



Chemicals from Biomass: *Path to Perdition or the Promised Land?*

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HYPE



PRACTICAL





Why does Truvia cost so much?



Cargill's Ms. McFerson says it costs more because it's more expensive to produce a plant-derived product. "We'll always be more expensive because rather than making something in one place, you're growing plants and working with farmers all through the supply chain," she says.

Chaker, Anne Marie; "Bracing for the Fake Sugar Rush", The Wall Street Journal, 4 January 2012, page D1.





- How much *biomass is available?*
- How much *will the biomass cost?*
- How much *will biofuels cost?*
- How much *more are we willing to pay?*

Biomass 2011: Replace the Whole Barrel, Supply the Whole Market

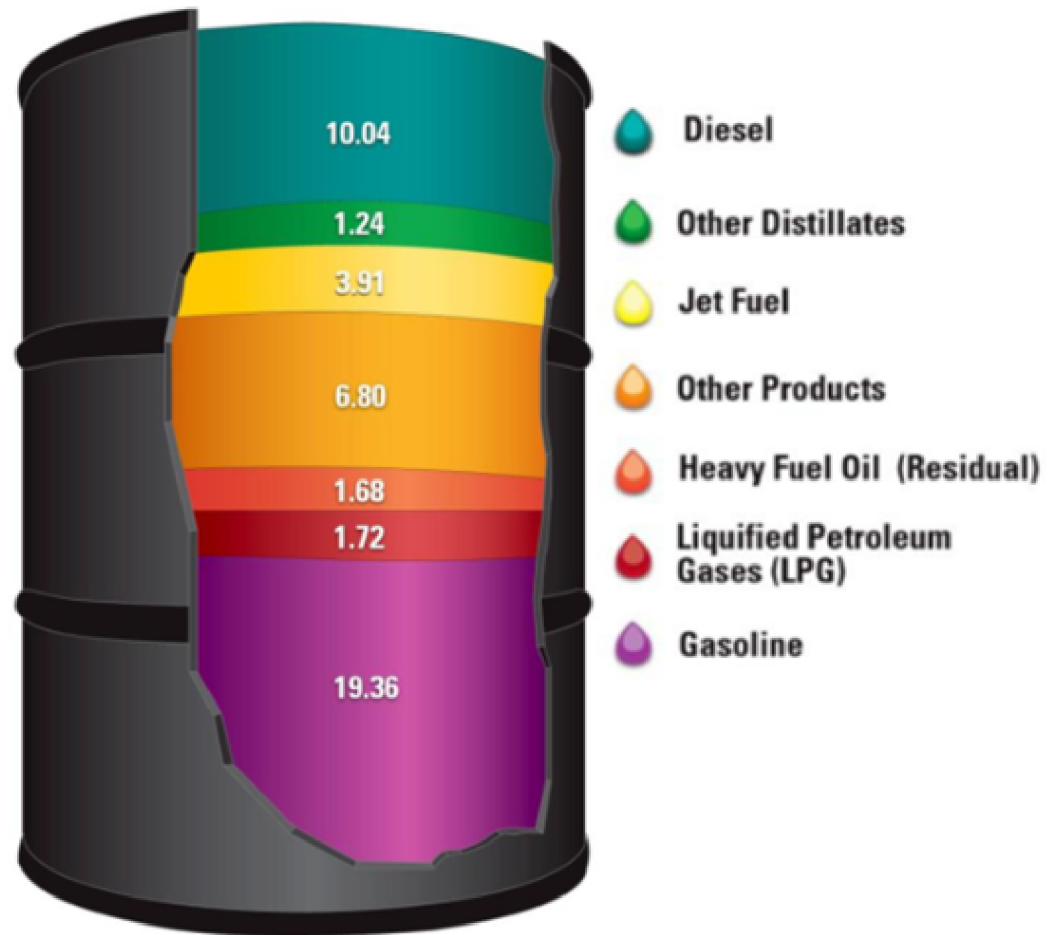
The New Horizons of Bioenergy



July 26–27, 2011

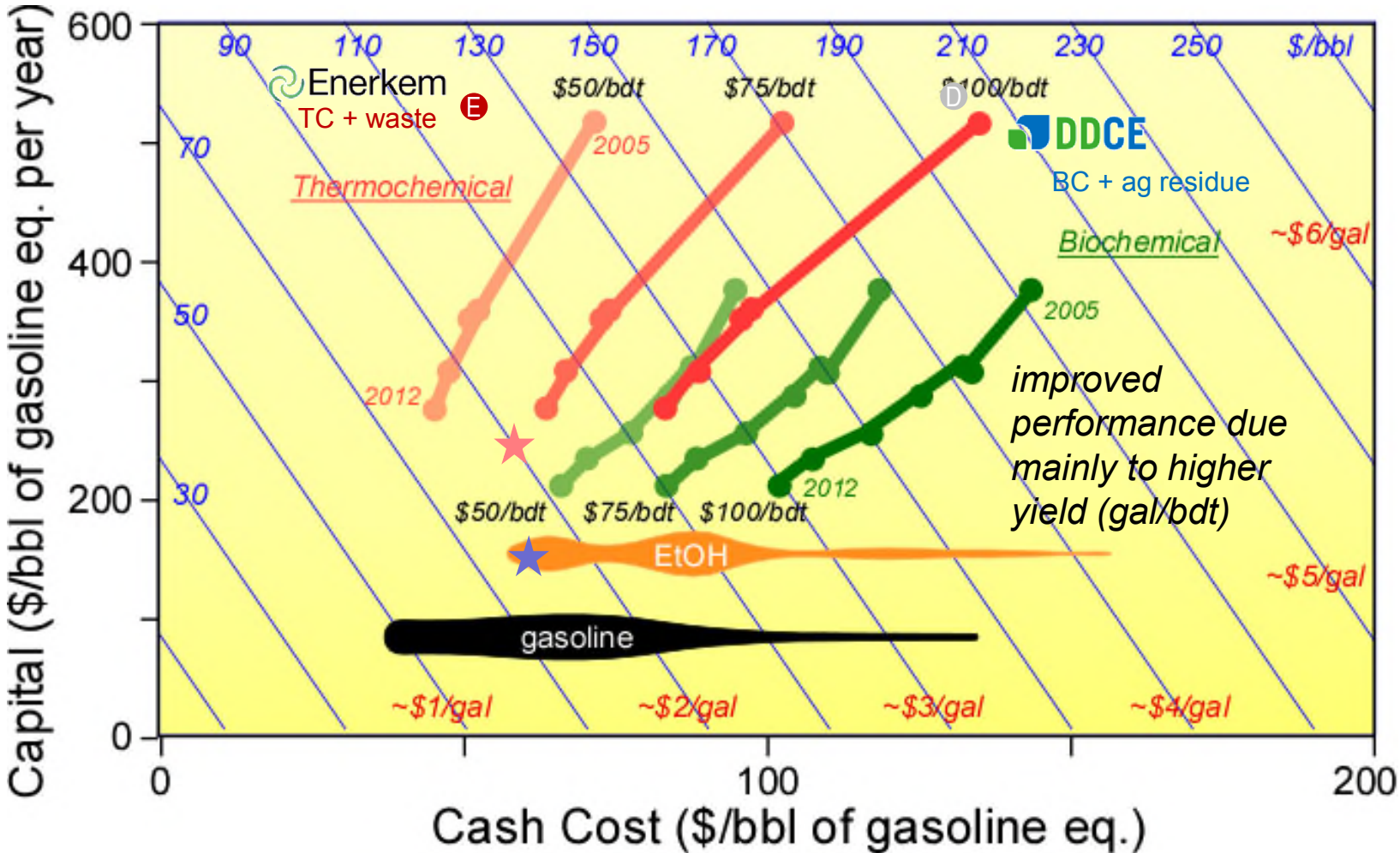


“sugar is the new crude”





DOE Cellulosic Fuels

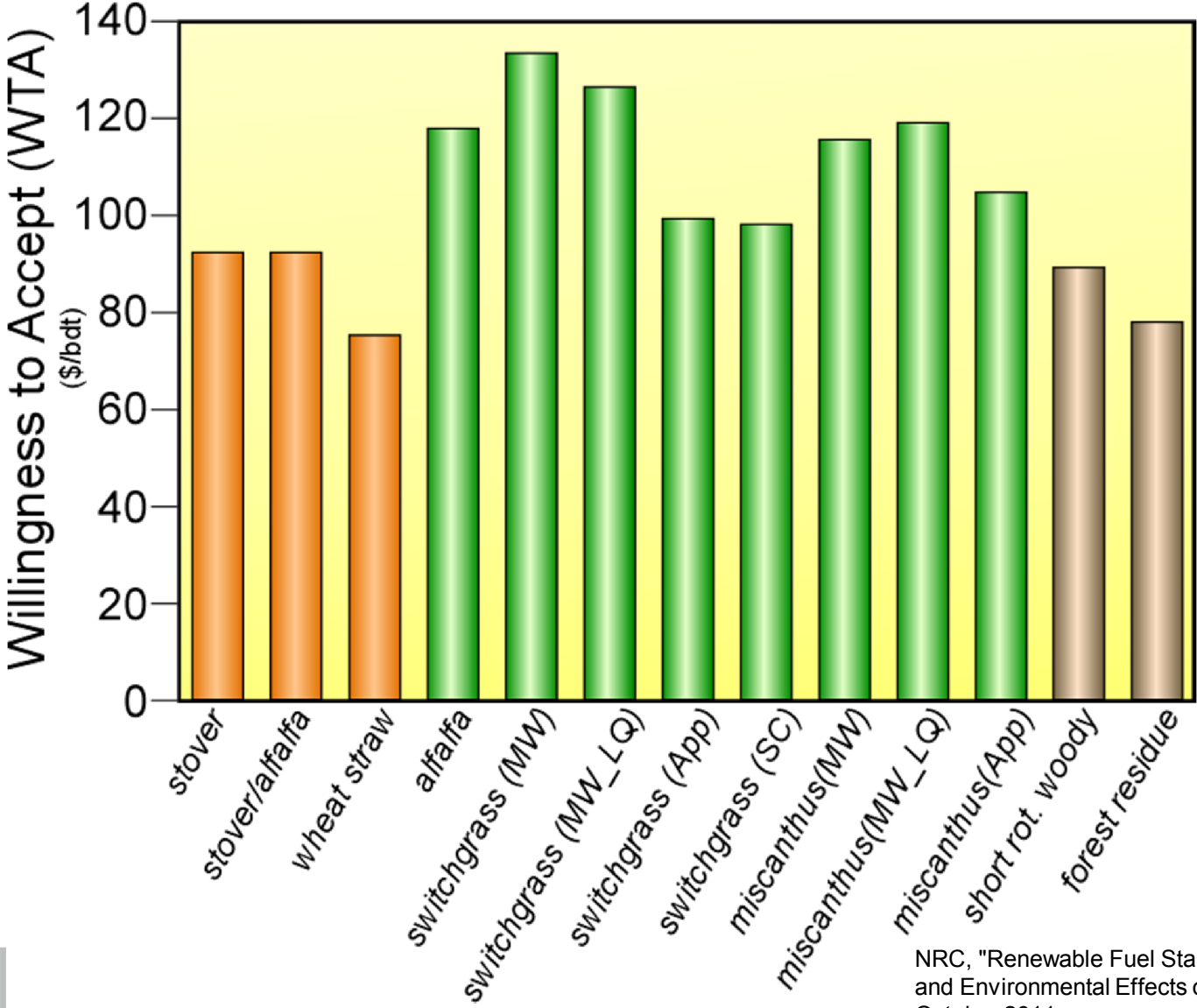


Sources:
 Crude Oil price, CMAI, Spot Average FOB price; monthly average prices from Jan 2005 to Jan 2011
 Targets from DOE for Biochemical and Thermochemical routes; Capital from Biomass Multi Year Program 201 report from DOE (revisited by DOE on Nov 2010)
 Corn Ethanol from the Center of Agricultural and Rural Development from Jan 2005 to Jan 2011





Biomass Cost



NRC, "Renewable Fuel Standard: Potential Economic and Environmental Effects of U.S. Biofuel Policy", 4 October 2011.



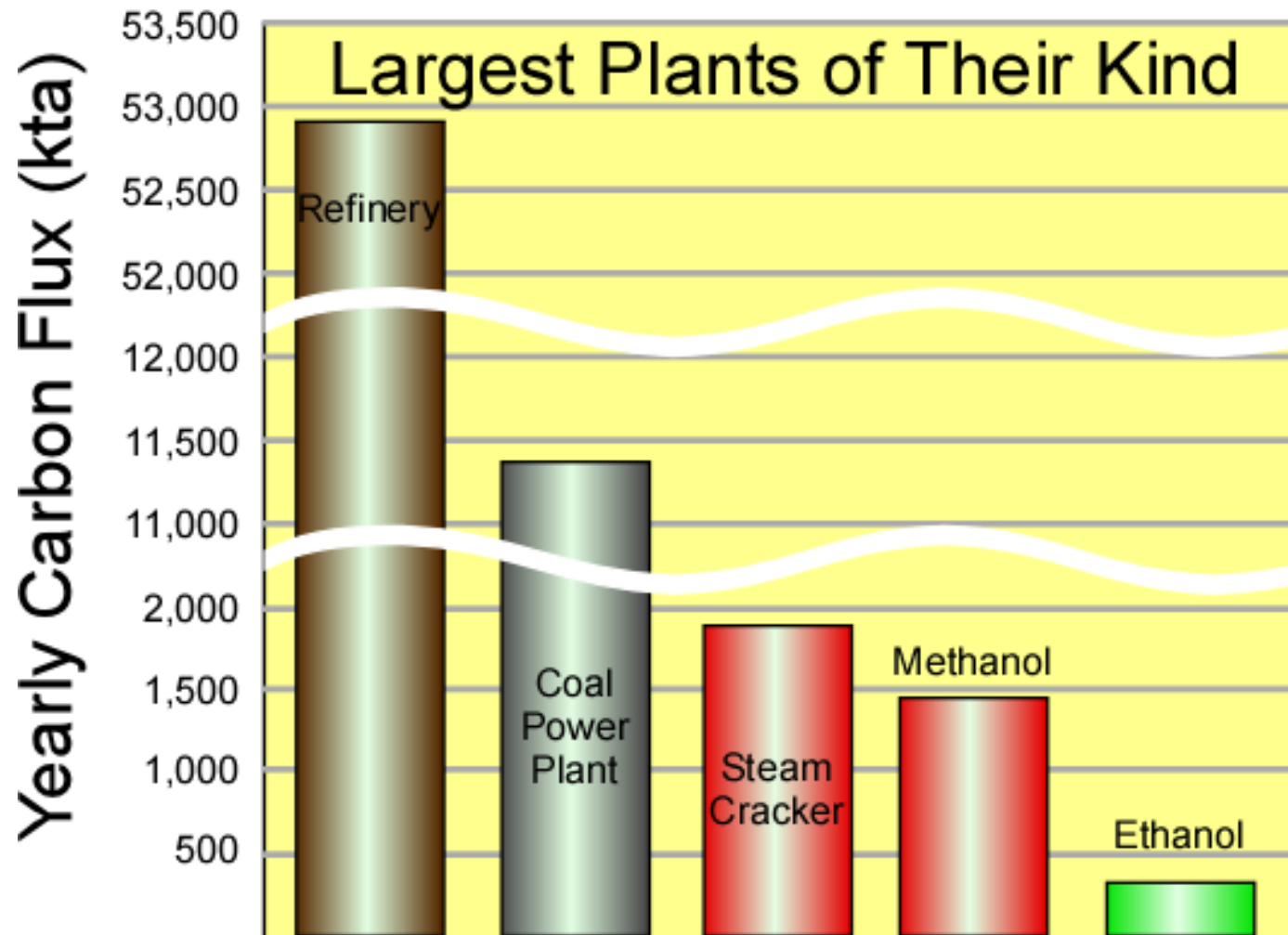
“ “ The hub of the biobased economy is of course the biorefinery – a dedicated facility for converting the sugars, oils and proteins from renewable biomass into multiple products such as biofuels, chemicals and materials such as plastics and polymers. The concept is modeled on the petroleum refinery, where petroleum is converted into fuels and chemicals that provide multiple product and revenue streams.

