributed processes for biomass conversion could aid UN Sustainable Development Goals. Nature Catalysis. 2018 Oct;1(10):731.