Just as a barrel of oil can be broken down into constituent parts that add up to more by volume and value than the original barrel, the objective of a biorefinery is to develop as many product and value streams as possible from biomass.

Brent Erickson

***Executive Vice-President, BIO, Industrial and Environmental Section
Biofuels Digest, 6 January 2012*** ” ”



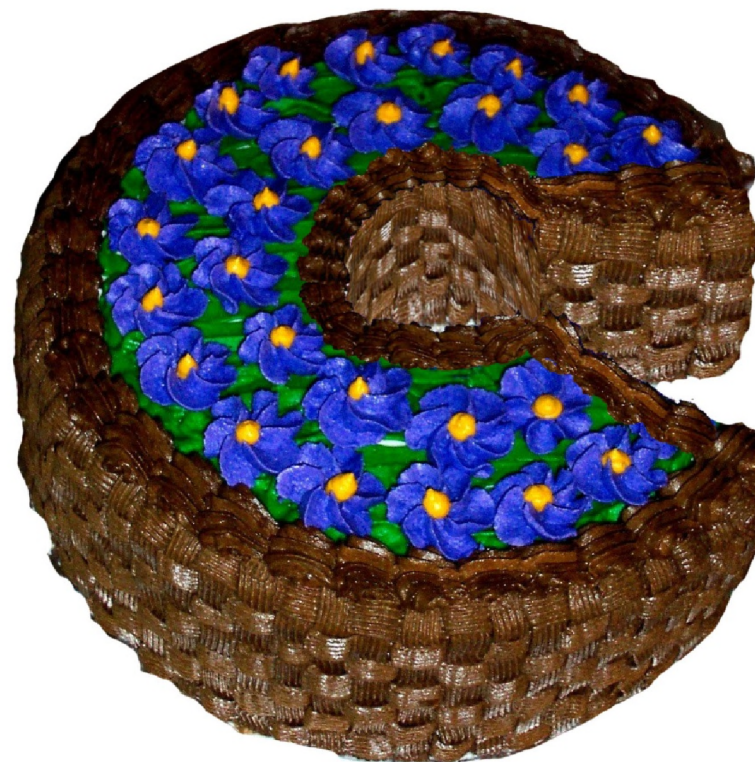


feedstock limits scale

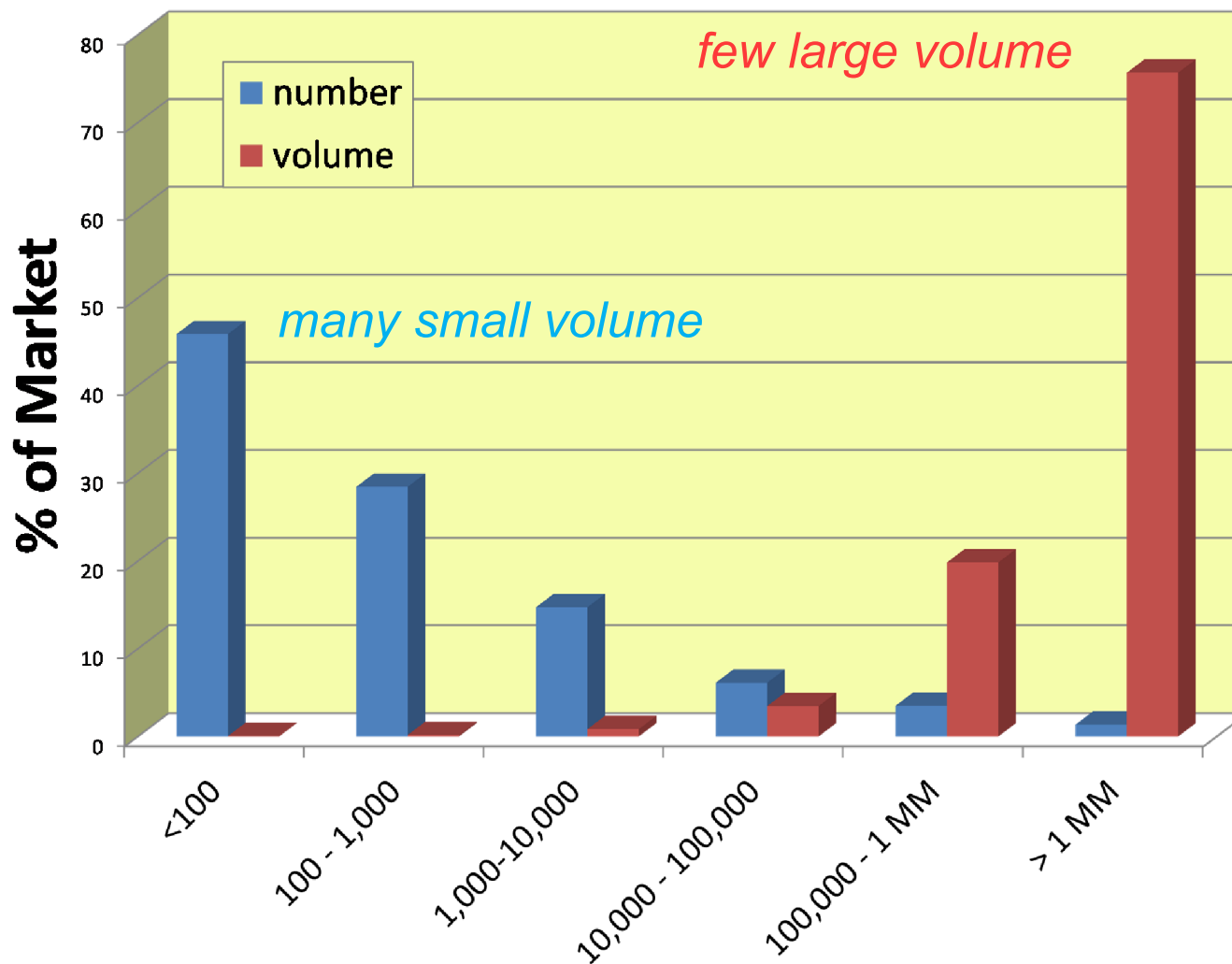
Chemical Industry Overview



- consider only the industry sells *decorated carbon*



Chemical Industry



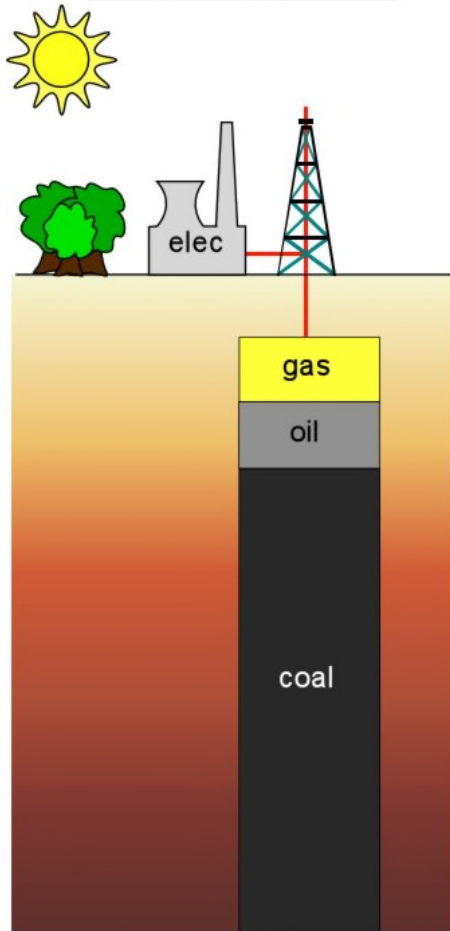
Production Scale (metric tonnes per annum)



data for Europe from OECD; "Environmental Outlook for the Chemicals Industry", 2001.

Chemical Industry

Raw Materials



source: 2002 BP Statistical Review

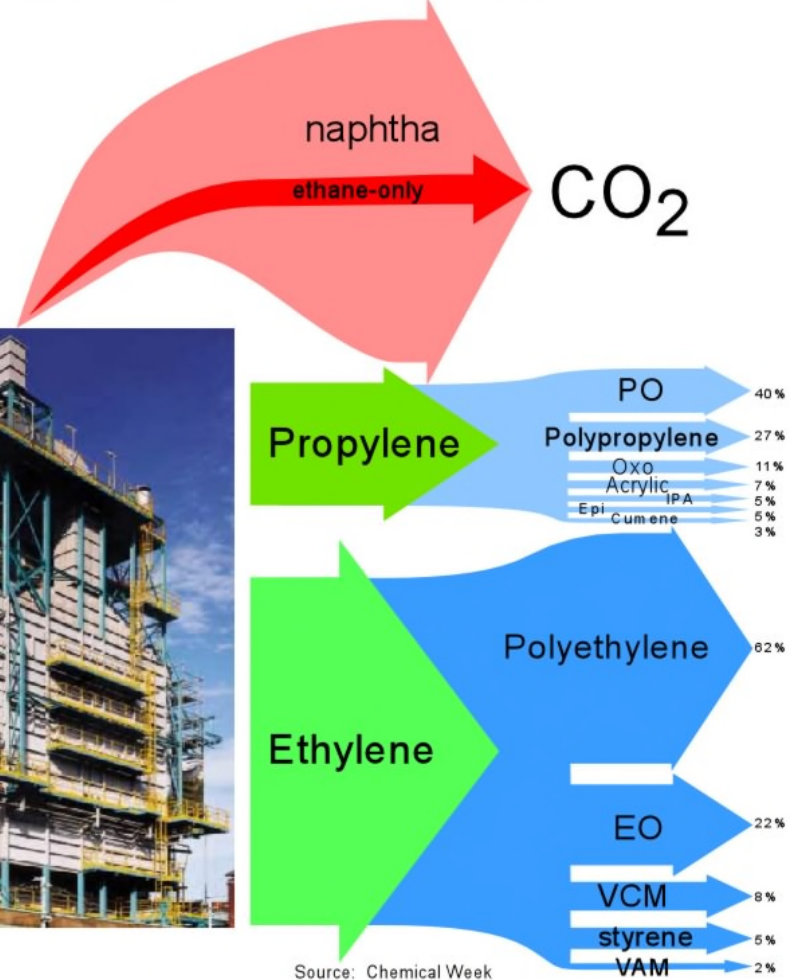
Ethylene Cracker



source: SRI 29G



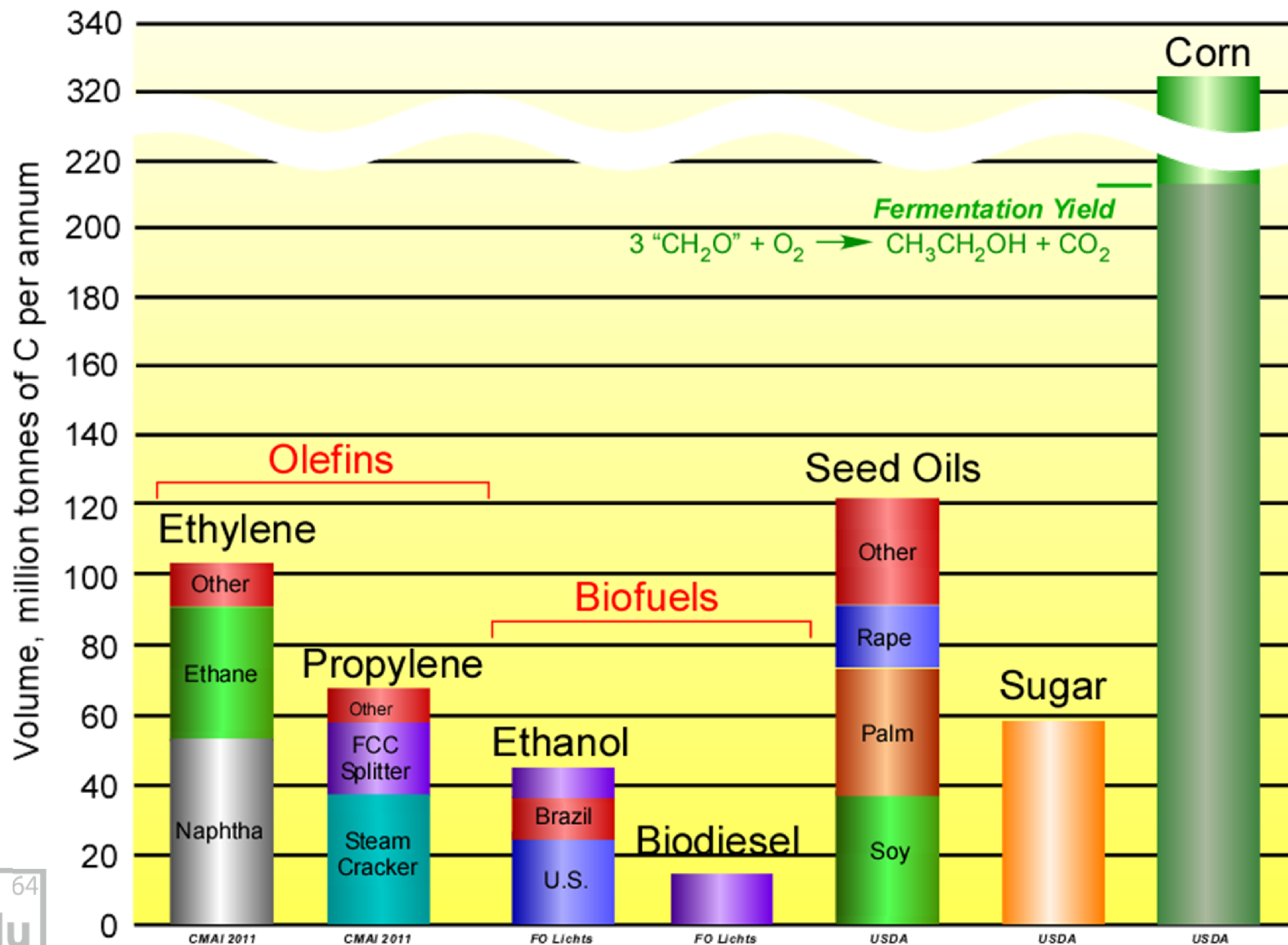
Products



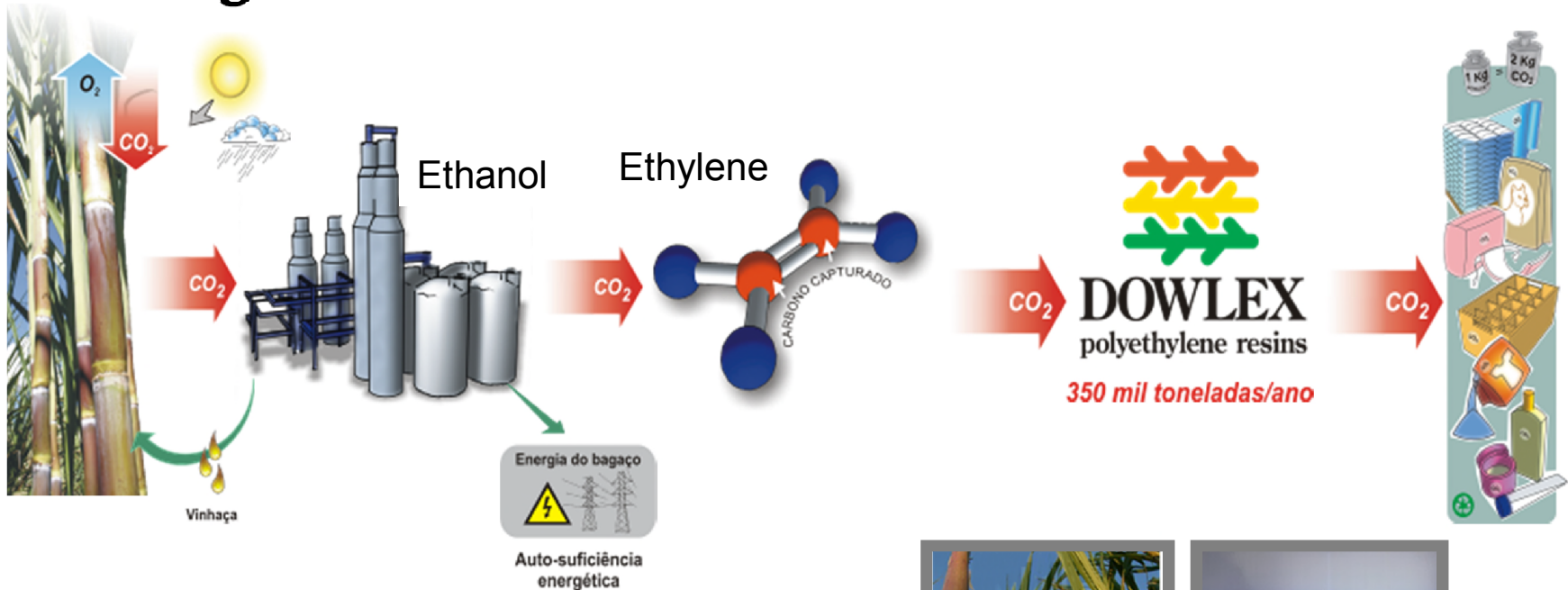
Source: Chemical Week



Global Commodity Production



Making Chemicals from Biomass- Cane to LLDPE

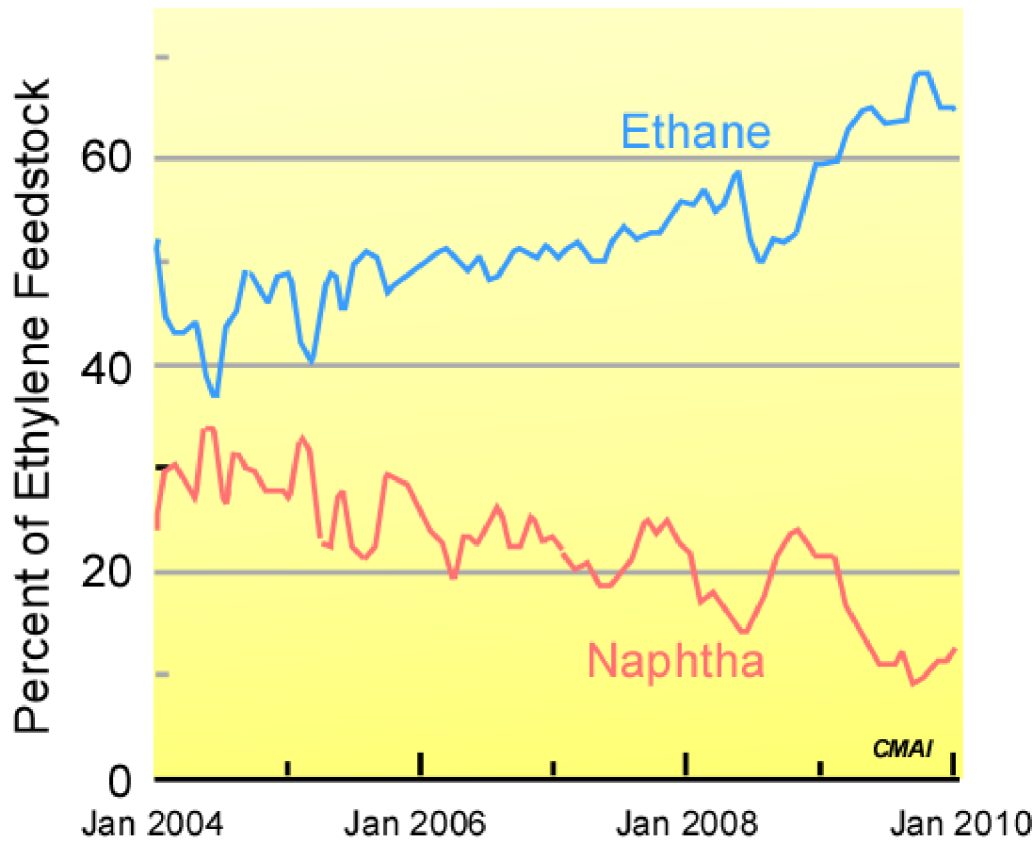


Fully-integrated facility in Brazil
Utilizes state-of-the-art Dow
polymerization catalysis

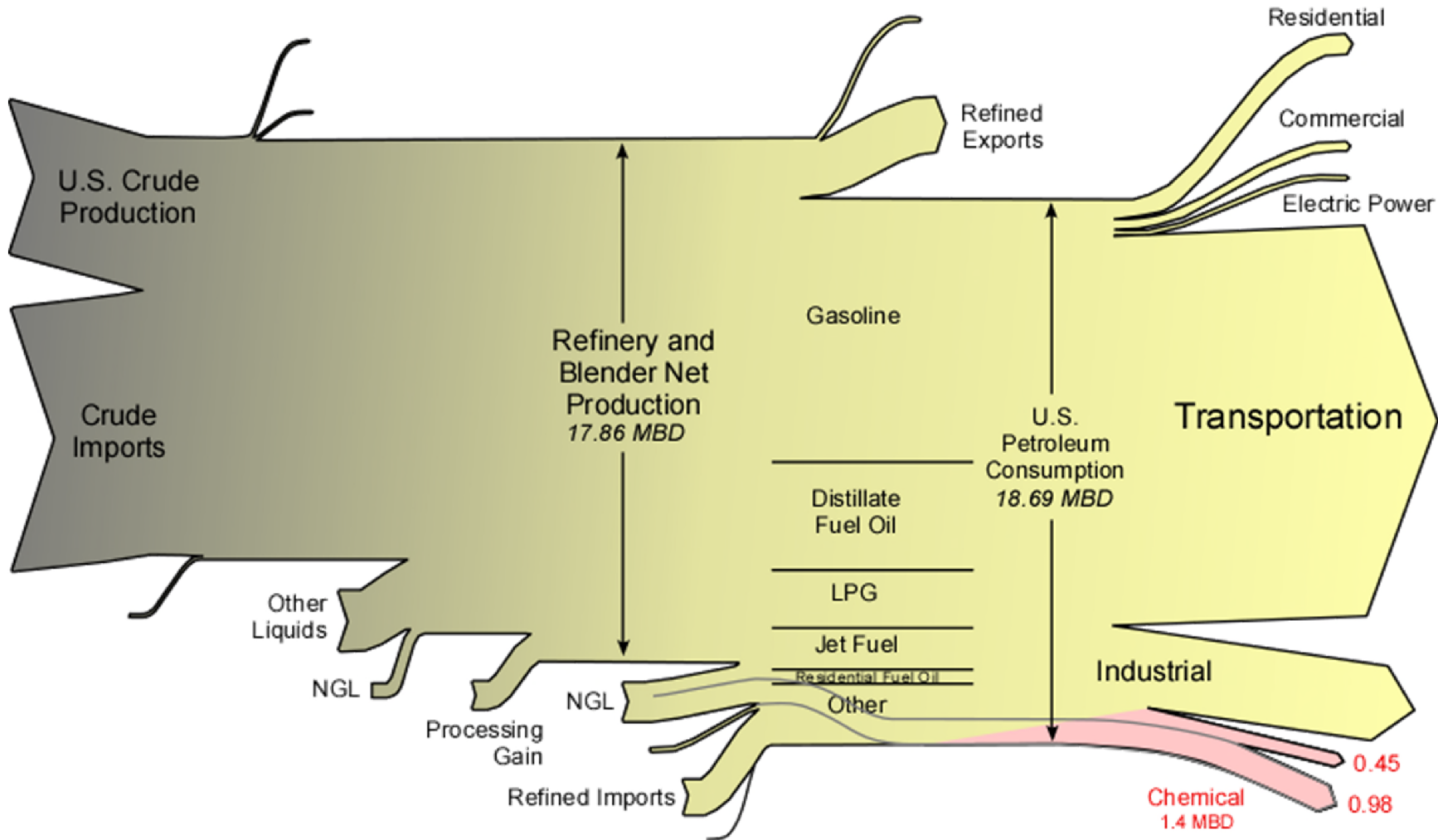




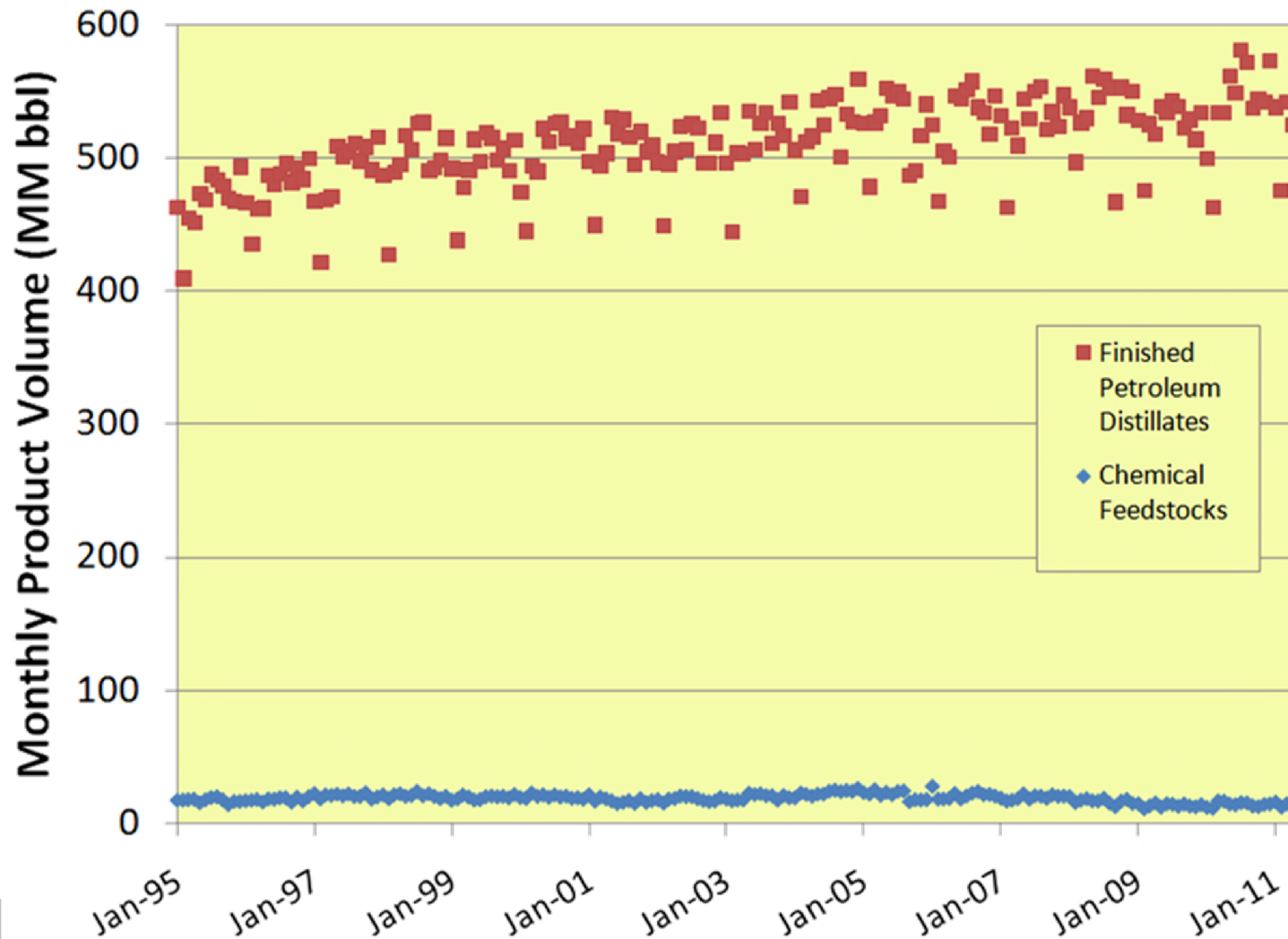
Shale Gas Revitalizes the Industry



Petroleum Flow 2009



Feedstock Flows from Petroleum





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STRONGER HAIR*

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(up to 59% excluding cap)

*strength against damage vs. non-conditioning shampoo ©2011 P&G

Midland Daily News
1 January 2012

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(up to 59% excluding cap)

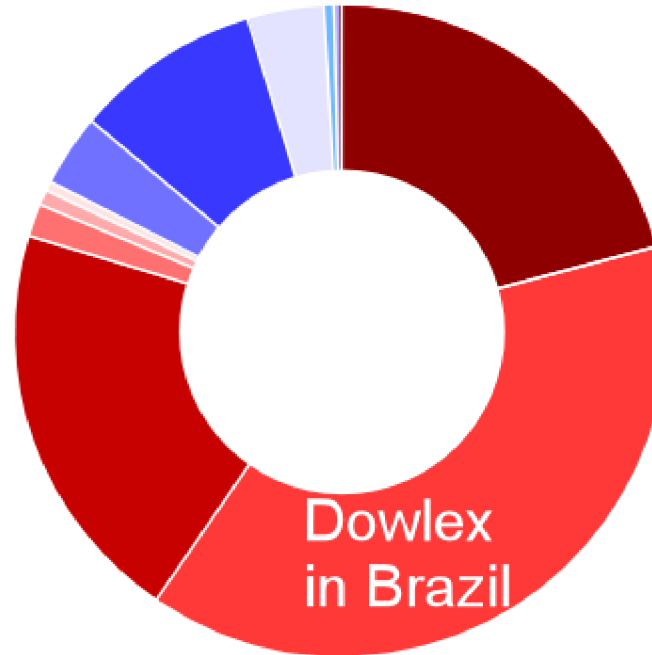
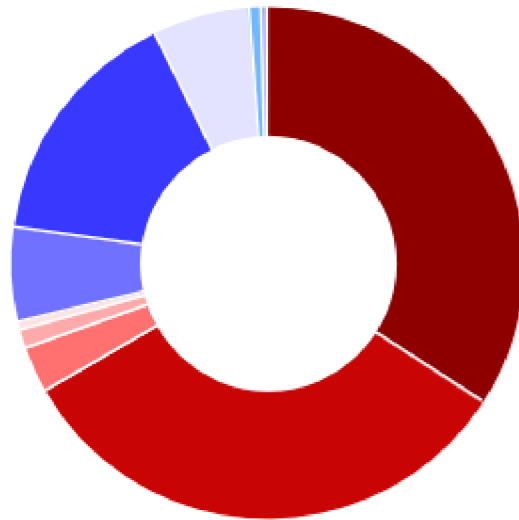
*strength against damage vs. non-conditioning shampoo ©2011 P&G

Bioplastics



with Brazil Dowlex

Current



| | <i>Current</i> | | <i>with Bzl LLDPE</i> | |
|------------------|----------------|----------|-----------------------|----------|
| | <u>tpa</u> | <u>%</u> | <u>tpa</u> | <u>%</u> |
| ● PLA | 207002 | 34.0 | 207002 | 21.6 |
| ● Bzl LLDPE | - | - | 350000 | 36.5 |
| ● Bio-PE | 200000 | 32.8 | 200000 | 20.8 |
| ● PLA blends | 18000 | 3.0 | 18000 | 1.9 |
| ● cellulose der. | 8000 | 1.3 | 8000 | 0.8 |
| ● bio-urethanes | 2720 | 0.4 | 2720 | 0.3 |

| | <i>Current</i> | | <i>with Bzl LLDPE</i> | |
|-------------------|----------------|----------|-----------------------|----------|
| | <u>tpa</u> | <u>%</u> | <u>tpa</u> | <u>%</u> |
| ● regen cellulose | 36000 | 5.9 | 36000 | 3.8 |
| ● PHA | 93051 | 15.3 | 93051 | 9.7 |
| ● bio-polyamides | 36500 | 6.0 | 36500 | 3.7 |
| ● starch blends | 5075 | 0.8 | 5075 | 0.5 |
| ● bio-TPE + | 3000 | 0.5 | 3000 | 0.3 |
| ● Bio-PC | 300 | 0.0 | 300 | 0.0 |

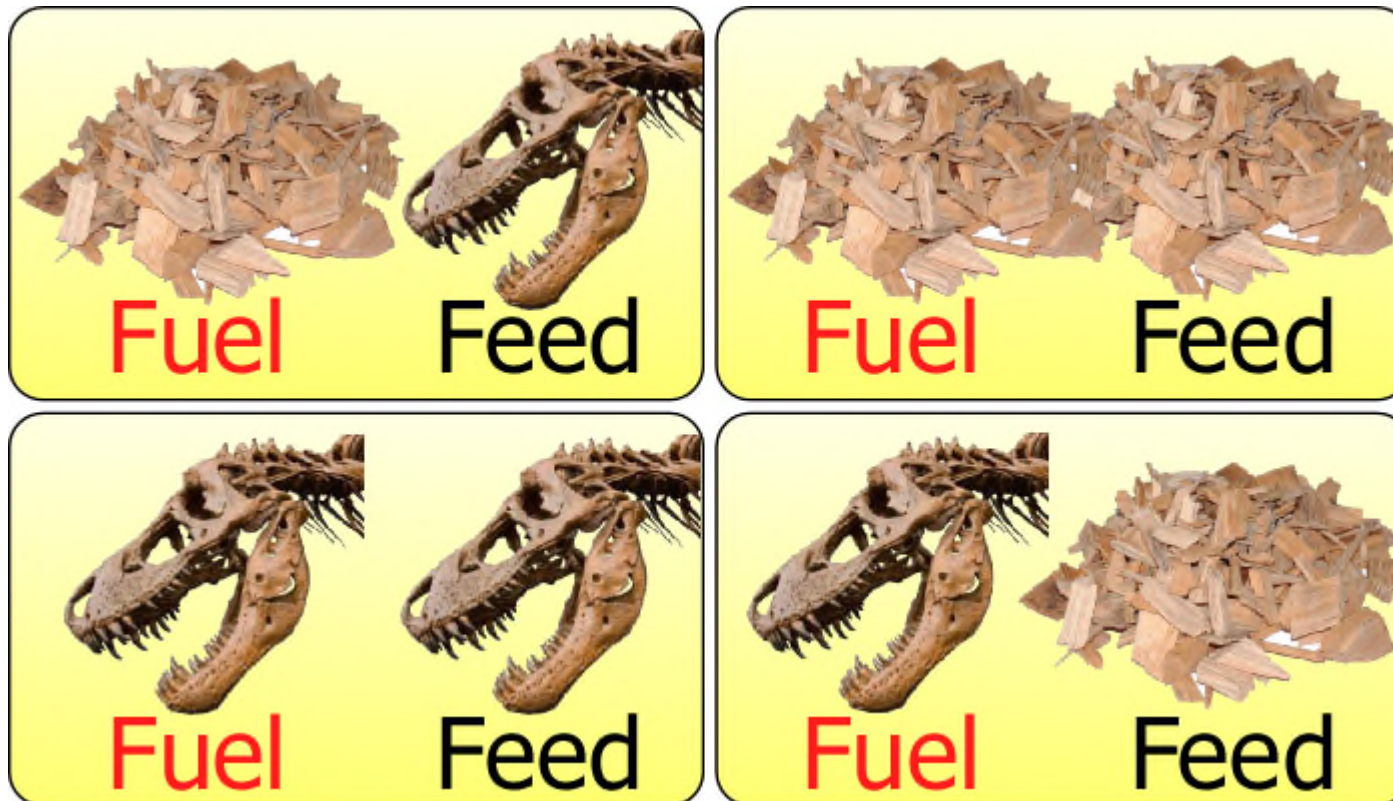


European Bioplastics, "Driving the Evolution of Plastics", April 2011

Twelve Principles of Green Chemistry

1. **Prevention:** It is better to prevent waste than to treat or clean up waste after it has been created.
2. **Atom Economy:** Synthetic methods should be designed to maximize the incorporation of all materials used in the process into the final product.
3. **Less Hazardous Chemical Syntheses:** Wherever practicable, synthetic methods should be designed to use and generate substances that possess little or no toxicity to human health and the environment.
4. **Designing Safer Chemicals:** Chemical products should be designed to effect their desired function while minimizing their toxicity.
5. **Safer Solvents and Auxiliaries:** The use of auxiliary substances (e.g., solvents, separation agents, etc.) should be made unnecessary wherever possible and innocuous when used.
6. **Design for Energy Efficiency:** Energy requirements of chemical processes should be recognized for their environmental and economic impacts and should be minimized. If possible, synthetic methods should be conducted at ambient temperature and pressure.
7. **Use of Renewable Feedstocks:** A raw material or feedstock should be renewable rather than depleting whenever technically and economically practicable.
8. **Reduce Derivatives:** Unnecessary derivatization (use of blocking groups, protection/ deprotection, temporary modification of physical/chemical processes) should be minimized or avoided if possible, because such steps require additional reagents and can generate waste.
9. **Catalysis:** Catalytic reagents (as selective as possible) are superior to stoichiometric reagents.
10. **Design for Degradation:** Chemical products should be designed so that at the end of their function they break down into innocuous degradation products and do not persist in the environment.
11. **Real-time analysis for Pollution Prevention:** Analytical methodologies need to be further developed to allow for real-time, in-process monitoring and control prior to the formation of hazardous substances.
12. **Inherently Safer Chemistry for Accident Prevention:** Substances and the form of a substance used in a chemical process should be chosen to minimize the potential for chemical accidents, including releases, explosions, and fires.

Two Carbon Flavors



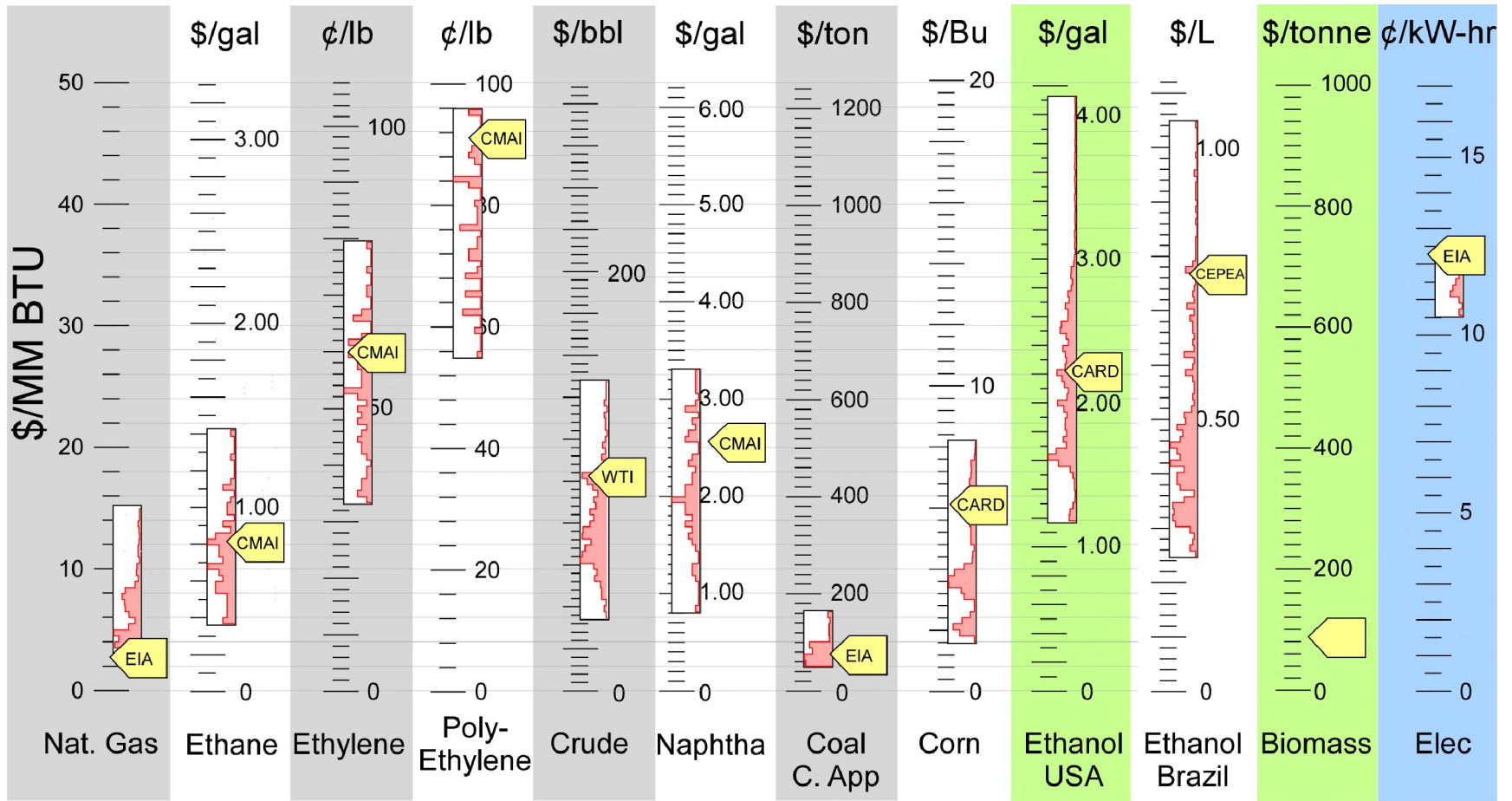
LCA of Polymers



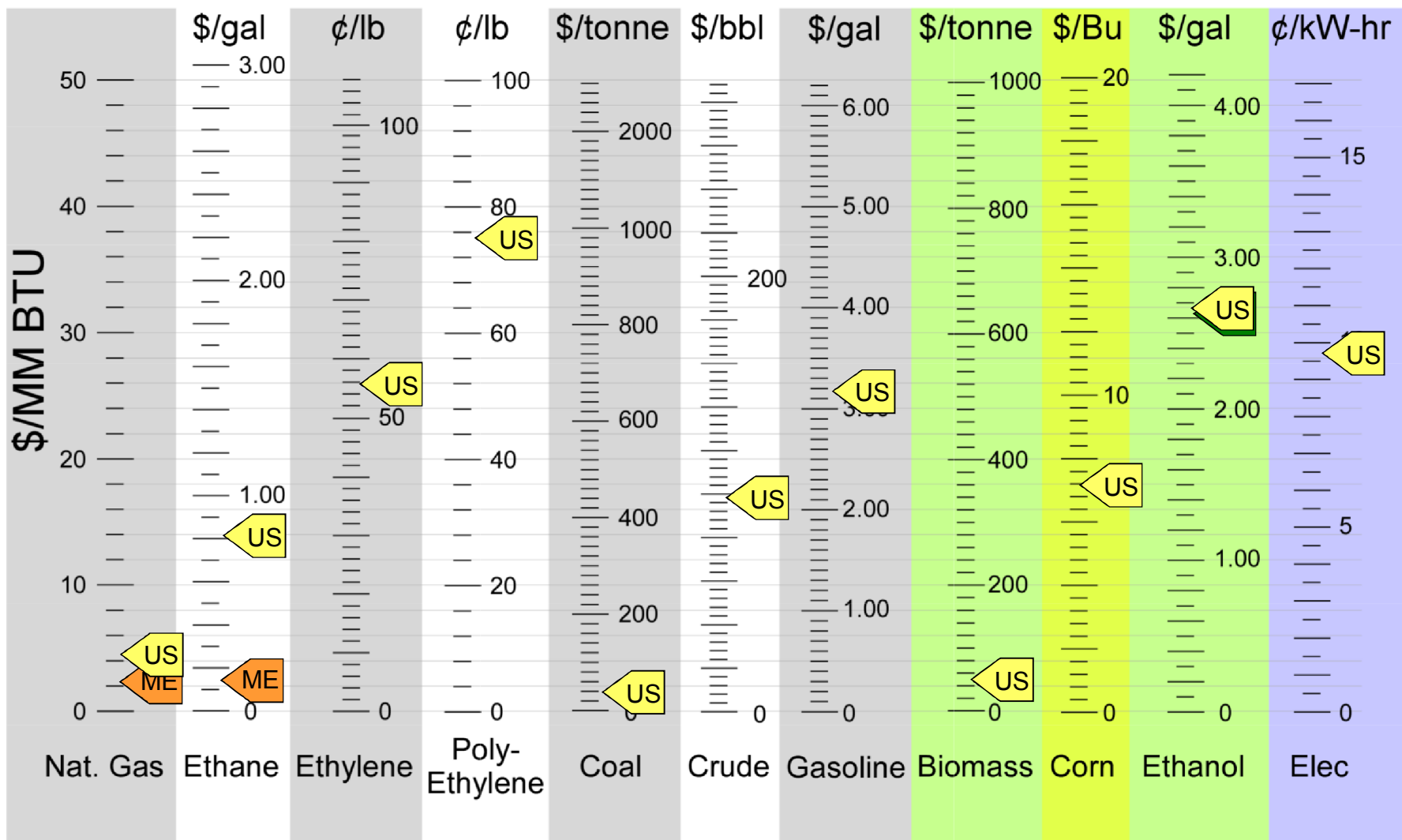
Biopolymers rank in the middle of LCA rankings

| POLYMER | Material | Green Design Rank | LCA Rank |
|-------------------------------|--------------------|-------------------|----------|
| Polylactic Acid – NatureWorks | Sugar/cornstarch | 1 | 6 |
| Polyhydroxyalkanoate-Stover | Cornstalks | 2 | 4 |
| Polyhydroxyalkanoate-General | Corn kernels | 2 | 8 |
| Polylactic Acid -General | Sugar/cornstarch | 4 | 9 |
| HD Polyethylene | Petroleum | 5 | 2 |
| PET | Petroleum | 6 | 10 |
| LD Polyethylene | Petroleum | 7 | 3 |
| Bio-PET | Petroleum /plants | 8 | 12 |
| Polypropylene | Fossil fuels | 9 | 1 |
| General Purpose Polystyrene | Petroleum | 10 | 5 |
| PVC | Chlorine/petroleum | 11 | 7 |
| Polycarbonate | Petroleum | 12 | 11 |



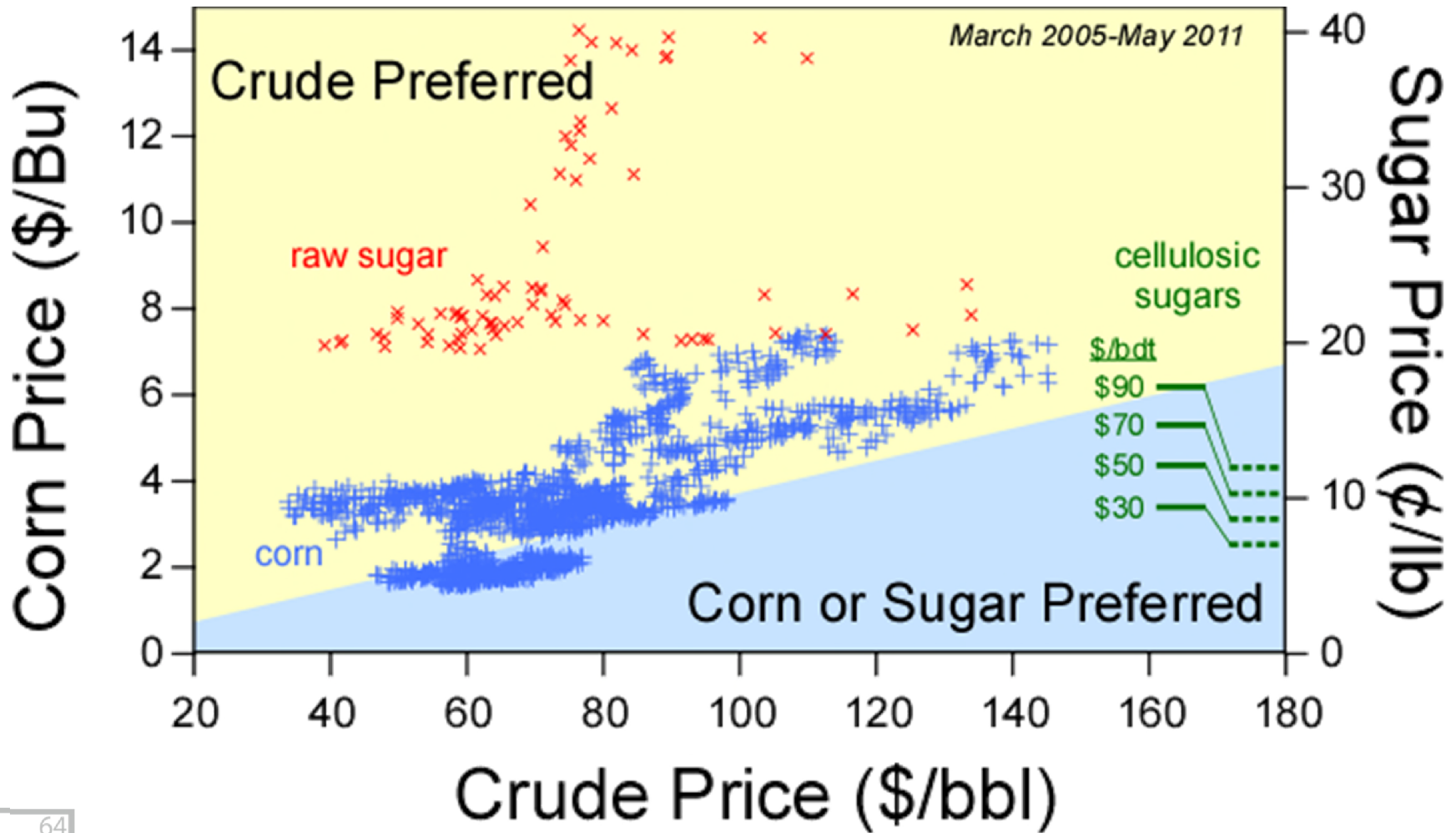


Feedstocks are Energy

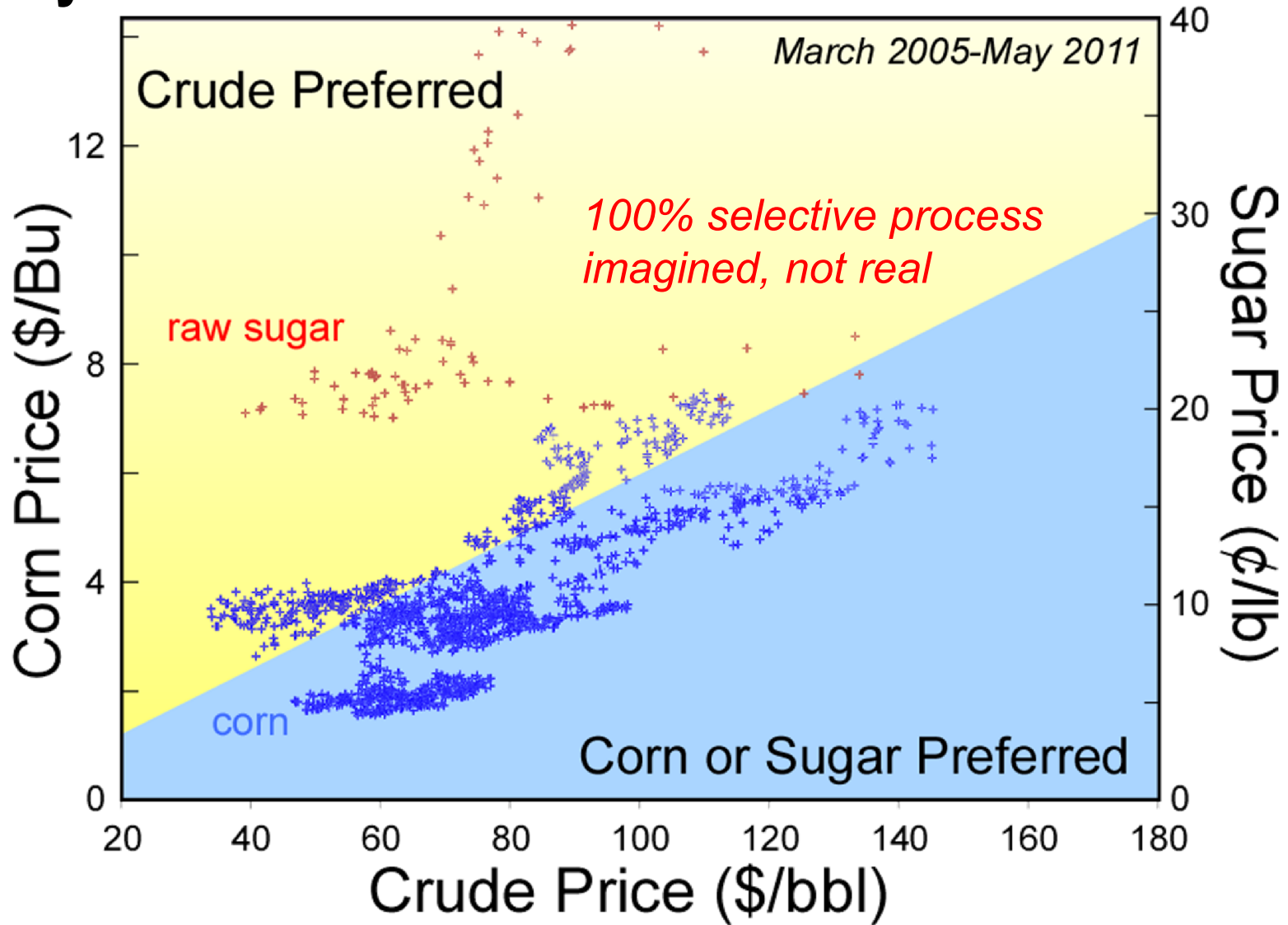


July 15, 2011

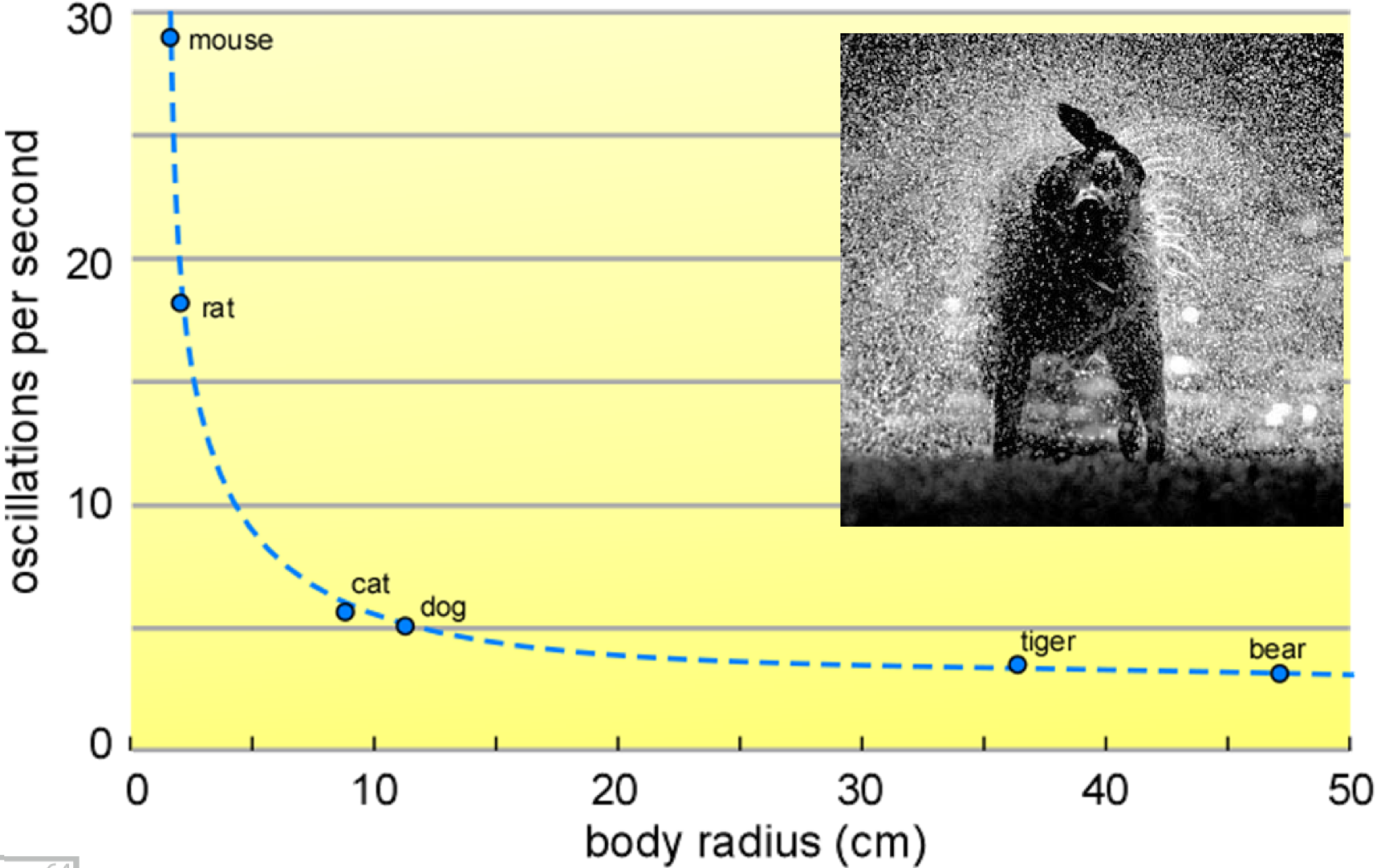
Ethylene Raw Material Cost – *Fossil or Bio?*



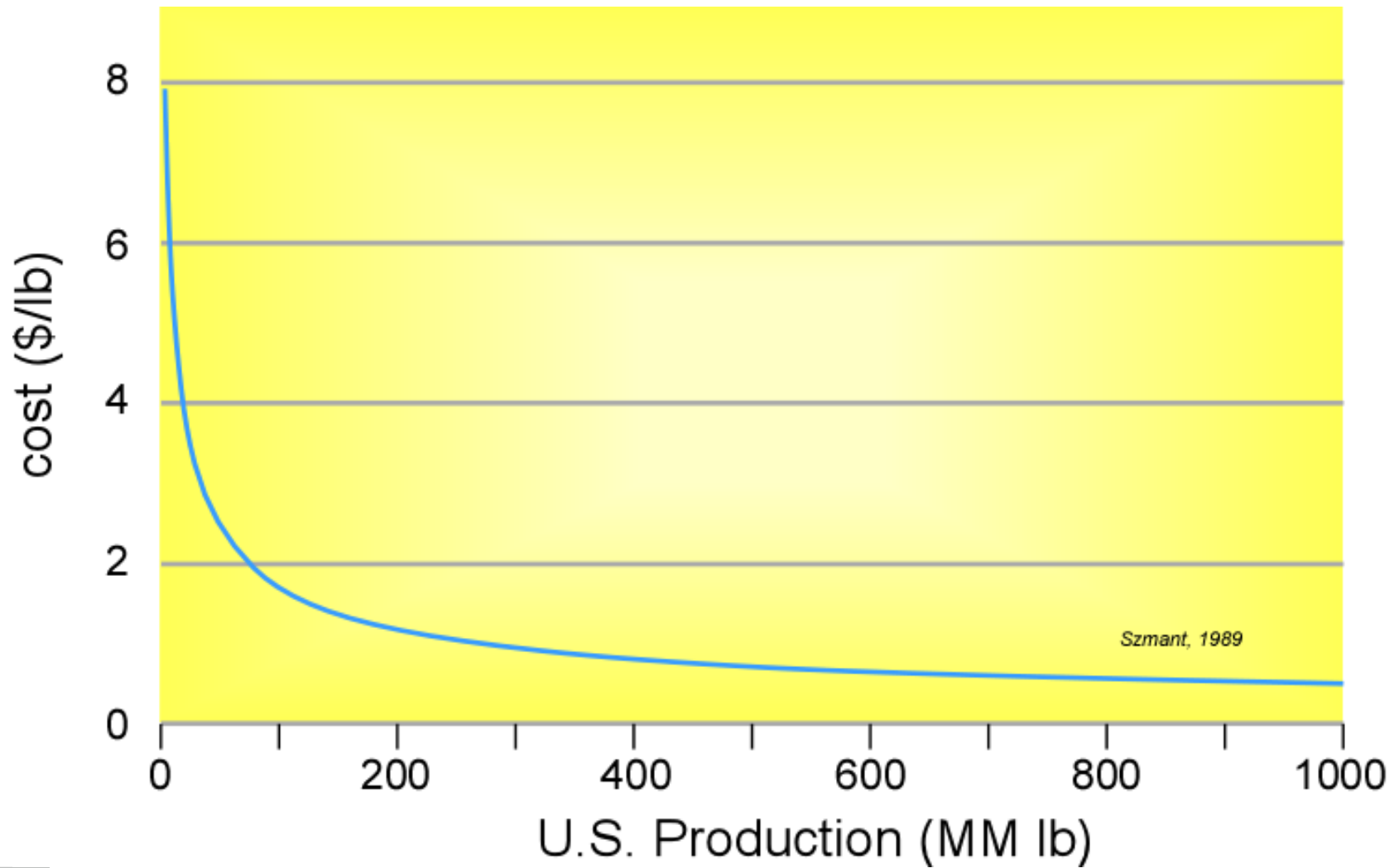
p-Xylene Raw Material Cost



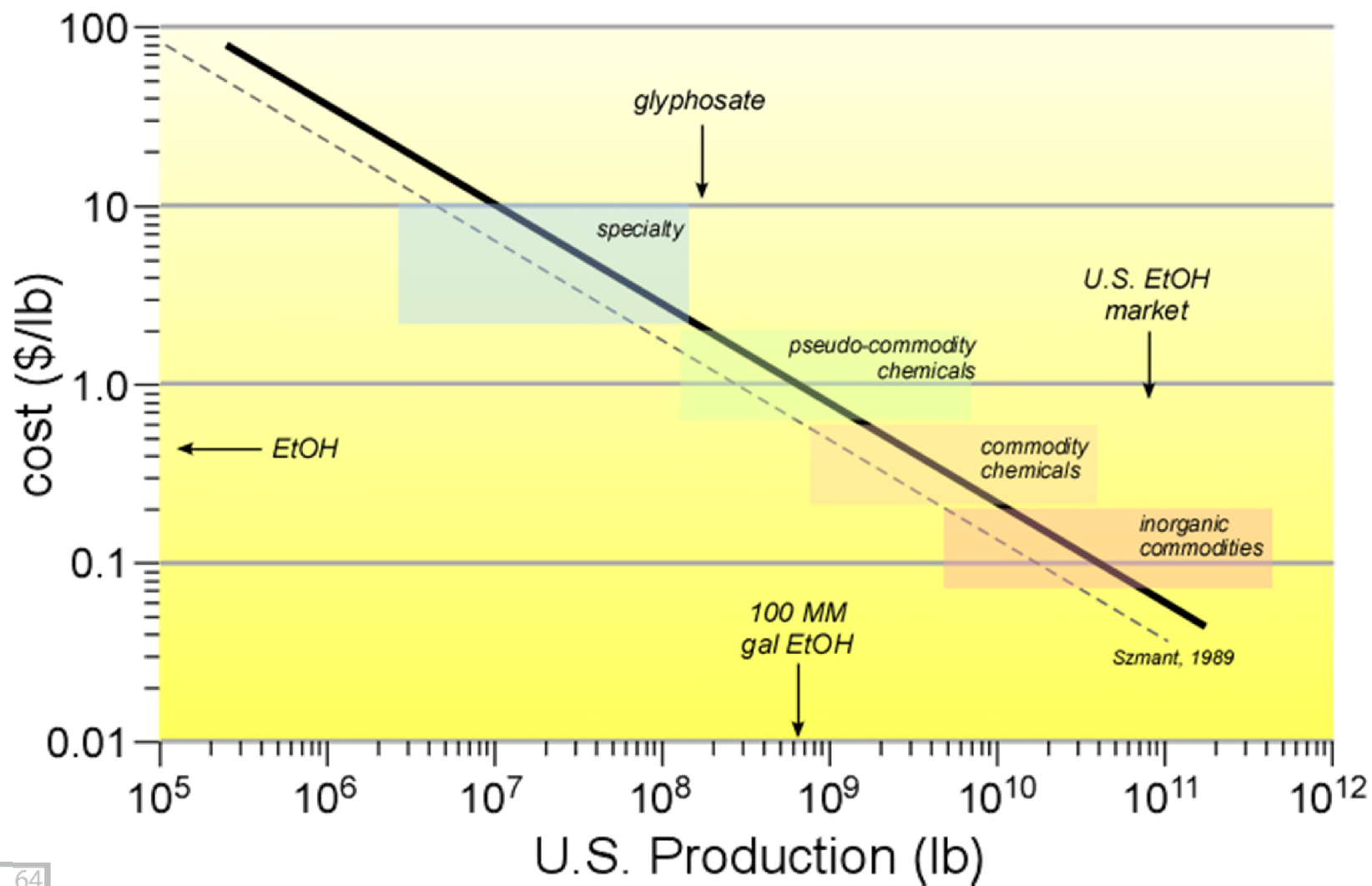
Interesting Correlation



Scale Matters!



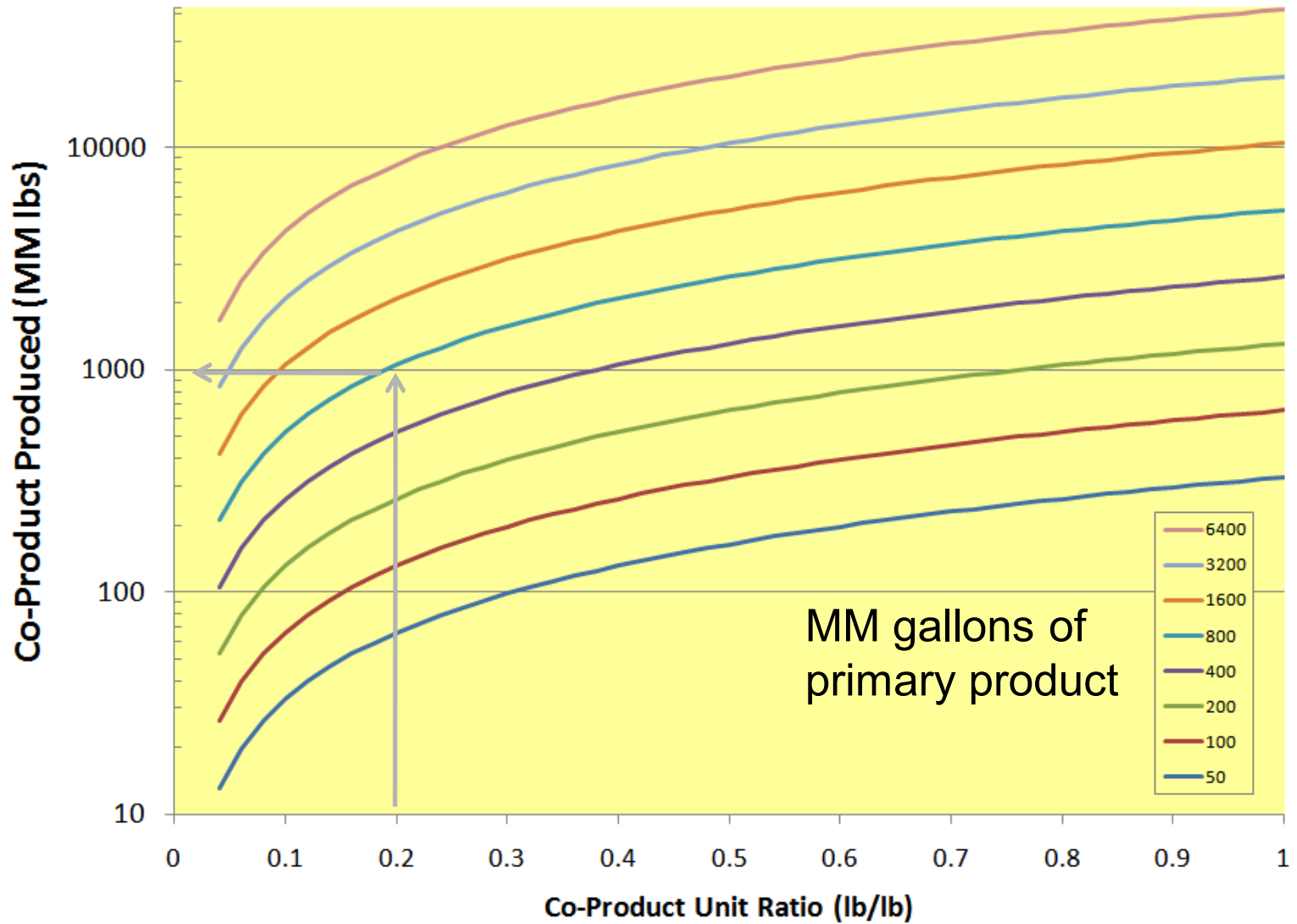
Most Common Version



Implications



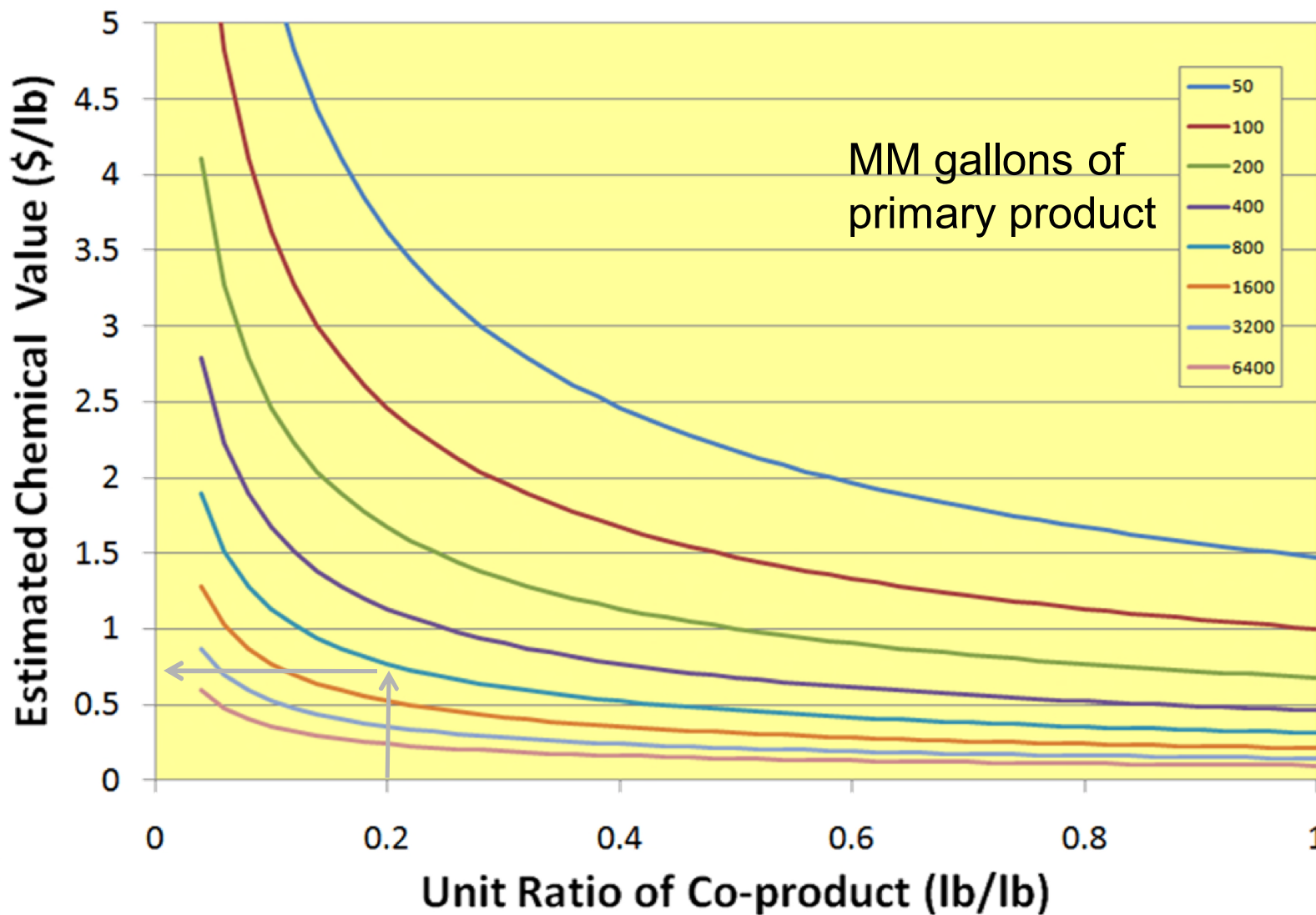
20% coproduct at 800 MM gallons is 1 B lbs



More Implications



20% coproduct at 800 MM gallons is ~\$0.75/lb





What works in bioproducts?

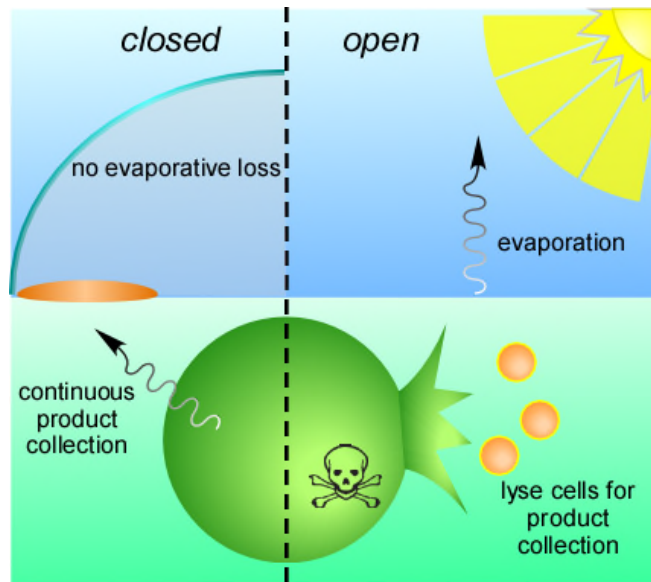
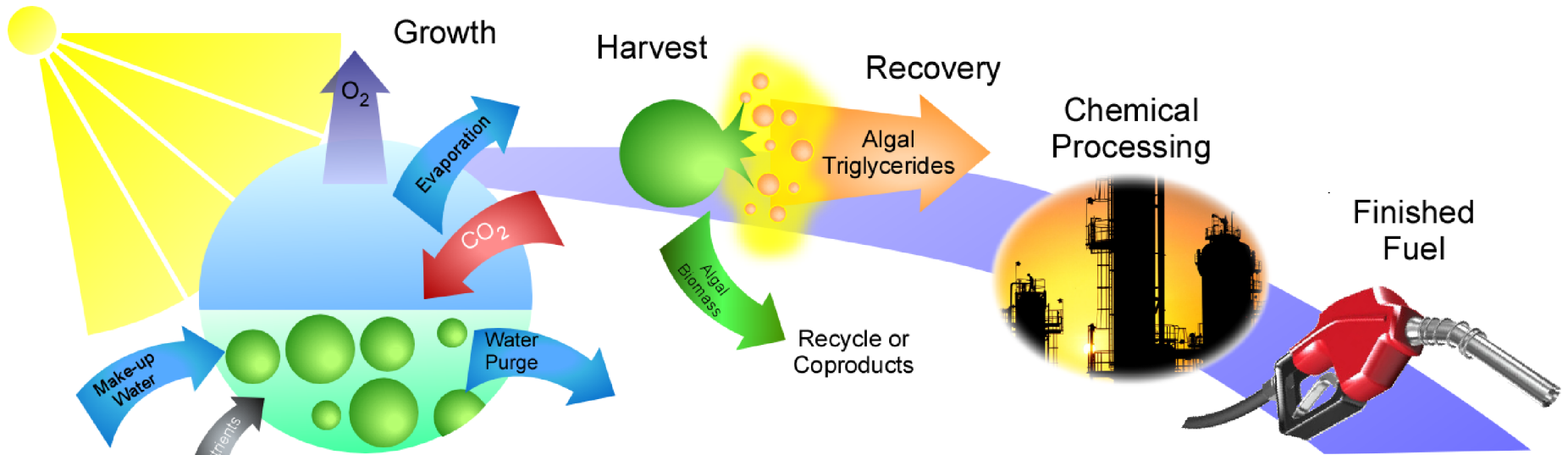
- nature prepares the molecule:
 - nature puts it in the right oxidation state (*kind of carbon*)
 - nature makes the right molecular structure for the end application (*shape of carbon*)
 - nature makes enough that recovery is economical
- technical risk to serve market is low
 - identical biomaterial for established markets
 - fossil and bio parity in market



Using sunlight, CO₂ and little else, many varieties of fast-growing pond scum, when starved of nutrients, quickly build up oil in their cells. They need no external sugar from corn or cane to grow, so they don't compete with food crops. Farmed in ponds or translucent reactors, microalgae can be raised on cheap, sun-splashed land that is unsuitable for crops or much of anything else.

Voosen, Paul; "As Algae Bloom Fades, Photosynthesis Hopes Still Shine", New York Times, 29 March 2011.

Algae – hype or real?



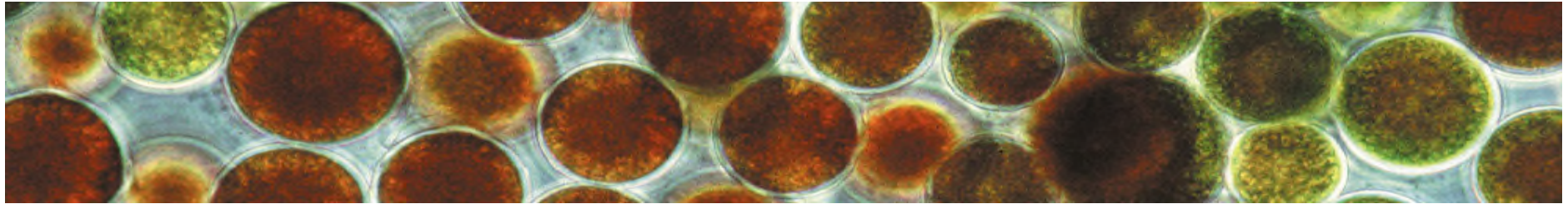


Table 1
Comparison of some sources of biodiesel

| Crop | Oil yield (L/ha) | Land area needed (M ha) ^a | Percent of existing US cropping area ^a |
|-------------------------|------------------|--------------------------------------|---|
| Corn | 172 | 1540 | 846 |
| Soybean | 446 | 594 | 326 |
| Canola | 1190 | 223 | 122 |
| Jatropha | 1892 | 140 | 77 |
| Coconut | 2689 | 99 | 54 |
| Oil palm | 5950 | 45 | 24 |
| Microalgae ^b | 136,900 | 2 | 1.1 |
| Microalgae ^c | 58,700 | 4.5 | 2.5 |

^a For meeting 50% of all transport fuel needs of the United States.

^b 70% oil (by wt) in biomass.

^c 30% oil (by wt) in biomass.

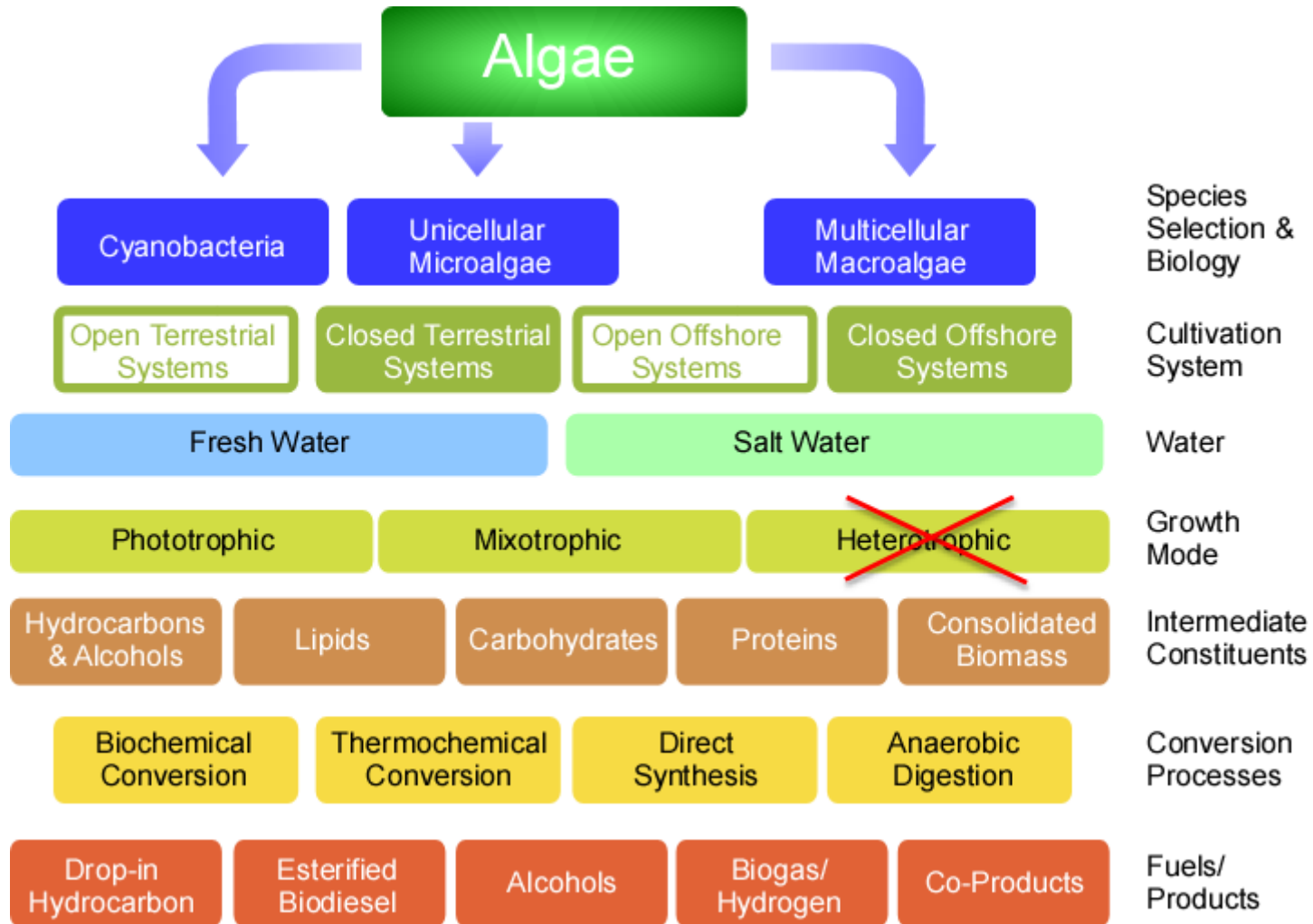
That chart perpetuates one of the biggest myths out there. Everybody has seen versions of that chart. [But] I've never seen what I'd say to be proof that algae has even made as much oil as soybeans.

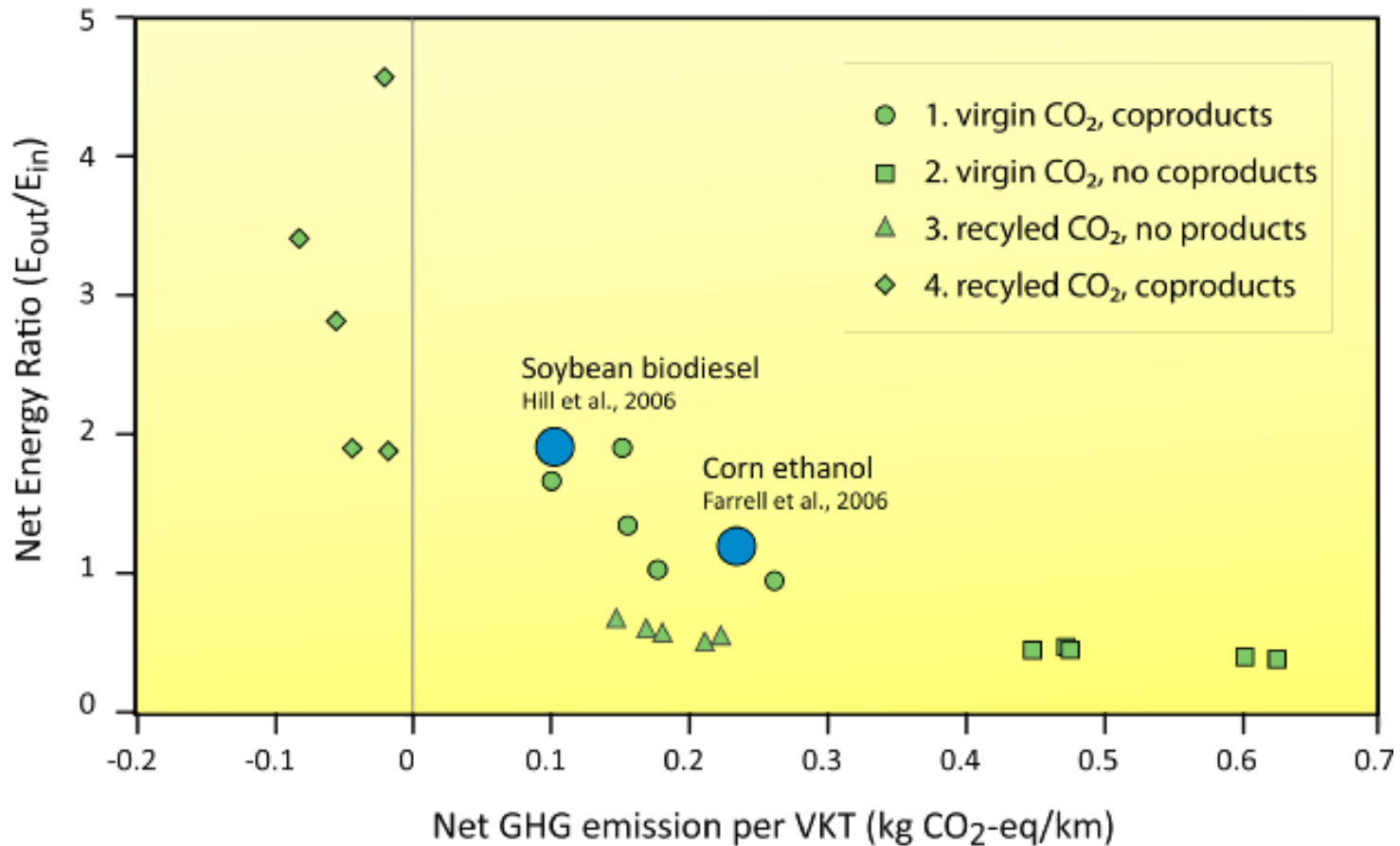
Harrison Dillon
CEO, Solazyme

Yusef Chisti, "Biodiesel from Microalgae", *Biotechnology Advances* **25** (2007), 294-306.

Voosen, Paul; "As Algae Bloom Fades, Photosynthesis Hopes Still Shine", *New York Times*, 29 March 2011.

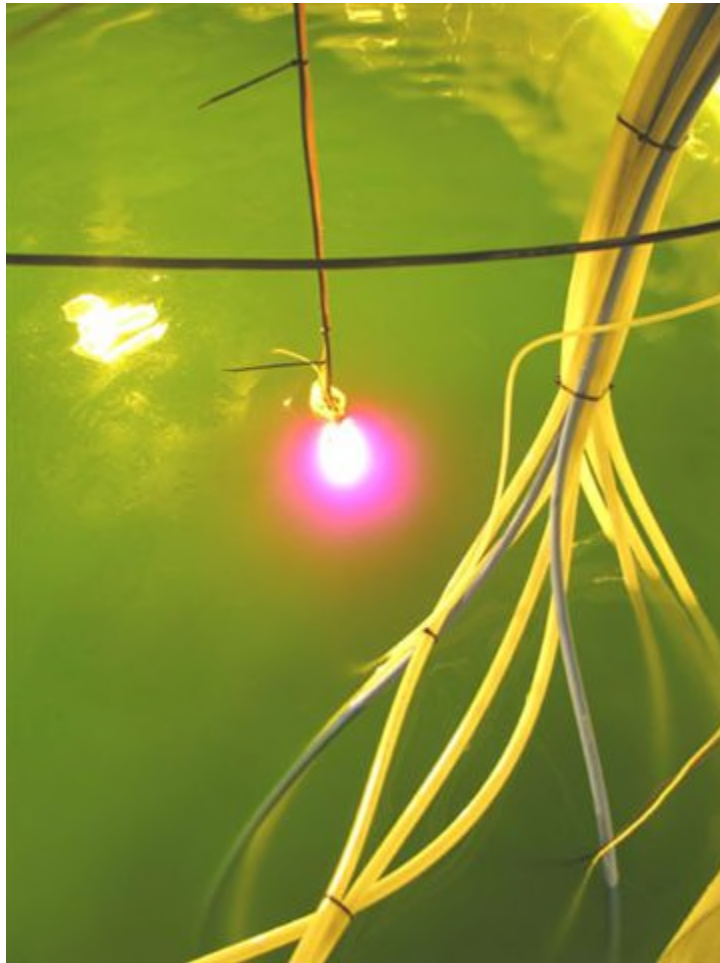
Lots of possibilities





Liu, Xiaowei; Clarens, Andres F.; Colosi, Lisa M.; "Algae biodiesel has potential despite inconclusive results to date", *Bioresource Technology*, Volume 104, January 2012, Pages 803

Practical?



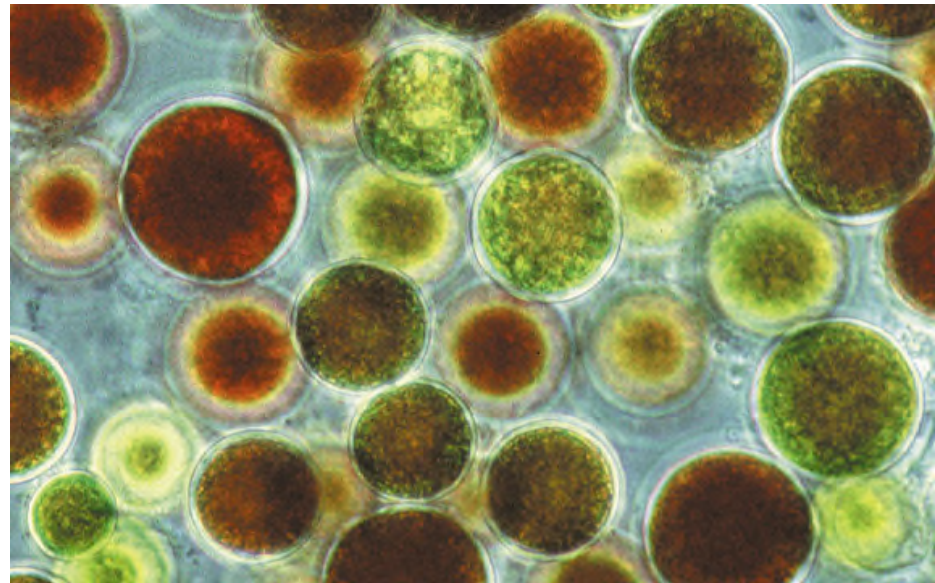
LumiGrow LED technology is instrumental to the operation of Algae Farm’s algae biomass production system, which will produce algae for the nutraceutical, cosmetic and renewable energy market sectors. By growing in a climate-controlled indoor environment, Algae Farm can achieve predictable and scalable yields while it maintains the highest purity standards.



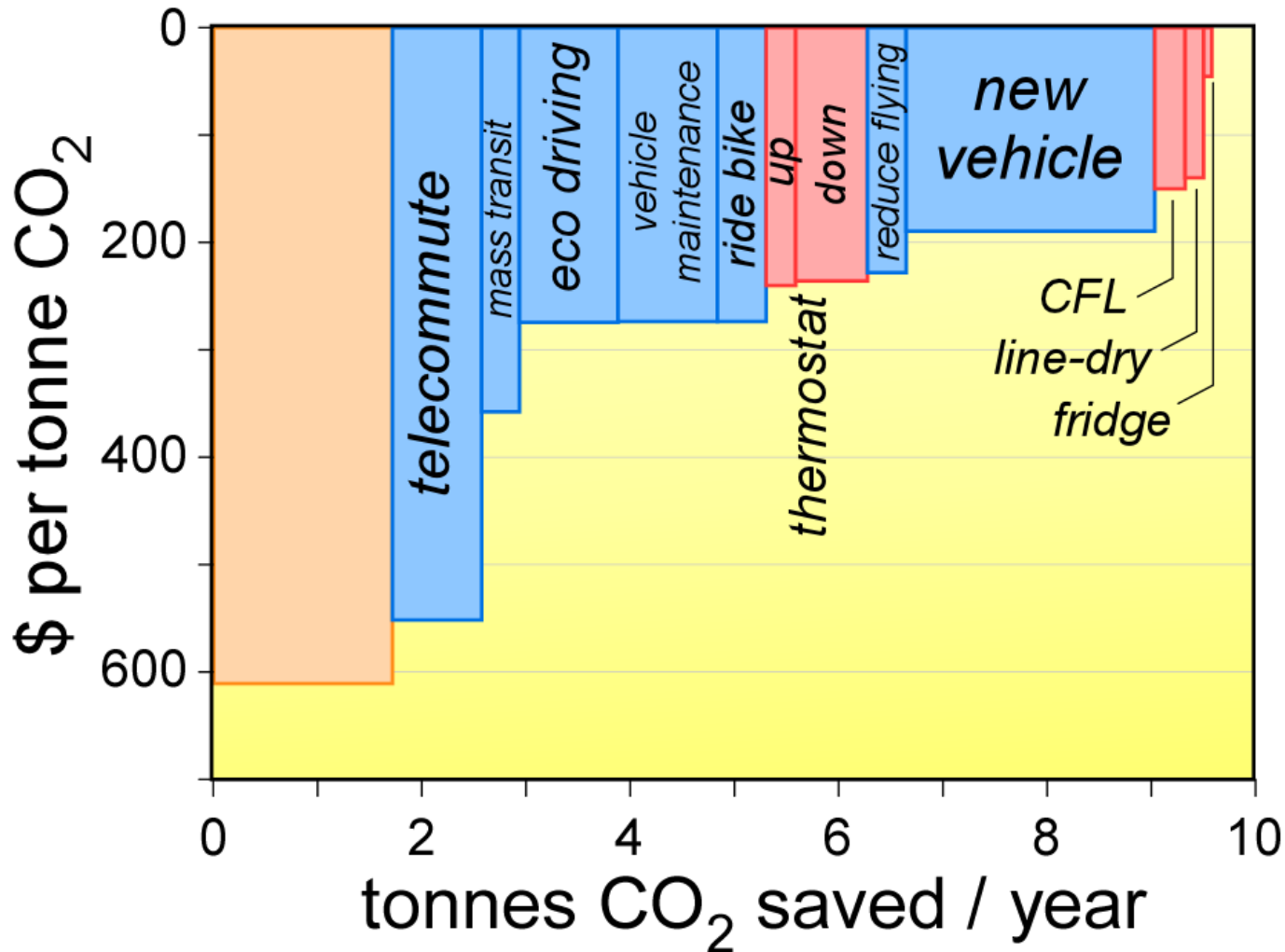
LumiGrow press release “Algae Farm Selects LumiGrow LED Horticultural Lighting
November 29, 2011

Algae Requirements

- water – and it must be fresh
- land – and it must be flat
- carbon dioxide – and atmospheric won't do
- sunlight
- nutrients



Average US Household Abatement Curve



Christopher M. Jones and Daniel M. Kammen; "Quantifying Carbon Footprint Reduction Opportunities for U.S. Households and Communities", *Environ. Sci. Technol.*, 2011, **45** (9), pp 4088-4095; DOI: 10.1021/es102221h



Summary

- switch from biofuels to biochemicals has issues
 - a failed fuels play doesn't automatically mean successful chemical economics
- practical algal biofuels have yet to be realized
 - water, land, CO2 and nutrients all are issues
- we can make anything from biomass if you're willing to pay
 - economics are not yet compelling and climate issues are not impacting the economics



No Ag Bullet





Additional Info and Notes

Mark Jones

27 July 2011



Abstract



The U.S. chemical industry a vital part of the U.S. economy. It is a \$720 B enterprise making essential products that end up in 96% all manufactured goods. The industry uses both fossil and renewable resources to make products today. Bioproducts are receiving active interest due to consumer demand, industry interest in improved materials and interest from the biofuels community in making “high value chemicals”. Several inescapable principles must be dealt with in order to successfully navigate chemical production from biomass. These include:

- natural gas drives the chemical industry and halcyon days are expected due to shale gas
- biomass and biologically derived materials can be expensive raw materials for chemical production
- a mixture containing a valuable chemical is not the same as a valuable mixture of chemicals.

It is dangerous to assume that chemical production can save an economically challenged biofuels process. Repurposing a fuel for chemical use or garnering more value from co-products both are fraught with peril. Cautious optimism, rather than unbridled optimism, is in order as emphasis shifts towards bioproducts.



US Chemical Industry



- American Chemistry Council reports <<
<http://www.americanchemistry.com/Jobs/EconomicStatistics/Industry-Profile/Industry-Facts/Chemistry-Industry-Facts.pdf>>>
- 96% of all manufactured goods are enabled by chemistry
- Chemical industry has sales of over \$720 billion
- Employs 800,000 people nationwide



US Chemical Industry



- Produce 19% of the world's chemicals
- #1
- Exports of chemicals account for 10 cents of every dollar of total merchandise exports
- spend \$49 B on R&D





Dow Chemical

- over \$53 B in sales
- diversified portfolio of specialty chemical, advanced materials, agrosociences and plastics businesses
- a global workforce of about 46,000 with approximately 21,000 in the US.
- Over 7000 R&D Employees
- >\$1.6B Budget





Dow Chemical

- committed to U.S. manufacturing
- Dow CEO Andrew Liveris chairs the Obama Administration's Advanced Manufacturing Partnership << [<< http://www.businesswire.com/news/home/20110624005345/en/Liveris-Named-Co-Chair-U.S.-President-Obama%E2%80%99s-Newly>>](http://www.businesswire.com/news/home/20110624005345/en/Liveris-Named-Co-Chair-U.S.-President-Obama%E2%80%99s-Newly)>>
- invested over \$600 MM in past 5 years on USGC olefins supply chain
- announced billions more investment in restarts and new capacity in April





Biomass Program Goals

- A viable, sustainable domestic biomass industry that produces renewable biofuels, bioproducts and biopower, enhances U.S. energy security, reduces our dependence on oil, provides environmental benefits including reduced greenhouse gas emissions, and creates economic opportunities across the nation.
- from website, 20 July 2011





Ethanol barrels

- Thursday, July 14, 2011
- **CME: Ethanol Averaged 872,000 Barrels/Day**
- **550,000 Barrels Oil Eq / Day**
- US - Ethanol production for the week ending July 8 averaged 872 thousand barrels per day. This is down 32 thousand barrels per day (-3.54 per cent) vs last week and up 51 thousand barrels per day (6.21 per cent) vs last year.
- Total ethanol production for the week was 6.104 million barrels, down 224 thousand barrels vs last week and up 357 thousand barrels vs last year. Corn used in last week's production is estimated at 91.56 million bushels.

This crop year's cumulative corn used for ethanol production for this crop year is 4.15 billion bushels.

Corn use needs to average 116.16 million bushels per week to meet this crop year's USDA estimate of 5.05 billion bushels.



EISA



- the 2007 [Energy Independence and Security Act](#).
- It requires the use of three alternative fuels: car and truck fuel made from cellulose, diesel fuel made from biomass and fuel made from biological materials but with a 50 percent reduction in greenhouse gases.
- The goal set by the law for vehicle fuel from cellulose was 250 million gallons for 2011 and 500 million gallons for 2012.
- less than 6 is available



Chemical Supply



- Science 31 July 1981:
- Biomass as a Source of Chemical Feedstocks: An Economic Evaluation
- B. O. Palsson, S. Fathi-Afshar, D. F. Rudd and E. N. Lightfoot
- It is suggested that the raw materials and technology exist for basing a major fraction of the U.S. chemical industry on four fermentation products, used in the proper portions: ethanol, isopropanol, n-butanol, and 2,3-butanediol. The primary route for introduction of these materials is dehydration of the alcohols and diols to olefins, which would cause little disruption of the existing industry downstream from the olefins. The proposed substitution has the advantages that it would provide a smooth transition toward renewable feedstocks, while decreasing dependence on fossil sources of organic material and use of toxic materials. However, to make these materials attractive as feedstocks or intermediates in chemical production, their current prices must be substantially reduced. Even with the optimum mix, their large-scale utilization will only occur at about 20 to 40 percent of their estimated chemical prices.



Product Recovery



- separations are expensive!

“Exact figures may be hard to come by, given the complexity of the chemical industry, but separation processes have been estimated as accounting for somewhere between 40% and 70% of its capital and operating costs.”

Spear, Mike; "Stretching separation choices", Chemical Processing, February 2006, pages 18-22.

- separations, especially distillations, scale very well
 - biomass to still, not still to biomass

